# Non-Random Exposure to Exogenous Shocks:

# Theory and Applications

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### Abstract

We develop new tools for causal inference in settings where exogenous shocks affect the treatment status of multiple observations jointly, to different extents. In these settings researchers may construct treatments or instruments that combine the shocks with predetermined measures of shock exposure. Examples include measures of spillovers in social and transportation networks, simulated eligibility instruments, and shift-share instruments. We show that leveraging the exogeneity of shocks for identification generally requires a simple but nonstandard recentering, derived from the specification of counterfactual shocks that might as well have been realized. We further show how specification of counterfactual shocks can be used for finite-sample inference and specification tests, and we characterize the recentered instruments that are asymptotically efficient. We use this framework to estimate the employment effects of Chinese market access growth due to high-speed rail construction and the insurance coverage effects of expanded Medicaid eligibility.

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## 1 Introduction

To estimate causal effects or structural parameters, researchers often use regression procedures that leverage the orthogonality of an unobserved residual  $\varepsilon_{\ell}$  and an observed treatment or instrument  $z_{\ell}$ . Such orthogonality has a strong justification when  $z_{\ell}$  is generated by a randomized controlled trial (RCT) or a natural experiment that approximates an RCT, and when an appropriate exclusion restriction holds. In conventional settings the experiment assigns one as-good-as-random shock to each observation  $\ell$ , which is used directly as an exogenous  $z_{\ell}$ .

In some settings, however, exogenous shocks affect the treatment status of many observations jointly, to different extents. For example, exogenous improvements to a transportation network may differentially increase the market access of many cities, exogenous reforms to an entitlement program may differentially expand the eligibility of many individuals, and exogenous changes in international trade policy may differentially affect import competition in many labor markets. In such settings, researchers may construct a  $z_{\ell}$  that combines a set of as-good-as-random shocks with some predetermined measures of shock exposure. We will generically refer to such  $z_{\ell}$  as an instrument, although it could also denote treatment in a reduced-form analysis. Typically the assumption of shock exogeneity is viewed as sufficient for this constructed instrument to be orthogonal with  $\varepsilon_{\ell}$ , perhaps conditional on a set of observed controls.

This paper establishes identification and inference challenges with  $z_{\ell}$  that combine exogenous shocks and predetermined exposure, and proposes new solutions. We first show that a novel source of omitted variables bias (OVB) may confound conventional regression approaches. The bias arises from different observations receiving systematically different values of  $z_{\ell}$  because of their exposure to shocks. For example, even when transportation upgrades are randomly selected in an RCT, more central regions may see systematically larger increases in market access if they are closer to any random set of upgrades. Identification of market access effects then fails if the more exposed regions have systematically different unobservables, such as changes in local productivity or amenities.

We propose a general solution to this OVB challenge based on specifying counterfactual shocks that might as well have been realized. With this approach, the set of observed shocks is viewed as one realization of some data-generating process—what we call the shock assignment process. A researcher draws counterfactual shocks from this process, recomputes the instrument, and repeats many times. Then, for each observation  $\ell$ , the instrument is averaged across these draws to construct the expected instrument  $\mu_{\ell}$ . Finally,  $\mu_{\ell}$  is subtracted from  $z_{\ell}$  to obtain the recentered instrument  $\tilde{z}_{\ell} = z_{\ell} - \mu_{\ell}$ . We show that this recentering is sufficient to purge the OVB that results from non-random shock exposure: instrumenting with  $\tilde{z}_{\ell}$  identifies  $\beta$ , given a non-zero first stage. Intuitively, this instrumental variable (IV) regression compares the outcomes of observations with higher-than-expected values of  $z_{\ell}$ , due to the realized shocks, to those with lower-than-expected values. By construction this comparison is driven only by the exogenous shock variation, and is therefore valid, even though  $\tilde{z}_{\ell}$  continues to vary cross-sectionally because of differences in predetermined shock exposure. A closely related solution, which isolates the same exogenous variation, is to include  $\mu_{\ell}$  as a regression control.<sup>1</sup>

Adjusting for the expected instrument is generally necessary for identification to follow just from shock exogeneity, and not also from an implicit assumption of exogenous shock exposure. In contrast, conventional controls and fixed effects are only guaranteed to purge OVB (without restricting unobservables) when they span the expected instrument—a condition that is difficult to assess when counterfactual shocks are not specified.

Counterfactual shocks can be specified to compute  $\mu_{\ell}$  in several ways. When the shocks arise from true randomization with a known protocol (whether controlled by the researcher or occurring naturally), counterfactual shocks can be drawn according to this protocol. Otherwise, they can be specified by plausible exchangeability assumptions, similar to those commonly imposed in observational data. For example, one might be comfortable assuming that entitlement program reforms could as well be exchanged across certain states or that different railroad lines had an equal chance of being selected for upgrade from a partially implemented transportation development plan. In these examples counterfactuals shocks can be drawn by randomly permuting states' policies or the construction status of planned lines. Policy discontinuities, as commonly used in regression discontinuity designs, can similarly yield local exchangeability of shocks and a measurable  $\mu_{\ell}$ .

We next show that problems with statistical inference in this setting can also be addressed by specifying counterfactual shocks. Inference may be challenging when both observed and unobserved shocks affect many observations jointly, as this may induce non-standard data dependencies with observations "fuzzily clustered" by their common shock exposure. Conventional asymptotics that rely on independence between most pairs of observations (for example, those from different clusters or located at geographic or network distance above some threshold, as in Conley (1999) and Ogburn et al. (2020)) can then fail. Our solution adapts principles of randomization inference (RI) via shock counterfactuals. RI-based confidence intervals are exact under constant treatment effects, allow for any correlation structure in the residuals, and are robust to weak instruments (Imbens and Rosenbaum 2005). RI is particularly attractive for placebo tests, where heterogeneous treatment effects are not a problem, and yields new specification tests. To address the practical issue of choosing a powerful RI test statistic, we use the fact that each statistic induces an estimator which rationalizes its observed value as typical under the null (Hodges and Lehmann 1963; Rosenbaum 2002). We pick the RI statistic that induces the recentered IV estimator, tightly linking our approach to estimation and inference.

We complement our finite-sample framework for identification and inference with an asymptotic analysis of consistency and efficiency. Recentered instruments yield consistent estimates and RI tests, regardless of the correlation structure of the unobservables, so long as the observed shocks induce

<sup>&</sup>lt;sup>1</sup>This solution can be represented as recentering the instrument and then taking out the  $\mu_{\ell}$ -related variation from the residual. Typically, controlling is therefore is weakly more efficient than just recentering in large samples, as would be including any fixed set of predetermined controls after recentering.

sufficient cross-sectional variation in the instrument and treatment. We further characterize asymptotically efficient instrument constructions by extending the classical analysis of optimal IVs by Chamberlain (1987). The optimal instrument involves finding the best predictor of the endogenous variable from exogenous shocks and endogenous exposure, recentering it, and then adjusting for the structural residual's heteroskedasticity and dependence on shock exposure. While this instrument is typically infeasible, it can guide the construction of powerful and feasible recentered instruments.<sup>2</sup>

Our theoretical framework provides practical insights for a large number of empirical strategies. We first illustrate the usefulness of expected instrument adjustment by estimating the local employment effects of recent high-speed rail (HSR) development in China (Zheng and Kahn 2013; Lin 2017) via the market access approach of Donaldson and Hornbeck (2016). Simple regressions of employment growth on market access growth suggest a large and statistically significant effect. However, we find this to be largely driven by systematic differences in a region's exposure to planned HSR lines, which we construct by permuting lines that connect the same number of regions (a process that passes RI specification tests). Chinese prefectures with higher-than-expected market access growth do not have a significantly higher employment growth. We discuss how our approach relates to a long literature estimating transportation upgrade effects (e.g. Baum-Snow (2007), Donaldson and Hornbeck (2016), Donaldson (2018), Bartelme (2018), Ahlfeldt and Feddersen (2018), and Tsivanidis (2019)). We contrast the challenges of strategically chosen transportation upgrades (Redding and Turner 2015) with the less well-understood problem that regional exposure to exogenous upgrades may be unequal. The latter problem can arise either because the geography of upgrades is not uniform or because the effects of upgrades on measures like market access are heterogeneous.

Second, we show how our framework can be used to boost the power of simulated policy eligibility instruments (e.g., Currie and Gruber (1996a, 1996b), Cohodes et al. (2016), Cullen and Gruber (2000), Gruber and Saez (2002), and East and Kuka (2015)). These instruments are used when individual policy eligibility depends on both exogenous policies, e.g. at the state level, and non-random individual characteristics. Simulated instruments isolate exogenous policy variation by not taking into account individual heterogeneity in policy exposure. We propose to incorporate this endogenous variation but appropriately recenter the instrument, yielding instruments that are valid under the same assumptions but likely more powerful because they better predict the treatment. In an application estimating Medicaid take-up and crowd-out effects from recent Affordable Care Act expansions, recentered IV estimates have 60-70% smaller standard errors than conventional simulated IV estimates; we similarly find dramatic and uniform power gains in calibrated Monte Carlo simulations.

Third, we discuss how instrument recentering can be used to avoid OVB in regression estimates of network spillovers (e.g. Miguel and Kremer (2004), Acemoglu et al. (2015), Jaravel et al. (2018),

 $<sup>^{2}</sup>$ Adão et al. (2020) also follow Chamberlain (1987) in characterizing efficient instruments in a setting with interdependence (specifically, in a model of spatial linkages). Our general characterization of efficient recentered instruments differs from theirs by allowing for a complex data dependence structure, induced by common shocks, as well as the endogeneity of shock exposure.

and Carvalho et al. (2020)) which may arise when nodes have systematically different exposure to exogenous shocks because of their network position. Our solution applies even in settings with complex specifications of spillover effects and shock assignment processes, where conventional regression controls are generally insufficient. We also discuss how RI can be used to overcome difficult inference challenges when spillovers are non-local.

Fourth, we consider shift-share instruments: both traditional ones, which average a common set of shocks with heterogeneous exposure weights (e.g., Bartik (1991), Blanchard and Katz (1992), Card (2001), and Autor et al. (2013)), and a recent class of shift-share constructions that are nonlinear in the shocks (e.g., Boustan et al. (2013), Berman et al. (2015), and Chodorow-Reich and Wieland (2020)). This analysis builds on Borusyak et al. (2019), who first study identification with linear shift-share instruments when shocks are exogenous but exposure is not. While they find that simple controls may suffice to purge OVB, we show that recentering nonlinear shift-share IVs generally requires specifying shock counterfactuals. We also show how this specification can be avoided, at a likely efficiency cost, by replacing the nonlinear instrument with its first-order approximation, a linear shift-share IV. We further illustrate how RI can be a useful mode of inference with shift-share instruments, even in the linear case where asymptotic approaches have been proposed (Adão et al. 2019) but may suffer from size distortions in finite samples. We find favorable properties of RI in Monte Carlo simulations based on the "China shock" setting of Autor et al. (2013). RI has proper coverage even in simulations with substantial treatment effect heterogeneity, where there is no theoretical guarantee. The simulated power of RI tests furthermore dominates that of asymptotic tests which impose the null hypothesis to achieve correct finite-sample size (Adão et al. 2019).

We further discuss the implications of our framework for model-implied instruments (Adão et al. 2020), instruments generated by centralized school assignment mechanisms (Abdulkadiroglu et al. 2017; 2019), and instruments based on weather shocks (e.g. Gomez et al. (2007) and Madestam et al. (2013)). We show how appropriate instrument recentering and randomization inference can be used to relax various assumptions imposed in these settings.

From an econometric perspective, the expected instrument can be seen as a generalization of the propensity score of Rosenbaum and Rubin (1983). Conventional propensity scores are defined in settings with randomly sampled data and a conditionally exogenous binary treatment. Earlier generalizations have considered binary instruments (e.g. Abadie (2003)) and non-binary treatments (e.g. Hirano and Imbens (2004)). Our setting accommodates these extensions but also allows for the kinds of interdependent data that naturally arise when exogenous shocks jointly affect the treatment of many observations. Adjusting for the non-random shock exposure, as captured by the expected instrument, is furthermore relevant even when shocks are exogenous unconditionally.

By formalizing the OVB problem and proposing the recentering solution, our paper relates to

specific settings where some of these issues have been previously discussed.<sup>3</sup> In the linear shift-share IV setting, Borusyak et al. (2019) show that instrument validity does not follow from exogeneity of industry shocks when the sum of exposure shares underlying the instrument varies across observations. We develop a general characterization of such OVB and a general solution based on expected instrument adjustment. In the context of network spillovers, Aronow (2012) notes that random selection of treatment units does not imply the randomization of network proximity to them. Aronow and Samii (2017) propose a way to estimate spillover effects from discrete shocks that does not suffer from this problem, via inverse propensity score weighting (see also Gerber and Green (2012, p. 261)).<sup>4</sup> We consider a broader class of network settings by imposing no restrictions on the support of the shocks, develop regression-based estimators, and consider exact randomization-based inference.<sup>5</sup>

Our use of randomization inference builds on a rich statistical literature dating back to Fisher (1935) and reviewed in Lehmann and Romano (2006, Ch. 15). RI was originally proposed for randomized control trials and has recently been used, for example, to test for network interference and heterogeneous treatment effects (Aronow 2012; Athey et al. 2018b; Puelz et al. 2019; Ding et al. 2016). RI has also been deployed in a range of non-experimental settings by, among others, Rosenbaum (1984), Rosenbaum (2002), Bertrand et al. (2004), Imbens and Rosenbaum (2005), Ho and Imai (2006), Abadie et al. (2010), Cattaneo et al. (2015), Dell and Olken (2018), Ganong and Jäger (2018), Canay and Kamat (2018), and Shaikh and Toulis (2019). We apply RI to a broad class of settings where random or as-good-as-random shocks affect many observations jointly but to different extents.

Finally, our paper contributes to a growing literature on causal inference that focuses on the assignment process of observed exogenous shocks (e.g. Lee (2008), Athey and Imbens (2018), Shaikh and Toulis (2019), De Chaisemartin and Behaghel (2018)). This approach contrasts with alternative identification strategies that adjust for the endogeneity in the expected structural residual, as in the control functions approach of Heckman and Robb (1985) and difference-in-difference strategies (e.g. Angrist and Pischke (2008, Ch. 5), De Chaisemartin and D'haultfœuille (2020), Athey et al. (2018a)). Leveraging the assignment process is most natural when the shocks are truly randomized. However, the clarity of an experimental ideal and the implied specification tests make them appealing with observational data, too. Specification of counterfactuals shocks can be viewed as a formalization of a natural experiment—what DiNardo (2008) defines as a "serendipitous randomized trial"—in terms of

 $<sup>^{3}</sup>$ Our recentering based on simulations is reminiscent of the "dartboard approach" of Ellison and Glaeser (1997), but this connection is superficial as this paper corrects a biased descriptive statistic (a measure of spatial agglomeration) rather than an instrument for causal effects.

<sup>&</sup>lt;sup>4</sup>Aronow et al. (2020) distinguish between methods to estimate spillover effects that allow all units to interact while imposing parametric structure (e.g., Manski (2013)) and those with unrestricted interactions among a small number of node pairs (e.g., Hudgens and Halloran (2008)). Like Aronow and Samii (2017), we advance the former approach.

<sup>&</sup>lt;sup>5</sup>There are further differences between the results of our paper and Aronow and Samii (2017). Our regression approach generally captures a convex average of heterogeneous effects of a non-binary treatment under an appropriate monotonicity condition (see Appendix A.4), but not necessarily the average causal effect estimated by Aronow and Samii (2017). We obtain exact randomization-based inference by assuming constant treatment effects but allowing for a general spillover structure, while Aronow and Samii (2017) construct asymptotically conservative confidence intervals with unrestricted heterogeneity by assuming a small fraction of unit pairs are affected by the same shocks.

a particular randomization protocol.<sup>6</sup>

The remainder of this paper is organized as follows. The next section motivates our analysis with a stylized example of the identification and inference challenges in market access regressions. Section 3 develops our general framework and results on identification, inference, and asymptotic efficiency. Section 4 discusses and illustrates practical implications of the framework. Section 5 concludes.

## 2 A Motivating Experimental Example

We begin with an idealized example where our framework applies most clearly: where exogenous transportation shocks from an RCT are used to estimate the local effects of market access growth. Market access is a statistic which captures the average cost of transportation from a region  $\ell$  to other regions of varying size (the exact formula is unimportant at this point). To estimate its effects we consider a linear structural equation relating the growth of a regional outcome such as land value,  $\Delta \log V_{\ell}$ , to the growth of market access  $\Delta \log MA_{\ell}$ :

$$\Delta \log V_{\ell} = \beta \Delta \log M A_{\ell} + \varepsilon_{\ell},\tag{1}$$

where  $\varepsilon_{\ell}$  captures unobserved shocks to local productivity and amenities occurring in region  $\ell$  between two periods. This equation can be derived from standard models of economic geography (e.g. Redding and Venables (2004)), in which  $\beta$  is a structural elasticity. Equation (1) can also be interpreted as a reduced-form causal model, in which  $\beta$  captures the effect of interventions that affect market access (but not the residuals). For these reasons, equation (1), first proposed by Donaldson and Hornbeck (2016), and its variants have become increasingly popular in estimating the regional effects of transportation infrastructure upgrades (e.g. Bartelme (2018) and Tsivanidis (2019)).

To illustrate the key insights of our framework we imagine estimating  $\beta$  by leveraging experimental shocks to market access. Specifically, we imagine an RCT that changes transportation costs by randomly selecting for construction a set of new roads that connect different regions; we assume that other determinants of market access are held fixed. New roads affect  $\Delta \log MA_{\ell}$  for all regions (even those not directly connected by new roads) to different extents, according to the known market access formula. While we are not aware of actual experimental studies of market access, similar RCTs and natural experiments have been previously analyzed. For example, Gonzalez-Navarro and Quintana-Domeque (2016) study an RCT that paved streets in random neighborhoods across Mexico, while Volpe Martincus and Blyde (2013) exploit random road disruptions in various parts of Chile due to an

 $<sup>^{6}</sup>$ The term "natural experiment" is used in a variety of ways in social sciences; see Titiunik (2020) for a recent discussion. While Titinuik argues that the key feature of natural experiments is the presence of an external factor that affects treatment assignment, for us they are defined by the specification of counterfactuals for exogenous shocks. Our results show how this definition yields novel methods for causal inference and specification tests, while for Titiunik (2020) the utility of natural experiments is more limited—only to help justify certain identifying assumptions.

earthquake. Our hypothetical RCT can also serve as an experimental ideal for observational studies of market access effects that leverage plausibly exogenous changes to transportation networks.

At first glance, it may seem that the experimental variation in  $\Delta \log MA_{\ell}$  is sufficient to estimate  $\beta$ by a simple linear regression. When new roads are selected at random, their construction is guaranteed to be exogenous: i.e., independent from all local productivity and amenity shocks in  $\varepsilon_{\ell}$ . Exogenous transportation shocks are the only reason that  $\Delta \log MA_{\ell}$  is not identically zero across regions, since market size and other determinants of transportation costs are held fixed in the RCT. We further assume that the linear model (1) is correctly specified, such that the effects of the shocks on the outcome are fully captured by the observed variation in  $\Delta \log MA_{\ell}$ .

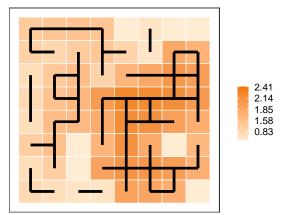
The first key insight of this paper is that even in this idealized experimental example, non-random exposure to exogenous transportation shocks can generate omitted variable bias (OVB) in regression estimates of  $\beta$ . Intuitively, randomization of roads that affect market access is not the same as randomization of market access. Even when new roads are placed randomly in space, some regions will tend to see systematically higher market access growth because of their relative position in the country's geography. This tendency can bias regression estimates of market access effects when unobserved productivity and amenity shocks differ systematically in different areas. Formally, the necessary orthogonality between  $\Delta \log M A_{\ell}$  and  $\varepsilon_{\ell}$  can fail, even though the transportation shocks underlying  $\Delta \log M A_{\ell}$  are independent of  $\varepsilon_{\ell}$ .

To see this OVB problem simply, consider a square island consisting of 64 equally-sized regions  $\ell$ with no initial connectivity, such that initial market access is identical for all regions. Suppose new roads are constructed between regions completely at random: out of all potential roads connecting adjacent regions, the RCT selects half for construction. One such draw from this experiment is shown in Panel A of Figure 1, along with the resulting growth in market access.<sup>7</sup> Expectedly, regions that become connected by road tend to have higher  $\Delta \log MA_{\ell}$ . However, the figure reveals another tendency: many of the regions with high market access growth are in the center of the island. This concentration is not by chance. Panel B of Figure 1 shows that the average growth of market access in each region, simulated across 1,000 counterfactual road networks drawn randomly from the same assignment process (i.e. experimental protocol), is also higher in the center of the map. We label this statistic  $\mu_{\ell}$ , and it can be thought of as a region's "expected" market access prior to the realization of exogenous shocks. The spatial pattern of  $\mu_{\ell}$  indicates that more central regions are more exposed to the RCT: no matter where random roads are built, central regions are more likely to be closer to them and thus to see a larger increase in market access.

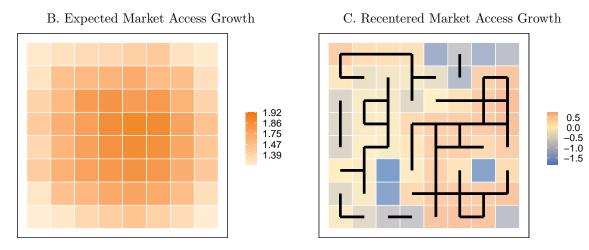
Systematic differences in shock exposure, as captured by  $\mu_{\ell}$ , can generate bias in ordinary least

<sup>&</sup>lt;sup>7</sup>Market access in period t = 1, 2 is here given by  $MA_{\ell t} = \sum_{k} \tau_{\ell k t}^{-\theta} P_k$  where  $\tau_{\ell k t}$  is a function of distance and connectivity in period t and  $P_k$  denotes region k's time-invariant market size (e.g., population). In this simplified example  $P_{kt} = 1$  is constant across regions and periods,  $\theta = 1$ , and  $\tau_{\ell k t} = 2^{0.1d_{\ell k t}}$  where  $d_{\ell k t}$  is the distance by road from  $\ell$  to k at time t (or infinity if there is no path).

#### Figure 1: Market Access Growth in the Motivating Example



A. Line Construction and Market Access Growth



Notes: This figure illustrates the omitted variables bias problem and the recentering solution in the simple market access example discussed in Section 2. Panel A shows a random draw of the railroad construction experiment, with lines indicating connected regions and shading indicating corresponding market access growth (computed as described in the text). Panel B shows average market access growth over 1,000 such random draws. The shading in Panel C indicates the recentered market access measure which subtracts expected market access in Panel B from realized market access in Panel A, with the lines again indicating realized line construction.

squares (OLS) estimates of  $\beta$ . The OLS estimates come from a comparison of outcome growth between regions with high and low market access growth, which tend to be regions with high and low  $\mu_{\ell}$ , respectively. Expected market access growth is predetermined (with respect to the experimental shocks) but need not be exogenous, and endogeneity of  $\mu_{\ell}$  will generally bias the regression comparisons. In the simple example of Figure 1, OVB arises when unobserved productivity and amenity shocks differ between the center and periphery of the map. For example, if rising sea levels reduce amenity values near the edges of the island then central regions will tend to see both higher market access growth and higher residuals, biasing OLS estimates of  $\beta$  upward.

The second insight of this paper is that this identification challenge has an intuitive but nonstandard solution, based on the same knowledge of the shock assignment process that generated Panel B of Figure 1. In this experimental setting, one can simulate market access growth across counterfactual draws of the transportation upgrade RCT in order to compute each region's expected market access growth  $\mu_{\ell}$ . One can then construct a recentered measure,  $\tilde{z}_{\ell} = \Delta \log M A_{\ell} - \mu_{\ell}$ , which subtracts each region's expected growth from its observed growth. This  $\tilde{z}_{\ell}$  can then be used to instrument for  $\Delta \log M A_{\ell}$  in equation (1). IV estimation with the recentered measure compares regions with market access growth that is higher than expected, because of the realization of exogenous shocks, to regions with lower-than-expected market access growth. By construction,  $\tilde{z}_{\ell}$  has no tendency to be higher or lower in any predetermined group of regions and is thus uncorrelated with any productivity or amenity shocks in  $\varepsilon_{\ell}$ . In the simple example of Figure 1, observed market access growth is no longer concentrated in the center of the map after recentering by  $\mu_{\ell}$  (see Panel C).

Adjusting for expected market access is generally necessary for identification of  $\beta$  to follow just from the experimental transportation upgrades, and not also from an implicit assumption of exogenous  $\mu_{\ell}$ . We show in the next section that this adjustment can also be performed by controlling for  $\mu_{\ell}$  in OLS estimation of (1). Conventional controls and fixed effects similarly isolate experimental variation in market access when they linearly span  $\mu_{\ell}$ . Otherwise, controls may or may not purge OVB depending on the properties of the unobservable, and there is no general guarantee.<sup>8</sup> While in our simple example controlling for geographic centrality would suffice, as it spans  $\mu_{\ell}$ , this solution is very fragile. In general  $\mu_{\ell}$  depends in a complex way on the country's geography and the distribution of market size, as well as the road assignment process. Appendix Figure A1, for instance, reproduces Figure 1 in a scenario with unequal population. In this case expected market access growth exhibits complex patterns:  $\mu_{\ell}$  is high near the more populated regions (because the value of being connected to large markets is high), low in the dense regions themselves (since for them internal market access is most important), and remains low in the geographic periphery. Further complications arise when the map is not square, when there are preexisting transportation networks, or when the potential set of roads selected by the

<sup>&</sup>lt;sup>8</sup>Controlling for regional geography perfectly is of course not possible, as this would remove all variation in market access growth. OVB is also not generally solved by using panel data: if roads tend to be built rather than destroyed, expected market access grows over time and is thus not captured by region fixed effects. Indeed, equation (1) is already written in differences and can be equivalently estimated in a panel with region fixed effects, with the same OVB problem.

RCT is concentrated in some parts of the country. Our solutions to OVB, based on drawing shock counterfactuals to measure  $\mu_{\ell}$ , continue to apply with these complications.

The third insight of this paper is that problems with classic statistical inference on  $\beta$  can also be overcome by simulating counterfactual transportation upgrades. The recentered market access instrument is inherently correlated across regions because of the common exposure to experimental shocks. Such spatial dependence may generate challenges for conventional asymptotic approaches to inference that specify a geographic distance threshold after which observations of  $\tilde{z}_{\ell}\varepsilon_{\ell}$  are uncorrelated (e.g., Conley (1999)). For the asymptotic approximation to hold this threshold should be sufficiently small, which may be implausible with all regions exposed to all potential roads.<sup>9</sup> We show in the next section how classical methods of randomization inference can be applied to address such "exposure clustering." RI confidence intervals have valid coverage in finite samples, regardless of the dependence structure of  $\tilde{z}_{\ell}\varepsilon_{\ell}$ . In the market access setting this procedure again leverages knowledge of the road assignment process, and is again based on simulations of the experimental transportation upgrades. Challenges of market access effect identification and inference in experimental settings can thus be overcome in this unified way.

In most settings, of course, transportation upgrades are not drawn uniformly on a map, their assignment process is not known, and they may be placed strategically in violation of exogeneity. In the next section we discuss how shock assignment processes may generally be specified, simulated, and validated in observational data, provided the exogeneity of shocks is *ex ante* plausible. In Section 4.1 we apply this approach to a specific market access setting and relate it to existing approaches to estimating transportation effects, with or without exogenous upgrades.

# **3** Identification, Inference, and Asymptotic Efficiency

#### 3.1 Setting

We now develop a general econometric framework for settings with non-random exposure to exogenous shocks. We suppose an outcome  $y_{\ell}$  and treatment  $x_{\ell}$  are observed for units  $\ell = 1, \ldots, L$ . Of interest is a causal or structural parameter  $\beta$  relating treatment to outcomes by

$$y_{\ell} = \beta x_{\ell} + \varepsilon_{\ell},\tag{2}$$

where  $\varepsilon_{\ell}$  denotes an unobserved residual. Initially we assume  $y_{\ell}$  and  $x_{\ell}$  are both scalar and demeaned, and that the effect of interest is linear. We discuss extensions to heterogeneous causal effects, additional control variables, multiple treatments, and nonlinear outcome models in Section 3.6. Although we use

<sup>&</sup>lt;sup>9</sup>As-good-as-random upgrades to long roads, for example, will tend to cause regions which are far apart in space to "cluster" by their common market access growth. If the unobserved shocks in  $\varepsilon_{\ell}$  also tend to propagate widely then  $\tilde{z}_{\ell}\varepsilon_{\ell}$  will tend to be correlated across long distances, invalidating spatially clustered standard errors.

a single index  $\ell$  for the observed units, our framework readily accommodates repeated cross-sections and panel data.

Importantly, in writing equation (2) we do not assume that the observations of  $(y_{\ell}, x_{\ell})$  are independently or identically distributed (*iid*), as when arising from random sampling. This generality allows for complex dependencies across  $\ell$  due to the common exposure to observed and unobserved shocks. The lack of random sampling is also consistent with settings where the *L* units represent a population—for example, all regions of a country—and conventional asymptotic frameworks are inappropriate (Abadie et al. 2020).

We suppose that to estimate  $\beta$  a researcher has constructed an instrument  $z_{\ell}$  which incorporates variation from exogenous shocks, summarized by an  $N \times 1$  observed vector g. However the instrument also incorporates additional predetermined variables which govern a unit's exposure to the shocks. Collecting these additional observables in the set w, we write the instrument as

$$z_{\ell} = f_{\ell}(g; w), \tag{3}$$

where  $\{f_{\ell}(\cdot)\}_{\ell=1}^{L}$  is a set of known non-stochastic functions. In the previous motivating example, g contained information on transportation network upgrades and w summarized the regional populations; the  $f_{\ell}(\cdot)$  functions combined g and w to form market access growth for each city  $\ell$  according to a known formula. As another example, linear shift-share instruments set  $f_{\ell}(g;w) = \sum_{n=1}^{N} w_{\ell n} g_n$  where the  $w_{\ell n}$  are non-negative exposure share weights. We note that our framework allows  $x_{\ell} = z_{\ell}$ , in which case  $\beta$  is the reduced-form causal effect of the instrument (as in the motivating example).

Equation (3) is very general, nesting many applied examples as we discuss in Section 4. Any instrument that is measurable from a set of observed shocks g and other variables w can be described in this way.<sup>10</sup> Mapping the shocks into the instrument using some transformation  $f_{\ell}(\cdot; w)$  is generally necessary, for example, when the shocks are defined at a different "level" than the unit of observation (e.g. industry shocks and regional data) or when shocks to one observation have spillover effects to others. In some cases, such as the market access and linear shift-share examples, the instrument specification may follow from a particular model for the treatment variable. In particular, when  $x_{\ell} = \tilde{f}_{\ell}(g, w, u)$  for a known  $\tilde{f}_{\ell}(\cdot)$  and some (possibly unobserved) endogenous shocks u, an instrument may be specified as the treatment prediction that shuts down these shocks:  $f_{\ell}(g, w) = \tilde{f}_{\ell}(g, w, 0)$ . For now we take the choice of  $f_{\ell}(\cdot)$  as given, addressing the question of which instrument constructions may be more desirable in Section 3.5.

Partitioning the determinants of  $z_{\ell}$  into a set of shocks g and other variables w allows us to formalize the notion that some (but not all) sources of variation in the instrument are exogenous. In an RCT the exogeneity of shocks can naturally arise from the experimental intervention. With observational data,

 $<sup>^{10}</sup>$ Note that equation (3) does not contain a residual: it formalizes an algorithm for computing an instrument rather than characterizing an economic relationship.

a researcher may appeal to an experimental ideal in which the shocks in g are as-good-as-randomly assigned given predetermined variables in w, which are not exogenous. For example, in shift-share designs it may be plausible that the industry-level shocks in g arise from a natural experiment but that local industrial composition w is endogenous (Borusyak et al. 2019).

We formalize shock exogeneity by the conditional independence of g from the residual vector  $\varepsilon = (\varepsilon_{\ell})_{\ell=1}^{L}$ , given the other sources of instrument variation:

## **Assumption 1.** (Shock exogeneity): $g \perp \varepsilon \mid w$

This notion of shock exogeneity combines two conceptually distinct conditions. First, it imposes an exclusion restriction: that the realization of shocks only affects the outcome of each unit via its treatment  $x_{\ell}$ . This condition may be violated when the structural equation (2) is misspecified; for example, when market access inadequately captures the local economic effects of new transportation.<sup>11</sup> Second, Assumption 1 requires the as-good-as-random assignment of shocks with respect to the unobserved outcome determinants  $\varepsilon$ . This condition is satisfied when the shocks are fully randomly assigned, as in an RCT: i.e.,  $g \perp (\varepsilon, w)$ . More generally, Assumption 1 allows w to contain variables that govern the shock assignment process. We discuss how such conditioning is useful for specifying shock counterfactuals in Section 3.3. The exclusion and as-good-as-random assignment assumptions are isolated in Appendix A.4, which places our framework in a general potential outcomes model.

We first consider identification of  $\beta$  from an instrumental variables regression of  $y_{\ell}$  on  $x_{\ell}$ , with  $z_{\ell}$  as an instrument. Identification follows when the instrument  $z_{\ell}$  is relevant to the treatment and orthogonal to the structural residual. In our *non-iid* setting, we formalize these conditions as  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell} z_{\ell} x_{\ell}\right] \neq 0$  and

$$\mathbb{E}\left[\frac{1}{L}\sum_{\ell} z_{\ell}\varepsilon_{\ell}\right] = \mathbb{E}\left[\frac{1}{L}\sum_{\ell} z_{\ell}y_{\ell}\right] - \beta\mathbb{E}\left[\frac{1}{L}\sum_{\ell} z_{\ell}x_{\ell}\right] = 0, \tag{4}$$

implying that  $\beta$  is uniquely recoverable from the observable moments  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell} z_{\ell} y_{\ell}\right]$  and  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell} z_{\ell} x_{\ell}\right]$ . It is worth highlighting that full-data instrument orthogonality (4) combines two dimensions of variation: over the stochastic realizations of g, w, and  $\varepsilon$ , and across the cross-section of observations  $\ell = 1, \ldots, L$ . In the *iid* case it reduces to the more familiar condition  $\mathbb{E}\left[z_{\ell}\varepsilon_{\ell}\right] = 0$ .

When  $\beta$  is identified, a natural estimator is given by the solution to the sample analog of (4):

$$\hat{\beta} = \frac{\frac{1}{L} \sum_{\ell} z_{\ell} y_{\ell}}{\frac{1}{L} \sum_{\ell} z_{\ell} x_{\ell}}.$$
(5)

This  $\hat{\beta}$  is obtained by the sample IV regression of  $y_{\ell}$  on  $x_{\ell}$ , instrumenting by  $z_{\ell}$ . While our primary

<sup>&</sup>lt;sup>11</sup>The shock exclusion restriction may follow from a particular economic model, as in Donaldson and Hornbeck (2016), or be relaxed by including multiple treatments in  $x_{\ell}$  (e.g. allowing for both direct and spillover effects of the same shocks, as in Miguel and Kremer (2004)).

focus is on identification and finite-sample inference, some of our theoretic results consider the asymptotic properties of such IV estimators. We establish these properties by considering a sequence of data-generating processes, indexed by L, for the complete data (y, x, g, w). Consistency, for example, is defined as  $\hat{\beta} \xrightarrow{p} \beta$  for  $L \to \infty$ , while asymptotic efficiency considers large-L approximations to the variance of  $\hat{\beta}$ . We emphasize that this asymptotic sequence should be viewed as a way to approximate the finite-sample distribution of the IV estimators, rather than as a realistic description of the actual sampling process for the data.<sup>12</sup>

## 3.2 Identification and Instrument Recentering

Our first result formalizes the omitted variables bias problem motivated in Section 2. We show that the exogeneity of shocks underlying  $z_{\ell}$  is not enough to ensure identification of  $\beta$ , even if they are fully randomly assigned. We then derive a simple but non-standard recentering of  $z_{\ell}$  that purges OVB in this setting. We end this section with results on recentered IV consistency.

As in the motivating market access example, identification under Assumption 1 can fail when pre-determined exposure to the natural experiment is endogenous. While this exposure variation is potentially high-dimensional, our first result shows that OVB is governed by a particular onedimensional confounder  $\mu_{\ell}$ :

Lemma 1. Under Assumption 1,

$$\mathbb{E}\left[\frac{1}{L}\sum_{\ell} z_{\ell}\varepsilon_{\ell}\right] = \mathbb{E}\left[\frac{1}{L}\sum_{\ell} \mu_{\ell}\varepsilon_{\ell}\right],\tag{6}$$

where  $\mu_{\ell} = \mathbb{E}\left[f_{\ell}(g; w) \mid w\right]$  defines the expected instrument. Thus  $\beta$  is not identified by the instrument  $z_{\ell}$  when  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell}\mu_{\ell}\varepsilon_{\ell}\right] \neq 0$ .

*Proof.*  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell} z_{\ell} \varepsilon_{\ell}\right] = \mathbb{E}\left[\frac{1}{L}\sum_{\ell} \mathbb{E}\left[f_{\ell}(g; w) \varepsilon_{\ell} \mid w\right]\right] = \mathbb{E}\left[\frac{1}{L}\sum_{\ell} \mu_{\ell} \mathbb{E}\left[\varepsilon_{\ell} \mid w\right]\right] = \mathbb{E}\left[\frac{1}{L}\sum_{\ell} \mu_{\ell} \varepsilon_{\ell}\right]$ . The first and third equality follow from the law of iterated expectations, while the second equality follows by Assumption 1 and the definition of  $\mu_{\ell}$ .

Like in Section 2, the expected instrument  $\mu_{\ell}$  captures the average value of  $z_{\ell}$  across different realizations of the shocks (here, conditional on w). Lemma 1 shows that the exogeneity of shocks makes  $z_{\ell}$  a valid instrument if and only if  $\mu_{\ell}$  is orthogonal to the residual  $\varepsilon_{\ell}$ . Absent further assumptions on the unobserved error, adjustment for  $\mu_{\ell}$  is thus generally necessary to remove OVB. Note that adjustment is generally necessary even if the shocks are unconditionally as-good-as-randomly assigned, i.e. when  $g \perp (\varepsilon, w)$  in Assumption 1.

 $<sup>^{12}</sup>$ This is similar to how Bekker (1994) studies IV regressions with many instruments. As he writes, "the [asymptotic] sequence is designed to make the asymptotic distribution fit the finite sample distribution better. It is completely irrelevant whether or not further sampling will lead to samples conforming to this sequence" (p. 658).

As the sole relevant confounder of  $z_{\ell}$ , our expected instrument generalizes the propensity score of Rosenbaum and Rubin (1983). Propensity scores are typically defined for binary treatments (or occasionally instruments, as in Abadie (2003)), while our regression-based correction applies to arbitrary  $z_{\ell}$ . A more important distinction is that propensity scores are considered in *iid* settings, as functions of observation-specific confounders: i.e.,  $\mu_{\ell} = \tilde{\mu}(w_{\ell}) = Pr(x_{\ell} = 1 | w_{\ell})$  for  $w_{\ell}$  *iid* across  $\ell$ . When  $w_{\ell}$  is low-dimensional, this obviates the need to specify the treatment assignment process explicitly:  $\tilde{\mu}(\cdot)$  can be non-parametrically estimated or flexible controls for  $w_{\ell}$  can simply be included in the estimation equation. These solutions do not apply in our non-*iid* setup, where all components of w may affect  $\mu_{\ell}$  for each  $\ell$  and where the  $w \mapsto \mu_{\ell}$  mapping may be observation-specific. In the market access example, as explained in Section 2, it is not *ex ante* clear which features of the country's geography, distribution of population, and preexisting transportation networks may suffice to span the cross-sectional variation in  $\mu_{\ell}$  even with fully random placement of transportation.

When shock exposure is endogenous but Assumption 1 holds, Lemma 1 suggests a simple but non-standard recentering of  $z_{\ell}$  that identifies  $\beta$ . In fact, a weaker notion of shock exogeneity suffices. Consider:

**Assumption 2.** (Weak shock exogeneity):

(i) E [ε<sub>ℓ</sub> | g, w] = E [ε<sub>ℓ</sub> | w] almost surely for each ℓ.
(ii) E [ε<sub>ℓ</sub>ε<sub>m</sub> | g, w] = E [ε<sub>ℓ</sub>ε<sub>m</sub> | w] almost surely for each ℓ and m.

Such mean and covariance independence of the residuals from the shocks is implied by Assumption 1 and will also be sufficient for some of our later asymptotic results. Here we use the first condition to show that  $\beta$  is identified by an adjusted  $\tilde{z}_{\ell}$ , given a non-zero first-stage:

**Proposition 1.** Suppose Assumption 2(i) holds and let  $\tilde{z}_{\ell} = z_{\ell} - \mu_{\ell}$ . Then

$$\mathbb{E}\left[\frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}\varepsilon_{\ell}\right] = 0,\tag{7}$$

such that  $\beta$  is identified by the instrument  $\tilde{z}_{\ell}$  provided  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}x_{\ell}\right]$  is non-zero.

*Proof.* See Appendix C.1.

A recentered IV regression compares units with a higher-than-expected value of  $z_{\ell}$ , because of the realization of the shocks, to units affected less than expected. The validity of  $\tilde{z}_{\ell}$  thus stems from the exogeneity of shocks (specifically, Assumption 2(i)), even though it continues to vary cross-sectionally due to heterogeneous shock exposure. First-stage relevance holds when the units with higher-than-expected values of  $z_{\ell}$  have systematically different values of the treatment  $x_{\ell}$ .<sup>13</sup>

<sup>&</sup>lt;sup>13</sup>Whenever the shocks induce some variation in treatment, there exist  $f_{\ell}(\cdot)$  constructions such that the corresponding recentered instrument satisfies the relevance condition. Formally, when  $\operatorname{Var}\left[\mathbb{E}\left[x_{\ell} \mid g, w\right] \mid w\right]$  is not almost-surely zero at least for some  $\ell$ , the recentered instrument constructed as  $\tilde{z}_{\ell} = \mathbb{E}\left[x_{\ell} \mid g, w\right] - \mathbb{E}\left[x_{\ell} \mid w\right]$  is relevant.

A closely related regression-based solution to OVB is further implied by Lemma 1: including the expected instrument  $\mu_{\ell}$  as a control while using the original  $z_{\ell}$  as an instrument. This regression yields the reduced-form and first-stage moments  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell} z_{\ell} y_{\ell}^{\perp}\right]$  and  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell} z_{\ell} x_{\ell}^{\perp}\right]$ , where  $v_{\ell}^{\perp}$  denotes the cross-sectional projection of  $v_{\ell}$  on  $\mu_{\ell}$ . Appendix C.1 shows that these moments also identify  $\beta$  under Assumption 2(i).

This result clarifies the role of conventional controls and fixed effects in purging OVB under our assumptions: shock exogeneity is sufficient to identify  $\beta$  without recentering  $z_{\ell}$  or restricting unobservables only when the included controls linearly span  $\mu_{\ell}$ . In panel data, for example, unit fixed effects generally purge OVB only when the expected instrument is time-invariant, which generally requires both the exposure w and the conditional distribution of shocks given w to be time-invariant. While plausible in some applications, these conditions (in particular, stationarity of the shock distribution) are quite restrictive. For instance, when roads tend to be built more than destroyed expected market access will tend to grow over time. Similarly, when the average growth in Chinese imports across manufacturing industries changes over time expected shift-share instruments that average those shocks together (as in Autor et al. (2013)) will tend to be time-varying, even if the exposure shares are held fixed.<sup>14</sup>

Given identification of  $\beta$ , one may be interested in consistency of the recentered IV estimator which uses  $\tilde{z}_{\ell}$  as an instrument for  $x_{\ell}$ . Establishing consistency with our general asymptotic sequence is non-trivial, as we cannot rely on conventional sampling-based arguments for *iid* data. Instead, we show in Appendix A.2 how consistency is achieved given an asymptotic first stage, a substantive assumption on the mutual cross-sectional dependence of  $\tilde{z}_{\ell}$ , and a weak regularity condition on the residual  $\varepsilon_{\ell}$ . In line with our general approach, we make no restriction on the mutual dependence of residuals. Intuitively, the substantive assumption requires the recentered instrument construction to well-differentiate observations by their exposure to the exogenous shocks, yielding a law of large numbers that brings  $\hat{\beta}$  close to  $\beta$  for large L. Lower-level conditions sufficient for this assumption are also given in Appendix A.2.

## 3.3 Specifying Shock Counterfactuals

Our solution to the OVB challenge involves measuring the expected instrument, which typically requires specifying counterfactual shocks that may well have occurred. Here we formalize this specification of the shock assignment process, and discuss general ways in which it may be accomplished. We discuss and illustrate specific approaches in the context of various applied settings in Section 4.

Formally, we denote the shock assignment process by the conditional distribution of  $g \mid w$ , which

 $<sup>^{14}</sup>$ Borusyak et al. (2019) show that period fixed effects are also not enough in this scenario when the sum of exposure shares (e.g. the lagged share of manufacturing employment in Autor et al. (2013)) varies across regions. When shocks are *iid* within periods, the expected instrument is instead captured by the interaction between this sum of shares and period indicators.

we write as  $G(g \mid w)$ . When  $G(\cdot)$  is known, the expected instrument  $\mu_{\ell} = \int f_{\ell}(\gamma; w) dG(\gamma \mid w)$  is measurable and can be used to purge OVB. To emphasize the importance of such knowledge, we state it as an assumption:

#### **Assumption 3.** (Known assignment process): $G(g \mid w)$ is known in the support of w.

Specification of  $G(\cdot)$  is straightforward when the shocks are actually determined by a known randomization protocol, either overseen by the researcher herself or occurring naturally. Literal randomization of g given w implies both the exogeneity of shocks (i.e. Assumption 1, given shock exclusion) and Assumption 3; the expected instrument may then be given either analytically or by simulating and averaging across counterfactual randomizations. One might also leverage known discontinuities in the policies that generate shocks by appealing to local randomization (Lee 2008).

Absent true randomization or discontinuities, one might instead satisfy Assumptions 1 and 3 by intuitive specifications of shock exchangeability given appropriate w. Suppose, for example, that one assumes all permutations of g are equally likely to arise, as when the shocks  $g_n$  are *iid* across n. In this case  $G(g \mid w)$  is known to be uniform when w includes the permutation class  $\Pi(g) =$  $\{\pi(g) \mid \pi(\cdot) \in \Pi_N\}$ , where  $\Pi_N$  denotes the set of permutation operators  $\pi(\cdot)$  on vectors of length N(e.g. Lehmann and Romano 2006, p. 634). The marginal distribution of  $g_n$  (conditionally on other components of w) then need not be specified; the expected instrument is the average  $z_{\ell}$  across all permutations of shocks, which serve as counterfactuals:

$$\mu_{\ell} = \frac{1}{N!} \sum_{\pi(\cdot) \in \Pi_N} f_{\ell}(\pi(g); w).$$
(8)

This  $\mu_{\ell}$  is easy to compute (or approximate with a random set of permutations, when N is large).<sup>15</sup> This scenario highlights the potentially dual role of w in our framework: as a means of satisfying exogeneity (Assumption 1) and as a way to simplify the specification of shock counterfactuals (Assumption 3).<sup>16</sup>

Similar expected instrument calculations follow under weaker shock exchangeability conditions. When the  $g_n$  are *iid* within, but not across, a set of known clusters, Assumption 3 is satisfied when the class of within-cluster permutations is conditioned on and used to draw counterfactuals. Assignment processes and exchangeability up to some unknown parameters can be accommodated, allowing for example parameterized shock heteroskedasticity (see Section 3.6). Besides exchangeability, other

 $<sup>\</sup>boxed{\begin{smallmatrix} ^{15}\text{Approximating } \mu_{\ell} \text{ is sufficient for identification because the recentered IV still identifies } \beta \text{ in this case: i.e.} \\ \mathbb{E}\left[\begin{smallmatrix} \frac{1}{L}\sum_{\ell} \left(f_{\ell}(g,w) - f_{\ell}(\pi(g),w)\right)\varepsilon_{\ell}\right] = 0 \text{ under Assumption 2(i), for any fixed or random } \pi\left(\cdot\right). \\ \stackrel{16}{\text{T}^{16}\text{A subtlety with Assumption 3 is that it requires the conditional distribution of } g \text{ to be known in the full support } 10^{-10}\text{C}$ 

<sup>&</sup>lt;sup>16</sup>A subtlety with Assumption 3 is that it requires the conditional distribution of g to be known in the full support of w. In some cases this is not restrictive, such as with the exchangeability assumption discussed above. It is also not restrictive if  $g \perp (\varepsilon, w)$ , as when w contains predetermined variables and g arises from a truly random process or natural event, since then  $G(g \mid w)$  does not depend on w. However, in other cases specifying the distribution of  $g \mid w$ for counterfactual w may be challenging. In a transportation network setting where upgrades g are drawn randomly from a predetermined plan w, it may be infeasible to specify the distribution of upgrades given any possible plan, or even define the set of such plans, i.e. the support of w. In these situations our framework still directly applies viewing w as non-stochastic.

symmetries in the joint shock distribution can also be used to construct valid counterfactuals (as we illustrate in Section 4.4).

We finally note that in observational data it is imperative to corroborate an *ex ante* argument for Assumptions 1 and 3 by empirical tests. The next section shows that these assumptions yield testable implications and a natural testing procedure.

## 3.4 Randomization Inference and Testing

We next discuss how specification of the shock assignment process can be used to construct valid statistical tests and confidence intervals for  $\beta$ , following a long tradition of randomization inference (Fisher 1935). Under constant effects the RI approach guarantees correct coverage in finite samples, of both observations and shocks, even when the observations exhibit complex unobserved dependencies. We focus on a particular type of RI tests which is tightly linked to our estimation approach and may have favorable large-sample power. We then discuss how RI can be used to validate Assumptions 1 and 3, through exact falsification and specification tests.

In general, RI tests and confidence intervals for  $\beta$  are based on a scalar test statistic  $T = \mathcal{T}(g, y - bx, w)$ , where b is a candidate parameter value. Under the null hypothesis of  $\beta = b$  and Assumption 1, the distribution of  $T = \mathcal{T}(g, \varepsilon, w)$  conditional on  $\varepsilon$  and w is implied by the shock assignment process  $G(g \mid w)$ . One may simulate this distribution, by redrawing (e.g., permuting) the shocks in g and recomputing T. If the original value of T is far in the tails of the simulated distribution, one has grounds to reject the null that  $\beta = b$ . Appendix A.1 formalizes this logic and explains how inversion of these tests yields confidence interval for  $\beta$  by collecting all b that are not rejected. These intervals have correct size, both conditionally on  $(\varepsilon, w)$  and unconditionally. Valid RI confidence intervals can be obtained for any test statistic, although the the choice of  $\mathcal{T}$  generally affects the power against alternative hypotheses.<sup>17</sup>

We address the practical issue of choosing a powerful randomization test statistic, and draw a tight link between  $\mathcal{T}$  and the recentered IV estimator  $\hat{\beta}$ , by building on the theory of Hodges and Lehmann (1963). Specifically, we consider a  $\mathcal{T}(g, y - bx, w)$  which  $\hat{\beta}$  rationalizes as being typical under the null, in the following sense:

**Lemma 2.** Let  $T = \mathcal{T}(g, y - bx, w)$  and  $T^* = \mathcal{T}(g^*, y - bx, w)$ , where  $g^*$  is distributed according to  $G(\cdot | w)$ , independently of (g, x, y), conditionally of w. Define the Hodges-Lehmann estimator as the  $b \in \mathbb{R}$  that solve  $T = \mathbb{E}[T^* | y, x, w]$ . Then the recentered IV estimator is the Hodges-Lehmann estimator associated with the statistic  $T = \frac{1}{L} \sum_{\ell} (f_{\ell}(g, w) - \mu_{\ell}) (y_{\ell} - bx_{\ell})$ .

*Proof.* See Appendix C.2.

 $\square$ 

 $<sup>^{17}</sup>$ There are no general results on the relative power of different RI statistics, although good power properties of certain statistics have been established in some special contexts (Lehmann and Romano 2006, Section 15.2.2).

This result shows that the recentered IV estimator of  $\beta$  equates the sample covariance between the recentered instrument  $\tilde{z}_{\ell}$  and implied residual  $y_{\ell} - bx_{\ell}$  with the expectation of its randomization distribution, satisfying our definition of a Hodges-Lehmann estimator.<sup>18</sup> Notably, the same randomization tests, confidence intervals, and Hodges-Lehmann estimators are obtained from the statistic based on the non-recentered instrument,  $\frac{1}{L} \sum_{\ell} f_{\ell}(g, w) (y_{\ell} - bx_{\ell})$ .<sup>19</sup> In this sense, the RI approach performs the recentering needed for identification of  $\beta$  automatically.

Statistics chosen on the basis of Hodges-Lehmann estimators can inherit their power properties. While we are not aware of existing general results, in Appendix A.2 we show that randomization tests of Lemma 2 are generally consistent, in the sense of having power that asymptotically increases to one for any fixed alternative, under the conditions which make the recentered IV estimator consistent. This asymptotic result reinforces the tight connection between  $\mathcal{T}$  and  $\hat{\beta}$ .<sup>20</sup>We note, however, that as in other settings (e.g. Abadie et al. 2010; Mackinnon and Webb 2020) the finite-sample validity of RI may be most useful when the conditions for consistency are *not* met, such as when there are few shocks with concentrated exposure (we discuss an example of such a setting in Section 4.3 and illustrate good finite-sample power of RI for shift-share instruments with few shocks in Section 4.4).

Randomization inference can also be used to perform falsification tests on our key Assumptions 1 and 3. Recentering implies a testable prediction that  $\tilde{z}_{\ell}$  is orthogonal to any variable  $r_{\ell}$  satisfying  $g \perp r \mid w$ , which holds for  $r_{\ell}$  that are either functions of w or some other observables thought to be determined prior to (or independent of) the shocks g. To test this restriction, one may check that the sample covariance  $\frac{1}{L} \sum_{\ell} \tilde{z}_{\ell} r_{\ell}$  is sufficiently close to zero by re-randomizing shocks and checking that T is not in the tails of its conditional-on-(w, r) distribution. Multiple falsification tests, based on a vector of predetermined variables  $R_{\ell}$ , can be combined by an appropriate RI procedure, e.g. by taking T to be the sample sum of squared fitted values from regressing  $\tilde{z}_{\ell}$  on  $R_{\ell}$ .<sup>21</sup>

Falsification tests are useful in two ways. First, when  $r_{\ell}$  is a lagged outcome or another variable thought to proxy for  $\varepsilon_{\ell}$ , they provide an RI implementation of conventional placebo and covariate balance tests of Assumption 1. While the use of RI for inference on causal effects may be complicated by treatment effect heterogeneity, the sharp hypothesis of zero placebo effects is a natural null. Second,

<sup>&</sup>lt;sup>18</sup>This definition follows Rosenbaum (2002) and Imbens and Rosenbaum (2005). The original definition in Hodges and Lehmann (1963) is the value of  $\beta$  that maximizes the p-value of the randomization test. For two-sided confidence interval this means equating T to its median, rather than its mean.

<sup>&</sup>lt;sup>19</sup>This follows because recentering shifts both T and  $T^*$  by the same value,  $\frac{1}{L} \sum_{\ell} \mu_{\ell} (y_{\ell} - bx_{\ell})$ , which does not depend on g. Appendix C.2 further shows that the  $\mu_{\ell}$ -controlled IV estimator is the Hodges-Lehmann estimator corresponding to the residualized covariance statistic  $\frac{1}{L} \sum_{\ell} z_{\ell} (y_{\ell}^{\perp} - bx_{\ell}^{\perp})$ .

<sup>&</sup>lt;sup>20</sup>One might instead consider computing confidence intervals from the distribution of the recentered estimator itself with re-randomized shocks  $g^*$ . This idea fails in IV since the re-randomized instrument  $f_{\ell}(g^*, w) - \mu_{\ell}$  has a true first-stage of zero. The distribution of reduced-form coefficients across re-randomized shocks is also not useful, except for testing  $\beta = 0$ , as that distribution is centered around zero rather than  $\beta$ . <sup>21</sup>Formally, this  $T = \tilde{z}' R (R'R)^{-1} R' \tilde{z}$  can be seen as a quadratic form of the vector-valued statistic  $\frac{1}{L} \sum_{\ell} \tilde{z}_{\ell} R_{\ell}$ ,

<sup>&</sup>lt;sup>21</sup> Formally, this  $T = \tilde{z}' R (R'R)^{-1} R'\tilde{z}$  can be seen as a quadratic form of the vector-valued statistic  $\frac{1}{L} \sum_{\ell} \tilde{z}_{\ell} R_{\ell}$ , weighted by  $(R'R)^{-1}$ , where R is the matrix collecting  $R_{\ell}$  and  $\tilde{z}$  is the vector collecting  $\tilde{z}_{\ell}$ . In applications we will further exploit the observation that each coefficient in the regression of  $\tilde{z}_{\ell}$  on  $R_{\ell}$  can be directly used as an RI test statistic: by the Frisch-Waugh-Lovell theorem, the kth coefficient is proportional to  $\frac{1}{L} \sum_{\ell} \tilde{z}_{\ell} R_{k\ell}^{\perp}$ , where here  $R_k^{\perp}$  denotes the vector of residuals from projecting the kth column of R on all other columns.

RI tests will generally have power to reject false specifications of the shock assignment process, i.e. violations of Assumption 3, even when  $r_{\ell}$  does not proxy for  $\varepsilon_{\ell}$ . For  $r_{\ell} = 1$ , for example (which is trivially conditionally independent of g), the test verifies that the sample mean of  $z_{\ell}$  is typical for the realizations of the specified assignment process. Setting  $r_{\ell} = \mu_{\ell}$  instead checks that the recentered instrument is not correlated with the expected instrument that it is supposed to remove.

## 3.5 Asymptotic Efficiency

While any instrument  $f_{\ell}(g, w)$  can be made valid by appropriate recentering and used for valid randomization inference, the choice of instrument construction from the set of possible  $\{f_{\ell}(\cdot)\}_{\ell=1}^{L}$ will generally matter for power. In Appendix A.3 we show that the following instrument minimizes the asymptotic variance of recentered IV and maximizes the local power of RI-based tests, under appropriate regularity conditions:

$$z^* = \mathbb{E}\left[\varepsilon\varepsilon' \mid w\right]^{-1} \left(\mathbb{E}\left[x \mid g, w\right] - \mathbb{E}\left[x \mid w\right]\right).$$
(9)

This characterization extends the classic result of Chamberlain (1987) to our setting in showing how exogenous shocks can be efficiently leveraged. Constructing such optimal instruments may not be feasible in practice, and typically requires an economic model for both the dependence of treatment on shocks and the endogeneity of exposure:  $\mathbb{E}[x \mid g, w]$  and  $\mathbb{E}[\varepsilon \varepsilon' \mid w]$ , respectively. Our characterization nevertheless provides guidance for constructing recentered instruments, by showing what researchers should strive for when choosing between alternative IV estimators.

To build intuition for the optimal instrument, we establish the following Lemma:

**Lemma 3.** Let  $\tilde{z} = \mathbb{E}[x \mid g, w] - \mathbb{E}[x \mid w], \psi = \mathbb{E}[\varepsilon \mid w], and \Omega = \operatorname{Var}[\varepsilon \mid w].$  Then

$$z^* = \Omega^{-1} \left( \tilde{z} - \hat{\nu} \hat{\rho} \psi \right), \tag{10}$$

where  $\hat{\rho} = \frac{\psi' \Omega^{-1} \tilde{z}}{\psi' \Omega^{-1} \psi}$  is the coefficient from projecting  $\tilde{z}$  on  $\psi$  (weighted by  $\Omega^{-1}$ ), and  $\hat{\nu} = \frac{\psi' \Omega^{-1} \psi}{1+\psi' \Omega^{-1} \psi}$ .

*Proof.* See Appendix C.3.

Equation (10) permits an intuitive four-step description of the optimal instrument. First, one takes the best predictor of treatment given by the shocks and predetermined variables,  $\mathbb{E}[x \mid g, w]$ . Second, one recenters this predictor by  $\mathbb{E}[x \mid w]$  to remove the potential OVB from non-random shock exposure, obtaining  $\tilde{z}$ . Third, one partially residualizes the recentered instrument on the predictable component of the residual  $\psi$ .<sup>22</sup> Finally, one adjusts for the residual variance  $\Omega$ , as in generalized least

<sup>&</sup>lt;sup>22</sup>This residualization is partial (i.e.  $\hat{\nu} \in [0, 1)$ ) for the same reason as why, in the conventional panel data context, the random effects estimator demeans the data within each unit only partially (e.g. Wooldridge 2002, p. 286). As with unit-specific means in the panel setting,  $\psi_{\ell}$  is orthogonal to  $\tilde{z}_{\ell}$  in expectation and so provides an additional moment for identifying  $\beta$ . We also note that if  $\psi$  is completely known, a more efficient but less robust instrument than (9) is available,

squares. While steps 1 and 4 follow the optimal instrument construction in Chamberlain (1987), steps 2 and 3 are new, stemming from the potential endogeneity of w.

Predicting treatment from shocks and exposure (step 1) is trivial in reduced-form studies (since  $\mathbb{E}[x_{\ell} \mid g, w] = x_{\ell}$  for  $x_{\ell} = z_{\ell} = f_{\ell}(g, w)$ ); otherwise it may be feasible when an economic model of treatment is available.<sup>23</sup> Specifically, when  $x_{\ell} = \tilde{f}_{\ell}(g, w, u)$  for a known  $\tilde{f}_{\ell}(\cdot)$  and a set of unobserved shocks u, a reasonable stand-in for  $\mathbb{E}[x_{\ell} \mid g, w]$  may be obtained by  $\tilde{f}_{\ell}(g, w, 0)$ ; that is, a treatment prediction which shuts down the role of unobserved shocks. This approach has been taken, for example, by Bartelme (2018) in the market access setting (see also Berry et al. (1999) for the same idea in an entirely different context). One may also approximate  $\tilde{f}_{\ell}(g, w, 0)$  with a first-order approximation, resulting in a linear shift-share instrument we discuss in Section 4.4. Instrument recentering is then generally necessary to isolate exogenous variation in shocks (step 2).

The third and fourth steps in Lemma 3 may be more difficult to implement as they require models of unobservables rather than the observed treatment. Practically, Step 3 calls to control for predetermined variables which may be correlated with the residual, as including these controls may approximate the projection of  $\tilde{z}$  on  $\psi$  (by the Frisch-Waugh-Lovell theorem). By the logic of Proposition 1 such controls are orthogonal to  $\tilde{z}$  in expectation and will not weaken the first stage, while their inclusion will generally improve efficiency by reducing the residual variance. Step 4 is a more standard correction for heteroskedasticity and mutual correlation of residuals which is commonly ignored in practice. We expect that performing the more feasible steps 1 and 2 alone will typically improve power, although there is no guarantee (see Appendix B.3 for a counterexample discussed in the context of the application in Section 4.2).

#### 3.6 Extensions

Appendices A.4–A.8 extend our basic identification and inference results in several ways. Appendix A.4 shows that in the presence of treatment effect heterogeneity the recentered IV estimator captures a convex average of causal effects under an appropriate monotonicity condition, extending the condition of Imbens and Angrist (1994) to this setting. This appendix further shows how a particular reweighting of the recentered instrument—with weights given by the shock assignment process—can yield identification of local average treatment effects in the traditional setting of a binary treatment and instrument. Appendix A.5 shows how recentered IVs can be constructed when the shock assignment process is only partially specified, allowing for a vector of unknown parameters which govern, for example, how shocks vary systematically with observables. Valid finite-sample confidence intervals can be obtained in this case by a two-step RI procedure (Berger and Boos 1994). Appendix A.6

which replaces y with  $y - \psi$  and  $\varepsilon$  with  $\varepsilon - \psi$  (by not adjusting x) and uses the original z. Since  $\mathbb{E}[\varepsilon - \psi | w] = 0$ , instrument recentering that isolates variation in g but reduces power is unnecessary. However, this efficiency gain is obtained at the cost of losing robustness to misspecification of the residual model.

<sup>&</sup>lt;sup>23</sup>Obtaining  $\mathbb{E}[x_{\ell} \mid g, w]$  without a treatment model is challenging in our general non-*iid* setup, in contrast to other settings where the first stage can be estimated non-parametrically (e.g. Newey (1990)).

shows how predetermined observables can be included as regression controls in our setting to reduce residual variation and potentially increase power. Appendix A.7 discusses identification and inference with multiple treatments or instruments. Finally, Appendix A.8 extends our framework to nonlinear outcome models.

# 4 Practical Implications and Applications

We now show how our theoretic framework brings new practical insights to a variety of empirical settings: to the estimation of transportation infrastructure effects (Section 4.1), effects of policy eligibility with simulated instruments (Section 4.2), network spillover effects (Section 4.3), to linear and nonlinear shift-share instruments (Section 4.4), and to other designs (Section 4.5). We illustrate some of these insights with empirical applications, estimating market access effects of Chinese high-speed rail and insurance coverage effects of Medicaid expansions, and with Monte Carlo simulations.

#### 4.1 Effects of Transportation Infrastructure

We first apply our framework to estimate the effect of market access growth on Chinese regional employment growth over 2007–2016, leveraging the construction of high-speed rail (HSR). We show how counterfactual HSR networks can be specified, and how correcting for expected market access growth can help purge OVB. We then provide a broader discussion of how our approach to estimating transportation infrastructure effects relates to existing methods.

**Application** The recent construction of Chinese HSR over 2007–2016 gave China a network longer than in all other countries combined (Lawrence et al. 2019). We first reproduce, with more recent data and a correspondingly larger network, the finding of Lin (2017) that the HSR-driven growth of market access strongly predicts local employment growth. We then propose and validate a specification of counterfactual HSR maps based on planned but unbuilt lines. Recentering observed market access growth by these counterfactuals reduces the estimated employment effect substantially, to the point of statistical insignificance. Employment growth is instead strongly predicted by expected market access: regions more exposed to *potential* HSR expansion tend to see faster employment growth.

The Chinese HSR network mostly consists of dedicated passenger lines and has developed rapidly since 2007. Construction was started by the Medium- and Long-Term Railway Plan in 2004; this plan was later expanded in 2008 (as part of the stimulus package during the financial crisis) and again in 2016 (Lawrence et al. 2019). Construction objectives included freeing up capacity on the existing rail network (including freight lines) and supporting economic development by improved regional connectivity (Lawrence et al. 2019; Ma 2011). While affordable fares make HSR popular for different purposes, business travel is an important component of rail traffic, ranging between 28% and 62%,

depending on the line (Ollivier et al. 2014; Lawrence et al. 2019). The role of HSR extends beyond directly connected regions, as passengers frequently transfer between HSR lines and between HSR and traditional lines. An early analysis of Zheng and Kahn (2013) finds positive effects of HSR on housing prices, while Lin (2017) similarly finds positive effects on regional employment.

We analyze HSR-induced market access effects for 340 sub-province-level administrative divisions in mainland China. We follow Potlogea and Cheng (2017) in referring to these units as prefectures: although most are officially called "prefecture-level cities," they typically include multiple urban areas. We measure market access in 2007 and 2016 by combining data on the development of the HSR network and each prefecture's location and population (as measured in the 2000 census). A total of 83 HSR lines opened between these years, with the first in 2008; a further 66 lines (which we refer to as "planned") were completed or under construction as of April 2019.<sup>24</sup> We compute a simple market access measure in each prefecture  $\ell$  and year t based on the formula in Zheng and Kahn (2013):  $MA_{\ell t} = \sum_{k} \exp\left(-0.02\tau_{\ell k t}\right) \cdot P_{k,2000}$ . The summation is over all prefectures (including  $k = \ell$ ),  $P_{k,2000}$ denotes the predetermined population of prefecture k, and  $\tau_{\ell kt}$  denotes predicted travel time between regions  $\ell$  and k in year t (in minutes). Travel time predictions are based on the operational speed of each HSR line as well as geographic distance, which proxies for the travel time by car or a lowspeed train. We relate market access growth,  $z_{\ell} = \log M A_{\ell,2016} - \log M A_{\ell,2007}$ , to the corresponding growth in prefecture's urban employment  $y_{\ell}$  from the Chinese City Statistical Yearbooks. This yields a set of 274 prefectures with non-missing outcome data; see Appendix B.1 for details on the sample construction and market access measure. Panel A of Figure 2 shows the Chinese HSR network as of the end of 2016, along with the implied growth of market access relative to 2007.

Column 1 of Table 1 reports the coefficient from a simple regression of employment growth on market access growth; Appendix Figure A3 visualizes this relationship.<sup>25</sup> The estimated elasticity of 0.23 is quite large: given an average growth of market access of 0.54 log points, it implies a 12.4% employment growth attributable to the HSR for an average prefecture—almost half of the 26.6% average employment growth over this period. The estimate is also highly statistically significant using the spatially-clustered standard errors of Conley (1999), echoing the findings of Lin (2017) (while not being directly comparable due to our use of later years and a different specification).

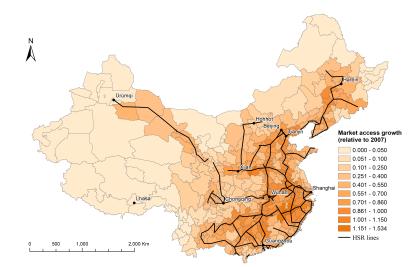
Panel A of Figure 2, however, gives immediate reason for caution against interpreting the OLS coefficient as causal. Prefectures with high market access growth, which serve as the effective treatment group, tend to be clustered in the main economic areas in the southeast of the country where HSR lines are concentrated. Areas near major cities, such as Shanghai and Beijing, also tend to see high

 $<sup>^{24}</sup>$ We define a line by a contiguous set of inter-prefecture HSR links that were proposed together and opened simultaneously. One experimental HSR line between Qinhuangdao and Shenyang opened in 2003. We include it in our market access measure but focus on the majority of HSR-induced changes in the network and employment over 2007–2016.

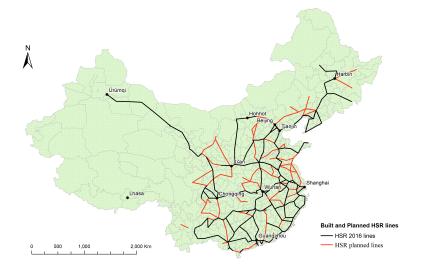
 $<sup>^{25}</sup>$ This regression can be viewed as a reduced-form of a hypothetical IV regression, in which the treatment variables is a measure of market access that accounts for changing population. We focus on the reduced form here because of data constraints: annual population is measured for all 340 prefectures only in the Census year of 2000. We discuss the potential roles of controls below.

Figure 2: Chinese High Speed Rail and Market Access Growth

A. Completed Lines and Market Access Growth by 2016



B. All Completed and Planned Lines



Notes: Panel A of this figure shows the completed China high-speed rail network by the end of 2016, with shading indicating market access growth relative to 2007. Panel B shows the network of all HSR lines, including those planned but not yet completed as of 2016 (in red).

	Unadjusted OLS	Recentered IV	Controlled OLS
	(1)	(2)	(3)
Market Access Growth	$0.232 \\ (0.075)$	$\begin{array}{c} 0.036 \\ (0.107) \\ [-0.161, \ 0.190] \end{array}$	$\begin{array}{c} 0.078 \\ (0.079) \\ [-0.087,  0.221] \end{array}$
Expected Market Access Growth			0.341 (0.096)
Recentered	No	Yes	Yes
Prefectures	274	274	274

Table 1: Employment Effects of Market Access: Unadjusted and Recentered Estimates

Notes: This table reports coefficients from regressions of employment growth on market access growth in Chinese prefectures from 2007–2016. Market access growth is unadjusted in column 1. In column 2 this treatment is instrumented by the market access growth recentered by permuting the opening dates of HSR lines with the same number of links. Column 3 instead estimates an OLS regression with recentered market access growth as treatment and controlling for expected market access growth given by the same HSR counterfactuals. Standard errors which allow for linearly decaying spatial correlation (up to a bandwidth of 500km) are reported in parentheses. 95% confidence intervals based on the same HSR counterfactuals are reported in brackets.

market access growth as they are connected by the HSR network. A comparison between these prefectures and the economic periphery may be confounded by the effects of unobserved policies, both contemporaneous and historic, that differentially affected the economic center.

Our solution is to view certain elements of the HSR network as realizations of a natural experiment. We first formalize this view by specifying a set of counterfactual HSR networks and corroborate it with appropriate falsification tests. We then appropriately recenter market access to ensure that the regression leverages contrasts between actual and counterfactual realizations of the HSR assignment process, and not other sources of cross-sectional variation in market access.

Our specification of counterfactual upgrades exploits the heterogeneous timing of HSR construction. Specifically we permute the 2016 completion status of the built and planned lines, assuming that the timing of line completion is conditionally as-good-as-random. Panel B of Figure 2 compares the built and planned lines which form our counterfactuals. Planned lines tend to be concentrated in the same areas of China as built lines, reinforcing the fact that (unlike in our motivating example in Section 2) construction is not uniformly distributed in space. Although planned lines are of similar length, they tend to connect more regions: the average number of cross-prefecture "links" is 3.31 and 2.45 for built and planned lines, respectively, with a statistically significant difference (p = 0.029). To account for this difference we construct counterfactual upgrades by permuting 2016 completion status only among lines with the same number of links. This procedure generates counterfactual HSR maps that are visually similar to the actual 2016 network (see Appendix Figure A2 for an illustrative example) and which isolate more plausibly exogenous variation. For example the main Beijing to Shanghai HSR line, which has the greatest number of links, is always included in the counterfactuals.

Table 2 validates this specification of the HSR assignment process by the RI tests described in Section 3.4. We regress the resulting recentered market access measure (obtained from 999 counterfactual maps) on a constant and several predetermined controls: a prefecture's expected market access growth, distance to Beijing, latitude, and longitude. We report the resulting coefficients, along with permutation p-values for individual coefficient significance and their joint significance. The test passes for all specifications and all but one individual coefficients. The first column, for example, where only a constant is included, indicates that the average market access growth is very similar in the actual and simulated samples; this test would fail if the government prioritized early construction of the lines that generate more market access, even among those with the same number of links. We note that while these results are suggestive of correct specification (i.e. we cannot reject Assumption 3) they do not provide direct support of the exogeneity of HSR construction to the unobserved determinants of employment (i.e. Assumption 1).<sup>26</sup>

Figure 3 plots expected and recentered market access growth given by the conditional permutations of built and unbuilt lines. The effect of recentering is apparent by contrasting the dark- and lightshaded regions in Panel A of Figure 2 (indicating high and low market access growth) with the solid and striped regions in Panel B of Figure 3 (indicating high and low recentered market access growth). Recentering effectively removes western prefectures by setting  $\tilde{z}_{\ell} \approx 0$ , reflecting the fact that expected market access growth in Panel A of 3 is similarly low. Recentering further removes some prefectures in the east (such as Tianjin) which saw an as-expected increase in market access that would otherwise be used to estimate the effect. At the same time, recentering provides a justification for retaining other regional contrasts. Hohhot, for example, had a higher expected market access growth than Harbin, due to the planned direct connection to Beijing. This connection was still under construction in 2016, however, resulting in lower observed market access growth in Hohhot than in Harbin.

Columns 2 and 3 of Table 1 show that adjusting for expected market access growth reduces the estimated employment elasticity substantially, from 0.23 to 0.04 when we instrument by  $\tilde{z}_{\ell}$  or to 0.08 when we control for  $\mu_{\ell}$ . This difference is explained by the fact that employment growth is strongly predicted by expected market access growth: in column 3 we find a large coefficient on  $\mu_{\ell}$ , of 0.34.<sup>27</sup> Appendix Figure A4 illustrates these findings. Notably, neither of the two adjusted estimates is statistically distinguishable from zero according to either Conley (1999) spatial-clustered standard errors and permutation-based inference (which broadly agree in this setting). The apparently large market access effect estimate in column 1 can thus be viewed as an artifact of non-random exposure

 $<sup>^{26}</sup>$ While our specification tests pass for the 2007–2016 long difference, and are robust to using long differences ending in 2014 or 2015, we have verified in unreported results that the same assignment process is rejected in specifications which focus on earlier years of HSR development. Specifying a dynamic network formation process is a challenging issue in general. We thus focus on the long difference for estimation.

 $<sup>^{27}</sup>$ We use recentered (rather than unadjusted) market access growth as the treatment in column 3. This does not change the estimate of  $\beta$ , but makes the coefficient on the expected instrument control more interpretable: the unadjusted effect in Column 1 is then a weighted average of the two coefficients in column 3.

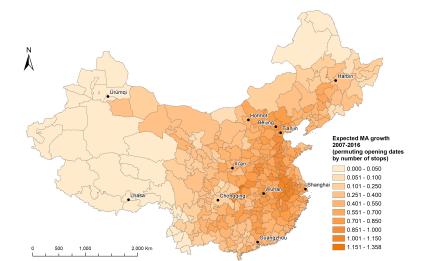
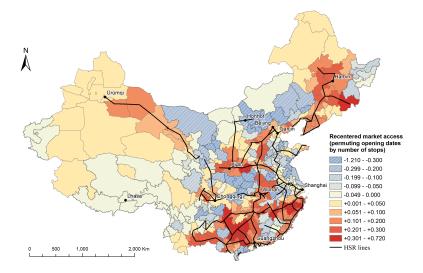


Figure 3: Expected and Recentered Market Access Growth from Chinese HSR

A. Expected Market Access Growth

B. Recentered Market Access Growth



Notes: Panel A of this figure shows the variation in expected market access growth across Chinese prefectures from 2007 to 2016, simulated by permuting the opening dates of lines with the same number of links. Panel B plots the variation in recentered market access growth: the difference between the market access growth shown in Panel A of Figure 2 and expected market access growth. The HSR network as of 2016 is also shown in this panel.

	(1)	(2)	(3)	(4)	(5)
Constant	0.017	0.017	0.017	0.017	0.017
	$\{0.460\}$	$\{0.460\}$	$\{0.460\}$	$\{0.460\}$	$\{0.460\}$
Expected MA Growth		-0.101	-0.030	-0.193	-0.154
		$\{0.260\}$	$\{0.797\}$	$\{0.032\}$	$\{0.094\}$
Distance to Beijing			0.081		0.036
			$\{0.278\}$		$\{0.595\}$
Latitude/100				-1.019	-0.800
				$\{0.068\}$	$\{0.134\}$
Longitude/100				0.739	0.748
	<i>ć</i>	<i>(</i>	<i>ć</i>	$\{0.074\}$	$\{0.070\}$
Joint p-value	$\{0.461\}$	$\{0.382\}$	$\{0.352\}$	$\{0.189\}$	$\{0.227\}$
Prefectures	274	274	274	274	274

Table 2: HSR Assignment Process Specification Tests: Regressions of Recentered Market Access

Notes: This table reports regression coefficients and permutation p-values for tests of correct specification of the high-speed rail assignment process in the Chinese market access application. Coefficients are from regressions of recentered market access growth (2007–2016) on different sets of predetermined controls, where recentering is done by permuting the opening dates of lines with the same number of links. All regressors are demeaned such that the constant in each regression captures average recentered market access growth. Distance from Beijing is measured in 1,000km. Separate permutation-based p-values for each regression coefficient are reported in curly brackets. Joint permutation p-values are based on each regression's sum-of-square fitted values, as described in the text.

to the HSR natural experiment, as formalized by our assignment process.<sup>28</sup>

**Discussion** Our theoretical results provide a new general approach for estimating the effects of transportation infrastructure upgrades, which remains challenging despite a long history in economics (Redding and Turner 2015). Traditionally, these studies specified as treatment an indicator that region  $\ell$  is connected to the network (e.g. Chandra and Thompson 2000; Michaels 2008) or a measure of local connection intensity (e.g. Baum-Snow 2007; Duranton and Turner 2012). Modern approaches often use more elaborate model-based market access measures (Donaldson and Hornbeck 2016), in recognition of the fact that infrastructure upgrades can impact regions not directly connected to the network. While many analyses of transportation shocks study local outcomes of individual regions, some estimate the effects on bilateral outcomes, such as trade or migration between pairs of regions or firms (Allen et al. 2019; Volpe Martincus and Blyde 2013).

Our framework formalizes three distinct challenges with identifying such effects. The first is strategic placement of infrastructure upgrades in anticipation of regional productivity or amenity growth, a concern that is well-recognized in the literature (Redding and Turner 2015). When viewing upgrades as our shocks g, strategic placement can be formalized by a dependence of g on  $\varepsilon$  which

 $<sup>^{28}</sup>$  Appendix Table A1 shows that these findings are robust to several alternative measures of employment. It also reports the estimates of the effects of market access on total rail ridership (which may include HSR, traditional intercity rail, and intracity lines). The coefficient decline due to recentering is not as large for this outcome, although the estimates are too noisy to make conclusive claims.

violates shock exogeneity (i.e. Assumption 1). The transportation effects literature has devised several remedies to this challenge, in particular by excluding major cities or other regions which directly affect the placement of infrastructure (the "inconsequential place approach") or by using planned or historic routes to instrument for the constructed railways. Our framework accommodates these solutions by either limiting attention to inconsequential places (which changes the sample, and therefore  $\varepsilon$ ) or by viewing planned or historic routes as the exogenous shocks (which changes g).<sup>29</sup>

When no assumption of upgrade exogeneity seems *ex ante* plausible, one can study market access effects by leveraging the exogeneity of its other determinants. For example, Bartelme (2018) estimates market access effects by leveraging exogenous shifters to market size and not transportation upgrades. Our framework also applies to this strategy, with market size shifters collected in g. It is generally difficult to obtain causal estimates without any exogeneity assumption placed on any shock to market access.<sup>30</sup> We therefore suppose that Assumption 1 holds for some g and  $\varepsilon$ , with the other determinants of market access collected in w. For concreteness we suppose g captures some features of transportation upgrades, as the alternative assumption of Bartelme (2018) is less standard.

A second challenge that is less discussed in the transportation upgrade literature is that a crosssectional correlation between regional connectivity and unobservables is likely to arise from their common dependence on regional geography. Even when upgrades are exogenous in the sense of Assumption 1, they are unlikely to be uniformly assigned across regions. For example, if upgrades are concentrated in more economically developed areas (as in our HSR application above), which differ in their unobservables, an OVB problem may arise. Formally,  $\mathbb{E} [\varepsilon_{\ell} | w]$  and expected network connectivity may covary across regions  $\ell$ .

A further third challenge arises with measures like market access, which respond to non-local upgrade shocks and are defined by a non-linear formula. As discussed in Section 2, this can lead to complex variation in expected market access growth even when exogenous upgrades are uniformly distributed in space. This challenge highlights a novel tradeoff between traditional connectivity regressions and the modern approach of Donaldson and Hornbeck (2016): although market access regressions may better capture the non-local effects of transportation upgrades (and, as such, satisfy the exclusion restriction in Assumption 1), they may also lead to more intricate OVB challenges.

These two new challenges are not specific to connectivity and market access regressions. For example Allen et al. (2019) study how migration between locations in the U.S. and Mexico depends on a measure of difficulty of traveling between them, as affected by the wall constructed in some parts

<sup>&</sup>lt;sup>29</sup>Other weakened versions of Assumption 1 are possible too, e.g. that  $\varepsilon_{\ell}$  is conditionally independent of  $g_n$  for all potential lines n that do not cross region  $\ell$ ; the market access instrument should then be constructed excluding those lines (Lin 2017). We also note that these approaches may not suffice to remove all statistical dependence between g and  $\varepsilon$ , for instance if productivity growth is correlated between the major and "inconsequential" regions and historic routes affect current productivity growth in unobserved ways.

 $<sup>^{30}</sup>$ Appendix A.9 illustrates this issue in a scenario where strategic choice of upgrades is the only problem (because there are no other shocks and all relevant shock exposure is exogenous). Consistency of the estimator is obtained under the "approximate" exogeneity of line placement—a nontrivial additional assumption.

of the border between the two countries. Even when new wall placement is not strategic, it is unlikely to be uniformly distributed along a border (the second challenge). The effects of wall upgrades are furthermore non-local, complicating OVB (the third challenge). One may expect, for instance, that wall-induced changes in travel difficulty are correlated with the distance between locations (and thus potentially with the error term): regardless of which sections of the wall are built, places far away from the border will be affected less. This is because, when traveling between them, it is easier to substitute away from newly blocked routes.

Both of the new challenges raised by our framework are solved by specifying and simulating counterfactual transportation network upgrades, which can be achieved in several ways. A first approach, which we illustrated above, is to use predetermined upgrade plans and appeal to the randomness of which subset of the plan materializes as of some date. This approach contrasts with the typical use of upgrade plans in the literature, as instruments themselves (Redding and Turner 2015), which can relax Assumption 1 but does not help with specifying shock counterfactuals.<sup>31</sup> Our strategy for specifying counterfactuals is instead similar to the use of accepted and rejected plans for new plant construction in Greenstone et al. (2010), but in the transportation setting. Donaldson (2018) and Berger and Enflo (2017) take a step in this direction, using planned but unbuilt railroads in a placebo exercise, as does Lin (2017) by exploiting engineering problems that slowed down construction of certain lines in a robustness check.

A second approach to specifying counterfactuals is to model upgrades in terms of their engineering, economic or political requirements and find alternative upgrades that satisfy these criteria. One of the placebo analyses by Ahlfeldt and Feddersen (2018) follows this logic: they note that the new railway line connected two major cities in Germany at distance around 160km and had three intermediate stops. They then construct 1,000 random placebo lines that satisfy the same description. One could also obtain engineering estimates of viable alternative routes for lines connecting major cities, augmenting the inconsequential places approach with valid counterfactuals.<sup>32</sup>

A third approach leverages known discontinuities in the policies determining network links, as in a simpler regression discontinuity analysis. Campante and Yanagizawa-Drott (2018), for example, note that cities just under 6,000 miles apart are distinctly more likely to have direct air links, relative to cities just above that threshold. A local randomization view of such discontinuities (e.g., Lee (2008)) might motivate counterfactual networks that perturb links around the threshold.

Finally, the assignment process for the shocks may sometimes be given by external (e.g. institu-

 $<sup>^{31}</sup>$ Historical routes can be used in place of the plan if the researcher is willing to assume that some of them decayed for random reasons while others continued to be in use. This again contrasts with the typical use of historical routes (e.g. Duranton et al. (2013)). We note that if historic routes or plans are instead used to satisfy Assumption 1 then counterfactual routes and plans need to be simulated to apply our approach.

 $<sup>^{32}</sup>$ These approaches can be viewed as special cases of specifying a stochastic network formation model and simulating it to construct counterfactuals. Other models of network formation (e.g., Chandrasekhar and Jackson 2014; Acemoglu and Azar 2020) could similarly be used to study causal effects of network centrality in appropriate economic contexts (see footnote 40). To our knowledge, this would be a novel use of such models.

tional or scientific) knowledge. For example, Volpe Martineus and Blyde (2013) leverage an earthquake that blocked a large number of roads in Chile to estimate the effect of infrastructure downgrades on trade patterns. Geological knowledge could be used in this case to specify the disruption locations of counterfactual earthquakes and construct the expected instrument.

Without specifying counterfactuals (or even assuming upgrade exogeneity) one may remove some sources of OVB by including control variables, such as province fixed effects, geographic coordinates, and pre-period characteristics of the local economy. The unobservables  $\varepsilon_{\ell}$  which are not captured by those controls should then be assumed orthogonal to the treatment variable. The case for such orthogonality can, however, be challenging to make for market access (or similar treatments) constructed from many sources of variation. It may be untenable to assume that *all* of the treatment determinants are orthogonal to the remaining variation in  $\varepsilon_{\ell}$ , while the weaker assumption that such orthogonality holds despite the endogeneity of some determinants of treatment appears hard to justify *a priori*.

Relative to a conventional controlling approach, our framework for estimating transportation upgrade effects offers two important advantages. First, by clarifying an experimental ideal it makes the argument for market access exogeneity explicit and transparent and allows for a substantive debate on whether the institutional features of the setting make such argument *ex ante* plausible. Second, it yields additional tests: while pre-trend and balance tests are useful with any identification approach, our framework offers new specification tests (as illustrated in the HSR setting above), with a new mode of inference. Our approach also yields new robustness checks for a conventional controlling strategy. If market access effects are identified without recentering, because the included controls perfectly capture either the expected instrument or the endogenous features of shock exposure, then the estimates should be robust to further controlling for expected market access growth constructed with some reasonable counterfactuals.<sup>33</sup>

#### 4.2 Simulated Eligibility Instruments

We next show how our framework yields more efficient instruments for estimating the effects of policy eligibility, relative to the commonly employed simulated instrument approach of Currie and Gruber (1996a, 1996b). Validity of our novel instruments arises from the same policy exogeneity assumptions as for simulated instruments, but they attain power gains by incorporating endogenous (yet predictive) variation in policy exposure and applying appropriate recentering. We first describe the general approach, drawing on the optimal IV results of Section 3.5. We then illustrate the power gains in an application estimating the take-up and crowd-out effects of Medicaid eligibility.

 $<sup>\</sup>overline{{}^{33}\text{Formally, if either } \mathbb{E}\left[\frac{1}{L}\sum_{\ell}\check{z}_{\ell} \mid w\right] = 0} \text{ or } \mathbb{E}\left[\frac{1}{L}\sum_{\ell}\check{z}_{\ell} \mid w\right] = 0, \text{ where } \check{v}_{\ell} \text{ denotes the in-sample residualization of variable } v_{\ell} \text{ on some functions of } w \text{ used as controls, then } \mathbb{E}\left[\frac{1}{L}\tilde{z}_{\ell}\check{\varepsilon}_{\ell}\right] = 0 \text{ where } \check{z}_{\ell} = z_{\ell} - m_{\ell}(w) \text{ for a possibly incorrectly specified expected instrument } m(w).$ 

**General Approach** We suppose that  $\beta$  captures the causal effect of eligibility  $x_{\ell} \in \{0, 1\}$  of individual  $\ell$  for a public program (such as Medicaid or unemployment insurance) on some outcome  $y_{\ell}$ (such as program takeup, health status, or educational attainment). Eligibility may be a complicated function of regional, e.g. state-level, government policy and individual characteristics such as income or family structure. While individual characteristics are likely correlated with the residual, making  $x_{\ell}$  endogenous, we suppose that the state policies may be plausibly viewed as exogenous.

In such settings Currie and Gruber (1996a, 1996b; henceforth CG) propose the use of simulated instruments to isolate the exogenous policy variation.<sup>34</sup> The CG instrument simulates, for each state, the average eligibility of a nationally representative sample of individuals if they were to reside in that state and be subject to its policies. These simulated eligibilities are then assigned to individuals on the basis of their actual state of residence. In viewing the state policies as plausibly exogenous shocks, we write  $g = (g_1, \ldots, g_{50})'$  with  $g_n$  representing the eligibility policy of state n. To define the CG instrument, we write  $h(g_n)$  for the simulated eligibility of the representative sample if they were subject to policy  $g_n$ .<sup>35</sup> The CG instrument can then be written  $z_{\ell}^{CG} = h(g_{s_{\ell}})$ , where  $s_{\ell}$  denotes the state of residence of individual  $\ell$ .

Since the CG instrument is a function of state policies only, it is valid when those policies are exogenous. Here we formalize the policy natural experiment by the row-exchangeability of g, conditional on the collections of state residencies s and both observed individual demographics v and unobserved  $\varepsilon$ . This implies Assumption 1 and a conditionally uniform distribution of  $g_n$  given  $w = \{s, v, \Pi(g)\}$ , where  $\Pi(g)$  again denotes the permutation class of g. The expected CG instrument  $\mu_{\ell}^{CG} = \mathbb{E}\left[z_{\ell}^{CG} \mid w\right] = \frac{1}{50} \sum_{n} h(g_n)$  is thus constant across individuals, so there is no OVB from using  $z_{\ell}^{CG}$ . Statistical inference with  $z_{\ell}^{CG}$  is also straightforward: when eligibility policies are *iid* across states, conventional state-clustered standard errors are likely to suffice. Thus, the above framework does not bring new insight to the use of conventional simulated instruments.

Embedding the CG instrument in the framework of Section 3 instead shows how to construct other valid instruments, based on the same natural experiment but leveraging additional sources of variation. When all individual characteristics relevant to eligibility determination—such as income, family structure, or employment status—are observed and contained in  $v_{\ell}$ , eligibility itself may be written as a function of shocks and exposure measures:  $x_{\ell} = f(g_{s_{\ell}}; v_{\ell})$ , where  $f(\cdot)$  is a known mapping. By simulating the average  $x_{\ell}$  across permutations of state policies, one can measure each individual's expected eligibility  $\mu_{\ell} = \mathbb{E} [x_{\ell} | w] = \frac{1}{50} \sum_{n} f(g_{n}; v_{\ell})$  and either use it to form a recentered IV or control for it in an OLS regression of  $y_{\ell}$  on  $x_{\ell}$  to purge OVB. This contrasts with the usual simulation in CG's approach: rather than applying  $\ell$ 's state policy to random individuals to construct an instrument

<sup>&</sup>lt;sup>34</sup>For example, Currie and Gruber (1996a) write that their aim is "to achieve identification using only legislative variation in Medicaid policy" (p. 445). We interpret this as positing exogenous variation in policies across states.

<sup>&</sup>lt;sup>35</sup>For simplicity we view the  $h(\cdot)$  function as non-stochastic, ignoring randomness of the representative sample. In principle simulated instruments can be constructed from the entire national population.

for  $x_{\ell}$ , our approach applies random state policies to individual  $\ell$  to construct a control  $\mu_{\ell}$ .<sup>36</sup>

Alternative recentered IVs are likely to provide higher asymptotic power, per the discussion in Section 3.5. Since  $\mathbb{E}[x_{\ell} | g, w] = x_{\ell}$ , the recentered IV  $\tilde{z}_{\ell} = x_{\ell} - \mu_{\ell} = \mathbb{E}[x_{\ell} | g, w] - \mathbb{E}[x_{\ell} | w]$  is precisely the inner term of the optimal instrument in equation (9). To see intuitively why this  $\tilde{z}_{\ell}$  is likely to yield power gains, consider the set of individuals who have the same eligibility under every state's policy such that  $x_{\ell} = \mu_{\ell}$ . The presence of such individuals is likely to weaken the first-stage of the CG instrument, since they are unaffected by variation in  $z_{\ell}^{CG}$ . The recentered IV estimator effectively removes these inframarginal individuals, for whom  $\tilde{z}_{\ell} = 0$ .

In Appendix A.10 we extend these insights by showing how more efficient instruments can be constructed when some individual determinants of eligibility are unobserved (as in Cohodes et al. (2016)) or endogenously respond to the state policies (as in East and Kuka (2015)). The results similarly apply in settings where only some policy variation is exogenous, as our application next illustrates. We further discuss in Appendix A.10 the advantages of our recentered IV relative to controlling for individual characteristics flexibly, as is common in the related literature on the eligibility effects of unemployment insurance (e.g., Cullen and Gruber 2000).

**Application** We illustrate our approach to simulated instruments by estimating the insurance coverage effects of a partial expansion of U.S. Medicaid eligibility in 2014. We first estimate Medicaid take-up and private insurance crowd-out effects from this expansion with a conventional simulated instrument. We then show how significantly more precise estimates are obtained by a recentered IV which leverages both state-wide shocks to eligibility policy and heterogeneity in individual exposure.

Medicaid is the largest health insurance program in the U.S., covering around 29 million poor, non-disabled adults. One of the goals of the 2009 Affordable Care Act (ACA) was to extend Medicaid eligibility to all U.S. citizens and legal residents earning below 138% of the federal poverty line (FPL), replacing older eligibility rules that were mostly stricter and varied widely across U.S. states. The constitutionality of such an expansion was challenged (broadly along partisan lines), leading to a 2012 Supreme Court decision that made expansion at the discretion of individual state governors (National Federation of Independent Business v. Sebelius, 567 U.S. 519). Subsequently, when most of the principal pieces of the ACA took effect in January 2014, only 19 states enacted the federal Medicaid expansion, among those 43 states that had not expanded under the ACA or had a universal 138% FPL cutoff prior to 2014. The divide was partially along the party line: a minority (8 out of 30) of states with Republican governors but a majority (11 out of 13) Democratic-controlled states eligible for expansion in fact did so. We refer to the former 19 eligible states as having expanded Medicaid under the ACA, with the remaining 24 denoted non-expansion states.<sup>37</sup> Exact Medicaid eligibility

<sup>&</sup>lt;sup>36</sup>Inference with the recentered IV  $\tilde{z}_{\ell} = x_{\ell} - \mu_{\ell}$  remains straightforward:  $\tilde{z}_{\ell}\varepsilon_{\ell}$  and  $\tilde{z}_{m}\varepsilon_{m}$  are uncorrelated for  $\ell$  and m in different states when policy shocks are independent, so conventional state-clustered standard errors remain valid.

 $<sup>^{37}</sup>$  We follow Frean et al. (2017) in using the Kaiser Family Foundation State Action database to determine which states adopted Medicaid expansions in each year; see https://web.archive.org/web/20150110162937/https://www.kff.

criteria continued to vary across states in 2014, with some expansion states raising eligibility beyond the ACA's 138% FPL threshold and some non-expansion states partially raising eligibility though not fully to the ACA threshold.

A large and growing literature uses the 2014 partial Medicaid expansion to study effects of Medicaid eligibility on a number of individual outcomes. Guth et al. (2020) summarizes this literature, which overall suggests that more widespread eligibility increased access to and utilization of care, led to local economic gains, and improved health outcomes. Some papers in this literature explicitly characterize the state expansions as a natural experiment (e.g. Ghosh et al. (2019), Black et al. (2019); many describe them as exogenous and leverage difference-in-differences specifications comparing the outcome trends of individuals in expansion and non-expansion states before and after 2014 (e.g. Hu et al. (2018), Averett et al. (2019)). Notably, Frean et al. (2017) use simulated eligibility instruments in this context, finding large Medicaid take-up effects and and little evidence of private insurance crowd-out, although their analysis exploits ACA policy variation beyond Medicaid expansions. Overall there is mixed evidence on crowd-out effects from the ACA expansions per se, with some studies finding relatively large crowd-out (Leung and Mas 2018) and others finding small or inconclusive results (Kaestner et al. (2017), Maclean and Saloner (2019)). Frean et al. (2017) also note a complication in interpreting crowd-out effects during this period: the increased availability of direct-purchase private insurance through new ACA marketplaces, which contrasts with the traditionally studied margin of crowd-out from employer-sponsored plans (e.g. Cutler and Gruber 1996).

Applying the Section 3 framework to this setting requires explicitly specifying counterfactual 2014 Medicaid expansions. Our baseline assumption is that a state's decision to expand is exchangeable among Republican and Democratic-controlled states, while allowing states with different party control to have different propensities to expand. Thus, all scenarios in which any 8 Republican and 11 Democratic states expanded are viewed as valid counterfactuals. We consider alternative assumptions on the expansion assignment process in robustness checks below.

Our data are drawn from the 2013 and 2014 American Community Surveys and capture a representative 1% sample of non-disabled U.S. adults (ages 21-64) residing in the 43 states eligible for expansion in 2014. This repeated cross-section includes information on insurance coverage (by Medicaid, ACA marketplaces, and employer-sponsored plans), household income and other demographics potentially determining Medicaid eligibility, such as employment status and family structure. We combine this main estimation sample with data from 2012 for falsification exercises; Appendix B.2 describes the sample construction in detail.

org/health-reform/state-indicator/state-activity-around-expanding-medicaid-under-the-affordable-care-act/. States which expanded coverage under the ACA or which had a universal 138% FPL cutoff prior to 2014 (and which are excluded from our analysis) include California, Connecticut, the District of Columbia, Massachusetts, Minnesota, New Jersey, Washington, and Vermont.

We estimate take-up and crowd-out effects from second-stage specifications of the form

$$y_{\ell t} = \beta x_{\ell t} + \alpha_{s_{\ell t}} + \tau_t + c'_{\ell t} \gamma + \varepsilon_{\ell t}, \qquad (11)$$

where  $\ell$  indexes individuals, t indexes years (either 2013 or 2014), and  $s_{\ell t}$  specifies an individual's state of residence in year t. The outcome  $y_{\ell t}$  is an indicator for a particular type of health insurance coverage (Medicaid or private insurance), the treatment  $x_{\ell t}$  is an indicator for Medicaid eligibility under the year-t eligibility rules of  $\ell$ 's state of residence,  $\alpha_s$  and  $\tau_t$  denote state and year fixed effects, and the vector  $c_{\ell t}$  includes time-varying controls (discussed below). Recognizing that eligibility is likely endogenous in equation (11), we instrument it with two alternative IVs.

We construct the simulated eligibility instrument consistently with our stance that only a state's decision to expand Medicaid in 2014 as exogenous and not, for example, its prior level of generosity. Hence this  $z_{\ell t}^{CG}$  is constant in 2013 and in 2014 is solely determined by the expansion decision  $g_{s_{\ell t}} \in \{0, 1\}$  of an individual's state of residence  $s_{\ell t}$ . Since the expansion shock is binary, the mapping from  $g_{s_{\ell t}}$  to  $z_{\ell t}^{CG}$  is inconsequential for its use an IV; we nevertheless construct  $z_{\ell t}^{CG}$  in a manner consistent with the original logic of Currie and Gruber (1996a); see Appendix B.2 for details. Because of the state and year fixed effects in (11), this instrument produces the same estimate of  $\beta$  as would the interaction of residing in an expansion state with the 2014 indicator. We include in the control vector  $c_{\ell t}$  an indicator for residing in a Republican-controlled state, interacted with year, to match our assumption of conditional exogeneity of expansion decisions within each governor's party.

The alternative recentered IV also leverages conditionally exogenous variation in state Medicaid expansion decisions while also incorporating individual heterogeneity to better predict Medicaid eligibility. We construct eligibility predictions  $z_{\ell t} = f(g_{s_{\ell t}}; v_{\ell t})$  by including in  $v_{\ell t}$  all individual demographics that affect eligibility (household income, parental and employment status) as well as the precise eligibility rules of the individual's state in 2013. This construction allows for a perfect prediction of  $z_{\ell t} = x_{\ell t}$  in 2013; in 2014 we predict eligibility from state expansion decisions and prior eligibility policy (again see Appendix B.2 for details).

The expected instrument which corresponds to this  $z_{\ell t}$  is obtained by permuting expansion decisions within Republican- and Democratic-controlled states. It defines a sample of "non-exposed" individuals whose demographics and state of residence make them always or never eligible for Medicaid in 2014 despite the expansion decision and a set of "exposed" individuals for whom the expansion shock is relevant. Per the discussion above, we drop non-exposed individuals from the 2014 sample and, in keeping with the difference-in-difference structure, also drop individuals in 2013 whose individual characteristics would make them non-exposed in 2014. The remaining variation in  $\mu_{\ell t}$  is absorbed by the year-interacted state party indicator in  $c_{\ell t}$ , making instrument recentering unnecessary.

Table 3 contrasts the predictiveness of the two instruments in first-stage regressions of Medicaid

	(1)	(2)	(3)
Simulated IV	$\begin{array}{c} 0.851 \\ (0.113) \\ [0.567, 1.115] \end{array}$	$\begin{array}{c} 0.032 \\ (0.140) \\ [-0.254, 0.503] \end{array}$	
Recentered IV		$\begin{array}{c} 0.817 \\ (0.171) \\ [0.397, 1.162] \end{array}$	$\begin{array}{c} 0.972 \\ (0.015) \\ [0.941, 1.014] \end{array}$
Partial R-Squared	0.022	0.113	0.894
Exposed Sample	Ν	Ν	Υ
States	43	43	43
Individuals	2,397,313	2,397,313	421,042

Table 3: Medicaid Eligibility Effects: First-Stage Estimates

Notes: This table reports coefficients from first-stage regressions of Medicaid eligibility on the two instruments described in the text: a simulated eligibility instrument and a recentered prediction of Medicaid eligibility. Columns 1 and 2 estimate regressions in the full sample of individuals in 2013 or 2014, while column 3 restricts to the sample of individuals whose individual characteristics make them exposed to the partial ACA Medicaid expansion in 2014. All regressions control for state and year fixed effects and an indicator for Republican-controlled states interacted with year. State-clustered SEs are reported in parentheses; 95% confidence intervals, obtained by a wild score bootstrap, are reported in brackets. R-squared statistics partial out the fixed effects and controls.

eligibility  $x_{\ell t}$  on either  $z_{\ell t}^{CG}$  or  $z_{\ell t}$ , controlling for state and year fixed effects and the year-interacted state party control. We report OLS coefficient estimates, state-clustered standard errors, and partial R-squared statistics which measure the incremental predictiveness of the instruments given the fixed effects and controls. To address finite-sample concerns with a relatively small number of state clusters, we also report confidence intervals by a wild score bootstrap as suggested by Kline and Santos (2012).<sup>38</sup>

The table shows that the recentered IV is much more predictive of actual Medicaid eligibility than the simulated instrument. In column 1 we find that a one percentage point increase in simulated Medicaid eligibility predicts a 0.85 percentage point increase in actual Medicaid eligibility. The partial R-squared in this first-stage regression instrument is quite small, at 2.2 percent. Including the recentered IV in column 2 increases the R-squared dramatically, to 11.3 percent; the coefficient on the simulated instrument falls to an insignificant 0.03 while the coefficient on the recentered IV is 0.82. In Column 3 we restrict estimation to the "exposed" sample of individuals whose demographics and state of residence make them marginal for the potential expansion of Medicaid eligibility in 2014. Here we find that a one percentage point increase in the recentered IV predicts a 0.97 percentage point increase in actual Medicaid eligibility. We also find a high partial R-squared, of 89.4 percent, reflecting the fact that we have removed the part of the sample where eligibility is unaffected by the state expansion decision.

Table 4 shows that estimates of Medicaid take-up and private insurance crowd-out effects are

 $<sup>^{38}</sup>$ This computationally efficient approach requires inverting bootstrapped test statistics, which generally makes confidence intervals asymmetric around the IV point estimate.

	Has Medicaid Has Private Insurance		Has Employer-Sponsored Insurance			
	Simulated IV (1)	Recentered IV (2)	Simulated IV (3)	Recentered IV (4)	Simulated IV (5)	Recentered IV (6)
			A. Baselir	ne Controls		
Eligibility	0.132	0.072	-0.048	-0.023	0.009	-0.009
	(0.028)	(0.010)	(0.023)	(0.007)	(0.014)	(0.005)
	[0.080, 0.218]	[0.051, 0.094]	[-0.109, 0.010]	[-0.039, -0.008]	[-0.035, 0.053]	[-0.021, 0.004]
			B. With Demo	graphics x Post		
Eligibility	0.135	0.073	-0.050	-0.024	0.003	-0.008
	(0.029)	(0.010)	(0.022)	(0.007)	(0.013)	(0.005)
	[0.082, 0.223]	[0.051, 0.096]	[-0.114, -0.002]	[-0.041, -0.008]	[-0.038, 0.036]	[-0.020, 0.005]
Exposed Sample	N	Y	N	Y	N	Y
States	43	43	43	43	43	43
Individuals	$2,\!397,\!313$	421,042	$2,\!397,\!313$	421,042	$2,\!397,\!313$	421,042

Table 4: Medicaid Eligibility Effects: Simulated and Recentered IV Estimates

Notes: This table reports coefficients from IV regressions of different measures of health insurance coverage on Medicaid eligibility, instrumented by one of the two instruments described in the text: a simulated eligibility instrument and a recentered prediction of Medicaid eligibility. Columns 1, 3, and 5 estimate regressions in the full sample of individuals in 2013–2014, while columns 2, 4, and 6 restrict to the sample of individuals whose individual characteristics make them exposed to the partial ACA Medicaid expansion in 2014. All regressions control for state and year fixed effects and an indicator for Republican-controlled states interacted with year; the regressions in Panel B additionally control for deciles of household income, interacted with indicators for parental and work status and year. Conventional state-clustered SEs are reported in parentheses; 95% confidence intervals, obtained by a wild score bootstrap, are reported in brackets.

correspondingly much more precise when obtained with the recentered IV. Associated standard errors and confidence interval lengths fall by around 60-70 percent when we replace  $z_{\ell t}^{CG}$  with  $z_{\ell t}$  and restrict estimation to the exposed sample. In columns 1 and 2 of Panel A we obtain a recentered IV confidence interval of [0.05,0.09] for the take-up effect, relative to much wider a simulated instrument confidence interval of [0.08,0.22]. For private insurance crowd-out, the respective confidence intervals in columns 3 and 4 are [-0.04,-0.01] and [-0.10,0.01]. Thus we can only reject the null hypothesis of no crowdout with 95% confidence when using the recentered IV. Importantly these columns include both the conventional crowd-out margin of employer-sponsored insurance as well as the novel form of private marketplace insurance introduced by the ACA. In columns 5 and 6 we focus on crowd-out of employersponsored plans. Neither the simulated nor recentered IV yields statistically significant estimates at the 95% level, though the latter is again much more precise.

In economic terms, the recentered IV estimates in Panel A of Table 4 suggest a total private insurance crowd-out rate of 30%, with a 7.2 percentage point increase in overall coverage offset by a 2.3 percentage point decrease in private insurance coverage. This overall effect is similar to the 42% crowd-out that Leung and Mas (2018) find in applying a difference-in-differences specification to the 2014 Medicaid expansion. However, like Frean et al. (2017), we find no statistically significant evidence of employer-sponsored insurance crowd-out even with our more powerful recentered IV.

Panel B of Table 4 shows that these substantive findings and apparent power gains are not driven by the relatively simple regression specification. Adding flexible controls for the individual characteristics which drive exposure to different eligibility policies (deciles of household income, interacted with indicators for parental and work status and year) in  $c_{\ell t}$  leaves both the point estimates and the difference in simulated IV and recentered IV standard errors and confidence interval lengths unchanged.

We further analyze the robustness of this analysis in Appendix B.3. First, we validate our assumption of expansion exogeneity with a placebo test that replaces 2014 outcomes with a comparable cross-section from 2012. Although with the increased precision from the recentered IV we are able to reject the null hypothesis of no pre-trends, Appendix Table A2 shows that the magnitude of the placebo coefficient is small (around 0.01-0.02) regardless of the outcome and the instrument we use. Second, we relax the key exogeneity assumption by allowing a state's decision to expand to depend not only on the political party of their governor, but also on the state's median household income and previous rate of Medicaid coverage. Appendix Table A3 shows that the estimated effects of eligibility remain very similar across specifications. Third, we explore robustness to another implementation of our approach: namely, using the recentered  $z_{\ell t}$  as the instrument without restricting to the exposed sample. Appendix Table A4 shows that this approach only yields power gains when the additional demographic controls (or an indicator for being in the exposed sample) are included in  $c_{\ell t}$ ; we discuss the combination of factors that drives this finding in Appendix B.3 and relate it to our general efficiency theory of Section 3.5. Finally, we confirm large and uniform power gains from using the recentered IV in a Monte Carlo study based on our baseline estimates. In this controlled environment the true causal effect and the shock assignment process are known, allowing us to verify that recentered IV estimator is both close to unbiased and significantly more efficient than the traditional simulated instrument approach. We find, for example, that the minimum detectable effects of simulated IV (the smallest null hypotheses which are rejected by a 0.05-size test with probability 0.8) are roughly three times larger than those of the recentered IV (see Appendix Figures A5 and A6).

# 4.3 Network Spillovers

We now discuss the implications of our framework for identification and inference in spillover regressions. In such settings the units  $\ell$  represent nodes in a network (of people, firms, regions, etc.), and g captures shocks that are as-good-as-randomly assigned to them.<sup>39</sup> The target parameter  $\beta$  denotes the causal effect of a node-specific treatment  $x_{\ell}$  which captures the spillovers from g at node  $\ell$ . For example, one may be interested in the effects of an inventor's death on the future productivity of her co-inventors (Jaravel et al. 2018), having a direct supplier or supplier's supplier hit by a natural disaster on a firm's growth (Carvalho et al. 2020), or having more "dewormed" students at neighboring schools on a student's test scores (Miguel and Kremer 2004).<sup>40</sup> In bringing our framework to such settings we maintain the assumption that the spillover treatment has been well-specified, in that it captures all relevant channels by which the shocks affect a given node.<sup>41</sup> Spillover regressions are typically reduced-form, such that  $x_{\ell}$  is a function of the predetermined network structure in w and the shocks g and  $z_{\ell} = x_{\ell}$ , but we also allow for IV regressions where treatment is affected by both gand other shocks.

Such spillover regressions may suffer from OVB when different nodes face systematically different exposure to the exogenous shocks because of their network position. This exposure, summarized by the expected instrument, depends on how the shocks are assigned and how  $z_{\ell}$  is constructed (e.g., whether it is nonlinear in the shocks). We first illustrate how these factors determine whether the OVB can arise and whether it can be solved by conventional regression controls.

For concreteness we center this discussion of OVB around a stylized version of Miguel and Kremer (2004, henceforth MK), where  $z_{\ell} = x_{\ell}$  counts the number of dewormed students at schools within a fixed radius from student  $\ell$ 's school (excluding itself) and  $y_{\ell}$  is some health outcome. The deworming shocks are generated by an RCT which as-good-as-randomly selected half of all schools for deworming.

<sup>&</sup>lt;sup>39</sup>It is unimportant that the shocks are assigned to and the outcomes are observed for *all* nodes. Our framework applies directly when, for instance, the shocks and the observations correspond to non-overlapping subsets of nodes. <sup>40</sup>One can also consider settings in which  $x_{\ell}$  measures node  $\ell$ 's network centrality itself, after a shock to the network

<sup>&</sup>lt;sup>40</sup>One can also consider settings in which  $x_{\ell}$  measures node  $\ell$ 's network centrality itself, after a shock to the network links. The market access measure we discuss in Sections 2 and 4.1 can be viewed as an example, capturing a region's centrality in a transportation network.

<sup>&</sup>lt;sup>41</sup>This exclusion restriction may follow from a particular model for peer effects, as in Manski (1993) and Manski (2013), or a general equilibrium gravity model in the market access case. See Angrist (2014) for a discussion of potential biases from misspecifying social interaction models in simpler settings.

Thus  $z_{\ell}$  can be written as a linear function of which students are experimentally dewormed (collected in a binary vector g) with coefficients determined by the pre-existing network of students and schools (summarized in w). To simplify the discussion we abstract from other features of the actual MK setting, including the fact that they estimate direct effects of deworming together with the spillover effect; our framework is extended to such specifications with multiple treatments in Appendix A.7.

The OVB issue is easy to see in this setting: students who live in denser areas will have systematically more dewormed neighbors, and dense areas may also have different unobserved determinants of health. MK address this threat by controlling for the total number of eligible students in neighboring schools,  $n_{\ell}$ . This is indeed what our approach recommends, provided all students have an equal chance of being dewormed (a probability we denote by q). The expected number of dewormed neighbors  $\mu_{\ell} = \mathbb{E} [z_{\ell} \mid w] = qn_{\ell}$  is then proportional to  $n_{\ell}$ , so including this control purges OVB.<sup>42</sup>

We now consider four deviations from the benchmark setup, in which conventional regression controls are no longer sufficient to span the expected spillover treatment and purge OVB. First, there may be a more complex shock assignment process. For example, stratified random assignment which makes deworming more likely for some students or schools (depending on, for example, student gender or school size) would make  $\mu_{\ell}$  no longer proportional to  $n_{\ell}$ .

Second, spillover effects may involve network weights. Suppose MK had instead specified the spillover treatment as  $z_{\ell} = \sum_{n \in \mathcal{N}_{\ell}} w_{\ell n} g_n$ , where  $\mathcal{N}_{\ell}$  is the set of  $\ell$ 's neighbors and  $w_{\ell n}$  measures the strength of the spillover from neighbor *n*'s deworming status  $g_n$ , for instance determined by how frequently  $\ell$  and *n* interact.<sup>43</sup> Then even in simple experimental designs, the expected instrument equals  $\mu_{\ell} = \sum_{n \in \mathcal{N}_{\ell}} w_{\ell n}$  which need not be collinear with  $n_{\ell}$ : a person who interacts with neighbors more will tend to be more affected by the deworming experiment even conditionally on the number of neighbors. An example of this issue can be found in Acemoglu et al. (2015) where  $\ell$  and *n* are municipalities in Colombia and  $w_{\ell n}$  are inverse distance weights; here  $\mu_{\ell}$  reflects the geographic centrality of the region.

Third, spillover treatments may be nonlinear in the network shocks. If, for example, MK had studied the effects of having at least one treated neighbor, the appropriate  $\mu_{\ell}$  control would have been the student-specific probability of this event. Under simple randomization of deworming, this  $\mu_{\ell}$  is a nonlinear function of  $n_{\ell}$  and OVB may be purged by flexibly controlling for  $n_{\ell}$ . However this is no longer the case with school-level randomization or more complex experimental protocols.

Finally, spillovers may arise from shocks across the entire network, and not just from immediate neighbors. Suppose MK had instead studied the effect of deworming spillovers given by the geographic distance from the nearest dewormed school (which may be large for some schools). This non-local specification of network spillovers makes  $\mu_{\ell}$  inherently more complex: while in expectation the distance

 $<sup>^{42}</sup>$ The  $n_{\ell}$  control would not be necessary if spillovers were instead specified as driven by the fraction of dewormed neighbors. Under simple randomization all students would then have the same expected spillover treatment,  $\mu_{\ell} = q$ .

<sup>&</sup>lt;sup>43</sup>One can view such  $z_{\ell}$  as a special case of a shift-share instrument further discussed in Section 4.4 below. The benchmark MK case is obtained with  $w_{\ell n} \equiv \mathbf{1} [n \in \mathcal{N}_{\ell}]$ .

is smaller in dense areas, there is no simple measure that fully captures the expected distance to the nearest dewormed school. This example is inspired by Carvalho et al. (2020) who study the effects of network distance between firm  $\ell$  and the nearest firm located in the geographic area of a natural disaster (specifically, the 2011 Tōhoku earthquake) in the firm-to-firm supplier network.<sup>44</sup>

In RCT settings like MK's the more intricate OVB challenges raised in each of these scenarios are easily solved. A researcher can simply compute the expected spillover treatment by redrawing shocks according to the randomization protocol, and appropriate adjust for it. With natural experiments like that of Carvalho et al. (2020) institutional or scientific knowledge can help specify counterfactual shocks, for instance by drawing on appropriate geological models of earthquake probabilities across regions. With observational data counterfactual shocks can be specified by the partial exchangeability of shocks, perhaps conditional on node-level observables. The approach of Jaravel et al. (2018), for example, in which deceased and non-deceased co-inventors are matched based on age and other characteristics, can be viewed as leveraging such an exchangeability assumption.

Besides providing a solution to the OVB problem, our framework helps address well-known challenges of inference in network regressions. A conventional approach in the literature is to assume that  $z_{\ell}\varepsilon_{\ell}$  is uncorrelated beyond a small geographical or network distance (Conley (1999); see Acemoglu et al. (2015) for a network example). This may work well when  $z_{\ell}$  captures local spillovers. However, when both observed and unobserved shocks propagate further through the network conventional standard errors may be distorted. As usual, randomization inference is valid regardless of the correlation structure of unobserved shocks, relying only on the correlation structure of the recentered instrument that is implied by knowledge of the shock assignment process.

An even more challenging problem that is solved by RI is when few shocks are observed in the data, such as the single earthquake in Carvalho et al. (2020). A small number of shocks makes the asymptotic approach inapplicable: even absent spillovers, it is generally impossible to consistently estimate the effect of earthquakes if only one region is treated. The lack of consistency, however, does not preclude informative inference provided shock counterfactuals are specified. For example, if the true effect is zero, it is unlikely that unobserved shocks hit exactly the same region where the earthquake randomly happened. RI-based confidence intervals capture this idea formally.

#### 4.4 Linear and Nonlinear Shift-Share Instruments

We next consider instruments of the form  $z_{\ell} = f(g, w_{\ell})$ , where  $w_{\ell}$  is a vector capturing the exposure of observation  $\ell$  to the set of shocks g (usually of the same dimensionality N). Conventional shift-share

<sup>&</sup>lt;sup>44</sup>Among firms with a given number of direct suppliers (a covariate Carvalho et al. (2020) control for), the probability of having at least one supplier's supplier in the randomly assigned earthquake zone (i.e. at distance of two) still depends on how connected its suppliers are. Nonlinearity of the network distance as a function of shocks makes this probability also depend on the correlation structure of the shocks. Consider a firm for which the set of second-degree suppliers is not very large but is geographically dispersed. This firm is much more likely to be affected by a shock hitting random geographic areas (like an earthquake) than a shock hitting firms regardless of their geography.

instrument variables (SSIVs) set  $f(\cdot)$  to take an exposure-weighted average of the shocks: typically a regional instrument  $z_{\ell}$  is constructed from a set of industry shocks  $g_n$  as  $z_{\ell} = \sum_n w_{\ell n} g_n$ , where  $w_{\ell n}$  measures the industry's share (of, say, employment) in the region (e.g., Bartik (1991) and Autor et al. (2013)). These instruments are often employed when the treatment variable can similarly be represented as a share-weighted average  $x_{\ell} = \sum_n w_{\ell n} \tilde{x}_{\ell n}$ , where component  $\tilde{x}_{\ell n} = g_n + u_{\ell n}$  includes a potentially endogenous  $u_{\ell n}$ . More recently, the SSIV approach has inspired a number of nonlinear instrument constructions for treatments that combine exogenous shocks with local shares in more complex ways (e.g. Boustan et al. 2013; Berman et al. 2015; Chodorow-Reich and Wieland 2020).

We first connect the Section 3 framework to the earlier work of Borusyak et al. (2019) in showing that simple regression controls are typically enough to purge OVB when using linear shift-share instruments, without specifying counterfactual shocks. We then present two sets of novel insights. First, we formalize the class of nonlinear SSIVs and propose an approach to identification with them. Explicit specification of counterfactual shocks is typically necessary for nonlinear SSIVs to be valid, but linear approximations to such instruments may obviate this need at an efficiency cost. Second, asymptotic inference is generally challenging in the nonlinear SSIV setting but valid randomization inference based on shock counterfactuals is straightforward. Moreover, we find in Monte Carlo simulations that in the linear SSIV case RI may serve as a useful complement to the existing asymptotic approach of Adão et al. (2019). Throughout this analysis we follow Borusyak et al. (2019) in assuming the shocks  $g_n$  are as-good-as-randomly assigned while the exposure shares  $w_{\ell n}$  may be endogenous (for example, if unobserved industry shocks affect regions via the same shares).<sup>45</sup>

**OVB with Linear SSIVs** Borusyak et al. (2019) establish the validity of linear SSIVs under the assumption of quasi-random shock assignment, formalized as equal conditional expectations of  $g_n$  across n, and that the exposure shares sum to one across n for each observation. When the second assumption fails (what they label the "incomplete shares case"), they show how OVB is purged by controlling for the sum of shares. They further show how simple quasi-random shock assignment may be relaxed to allow the conditional expectation of  $g_n$  to depend on shock-level observables, by controlling for share-weighted averages of these potential confounders.

In our general framework, these insights can be seen to follow from the linearity of the expected shift-share instrument, since

$$\mu_{\ell} = \mathbb{E}\left[z_{\ell} \mid w\right] = \sum_{n} w_{\ell n} \mathbb{E}\left[g_{n} \mid w\right]$$
(12)

is an exposure-weighted average of the expected shocks  $\mathbb{E}[g_n \mid w]$ . When the expected shock is constant  $(\mathbb{E}[g_n \mid w] = \alpha \text{ for some } \alpha)$  and the exposure shares sum to one  $(\sum_n w_{\ell n} = 1 \text{ for all } \ell)$  the expected

 $<sup>^{45}</sup>$ Our framework also nests the alternative linear SSIV framework of Goldsmith-Pinkham et al. (2020) in which the shares are exogenous but shocks need not be. With shocks considered non-stochastic and with *iid* data, as in Goldsmith-Pinkham et al. (2020), OVB does not arise as all observations are similarly exposed to the exogenous shares. In Appendix A.9 we generalize this setup and show that identification requires additional assumptions when the shocks are stochastic and endogenous.

instrument is also constant ( $\mu_{\ell} = \alpha$ ) and no correction to the linear SSIV is needed to avoid OVB. In the incomplete shares case where  $W_{\ell} = \sum_{n} w_{\ell n}$  varies, it is enough to linearly control for  $W_{\ell}$  since  $\mu_{\ell} = \alpha W_{\ell}$ . Under the weaker assumption of conditional random shock assignment, i.e.  $\mathbb{E}[g_n | w] = q'_n \alpha$  for some vector of observables  $q_n$ , it is furthermore enough to control for the share-weighted sums of confounders,  $Q_{\ell} = \sum_{n} s_{\ell n} q_n$ , as they absorb  $\mu_{\ell} = Q'_{\ell} \alpha$ . The Section 3 framework also implies an alternative solution to this general case: instead of controlling for  $Q_{\ell}$  one can recenter the *shocks* by their conditional expectation. This follows because the recentered instrument is also a linear SSIV:

$$\tilde{z}_{\ell} = z_{\ell} - \mu_{\ell} = \sum_{n} w_{\ell n} \tilde{g}_n, \tag{13}$$

where  $\tilde{g}_n = g_n - \mathbb{E}[g_n | w]$ . SSIV approaches which first residualize shocks on observables (e.g., Greenstone et al. (2020)) may be interpreted as following this recentering logic.

It is worth highlighting that the linearity of SSIV relaxes Assumption 3: the conditional expectation  $\mathbb{E}[g_n \mid w]$  is the only moment of the shock assignment process that needs to be specified. Unmodeled higher moments, such as shock heteroskedasticity and clustering, do not pose problems for instrument recentering or controlling, as they might in the general case of nonlinear instrument constructions.

**Nonlinear SSIVs** The SSIV logic has recently been extended to cases where the treatment variable can be represented as a nonlinear function of some predetermined exposure shares  $w_{\ell}$  and potentially endogenous "shifts," i.e.  $x_{\ell} = f(\tilde{x}_{\ell}, w_{\ell})$  for  $\tilde{x}_{\ell} = (\tilde{x}_{\ell n})_{n=1}^{N}$ . Chodorow-Reich and Wieland (2020), for example, study the effects of a regional labor reallocation index  $x_{\ell}$  measuring the dispersion of local industry growth rates  $\tilde{x}_{\ell n}$  with initial industry employment shares  $w_{\ell n}$  as weights. If the researcher observes an exogenous shifter  $g_n$  for  $\tilde{x}_{\ell n}$ , that is not observation-specific (i.e., measured nationally or in other countries), an intuitive instrument can be constructed as  $z_{\ell} = f(g, w_{\ell})$ , predicting  $x_{\ell}$  via exogenous shocks and predetermined exposure. We believe this general formulation of such nonlinear SSIVs is novel, while nesting several applied examples, including the predicted change in a regional Gini coefficient in Boustan et al. (2013), the predicted share of migrants in Basso and Peri (2015), and the predicted foreign demand instrument of Berman et al. (2015).

Nonlinearity of  $f(\cdot)$  generically leads to a challenging OVB problem. Even with fully exchangeable shocks and "complete shares," where linear SSIV is valid without correction, the expected instrument  $\mu_{\ell}$  is a complex function of  $w_{\ell}$ . Moreover, unlike in the linear case, second and higher moments of the shock assignment process may be relevant to the expected instrument and must generally be specified for the appropriate recentering. Shock heteroskedasticity and clustering, in particular, are potentially problematic for nonlinear SSIV.

Our framework yields two solutions for OVB with nonlinear SSIVs, which give a likely tradeoff between efficiency and robustness. A researcher may recenter a nonlinear  $z_{\ell}$  given a specification of shock counterfactuals. Alternatively, she may take a first-order approximation of  $z_{\ell}$  around some fixed vector of shocks  $g^0$  (e.g.,  $g^0 = 0$ ) to obtain a linear SSIV of  $\check{z}_{\ell} = \check{w}'_{\ell}g$ , for  $\check{w}_{\ell} = \frac{\partial f}{\partial g}(g^0, w_{\ell})$ . As before, the linear instrument is valid when the shocks have a common mean and  $\sum_n \check{w}_{\ell n}$  is controlled for (or, more generally, when the means of shocks depend linearly on some  $q_n$  and  $\sum_n \check{w}'_{\ell n}q_n$  is controlled for). As an approximation to  $z_{\ell}$  the linear SSIV is likely to predict  $x_{\ell}$  less well and thus be less efficient. On the other hand, its validity depends on correct specification of fewer moments of the shock assignment process making it more robust. Such linear approximations have indeed motivated SSIV instruments in the context of some economic models (e.g., Kovak (2013), Adão et al. (2019), and Adão et al. (2020)) but the same logic applies generally, e.g. to predicted labor reallocation indices and Gini coefficients.

To make concrete the potential for OVB with nonlinear SSIVs, and our two solutions, we take a stylized example of a popular instrument which could be called a "SSIV in logs" (e.g., Berman et al. 2015; Berthou et al. 2019; Costa et al. 2019). Suppose  $x_{\ell} = \log \frac{X_{\ell 1}}{X_{\ell 0}}$  denotes the growth rate of some regional variable which can be represented as a sum of industry components,  $X_{\ell t} = \sum_n \tilde{X}_{\ell n t}$ . For example,  $X_{\ell t}$  may denote the total demand for a regional output that aggregates demand across industries n. Then  $x_{\ell}$  can be rewritten as a nonlinear function of initial shares  $w_{\ell n} = \frac{\tilde{X}_{\ell n 0}}{X_{\ell 0}}$  and regional growth rates  $\tilde{x}_{\ell n} = \frac{\tilde{X}_{\ell n 1}}{\tilde{X}_{\ell n 0}}$ , as  $x_{\ell} = \log \sum_n w_{\ell n} \tilde{x}_{\ell n}$ . Suppose that a researcher suspects endogeneity in regional growth rates but observes an industry characteristic  $G_{nt}$  with plausibly exogenous growth rates  $g_n = \frac{G_{n1}}{G_{n0}}$  that predict the  $\tilde{x}_{\ell n}$ . This motivates a nonlinear SSIV:

$$z_{\ell} = \log \sum_{n} w_{\ell n} g_n. \tag{14}$$

Although exogeneity of  $g_n$  makes  $\sum_n w_{\ell n} g_n$  a valid instrument (after controlling for  $\sum_n w_{\ell n}$ ), the log transformation in equation (14) generally introduces OVB. This is because the log function is concave, so the expected instrument  $\mu_{\ell} = \mathbb{E}[z_{\ell} | w]$  is systematically higher for regions where  $\sum_n w_{\ell n} g_n$  has a lower variance. In particular, regions with more diversified economies (i.e., with  $w_{\ell n}$  more dispersed across n) will tend to have systematically higher  $z_{\ell}$ , while they may also have systematically different unobservables. For example, diversification may make the local economy more resilient to unobserved shocks, which would generate an upward bias in an IV estimator which takes some measure of regional economic growth as an outcome.<sup>46</sup>

Both of our solutions to OVB are quite intuitive for SSIVs in logs. One could recenter equation (14) by the appropriate measure of diversification  $\mu_{\ell}$ , which generally requires specifying and simulating counterfactual shocks. Alternatively one may take a log-linear approximation around  $g_n = 1$ , which here yields an intuitive linear SSIV:  $\check{z}_{\ell} = \sum_n w_{\ell n} \log g_n$ . Removing OVB from this instrument requires

<sup>&</sup>lt;sup>46</sup>There is a further problem with the use of (14) in practice. In panel specifications with unit and period fixed effects the instrument is commonly specified as  $z_{\ell t} = \log \sum_n w_{\ell n} G_{nt}$  (e.g., Berman et al. 2015). In first differences this corresponds to  $\Delta z_{\ell} = \log \sum_n \tilde{w}_{\ell n} g_n$  where shares are reweighted,  $\tilde{w}_{\ell n} = \frac{w_{\ell n} G_{n0}}{\sum_{n'} w_{\ell n'} G_{n'0}}$ . These shares do not align with the economic intuition behind the instrument construction and are likely to lead to a weaker first-stage. The correct construction is  $z_{\ell t} = \log \sum_n w_{\ell n} \frac{G_{nt}}{G_{n0}}$ .

only specifying (and appropriately controlling for) the expected  $\log g_n$ .<sup>47</sup>

**Inference and Monte Carlo Simulations** We finally discuss how our framework brings new tools to SSIV inference. We are not aware of any general asymptotic theory for the nonlinear case (unless restrictive independence assumptions are placed on the residuals), making RI an attractive approach to inference. For the linear case we argue that RI may serve as a useful complement to the asymptotic theory of Adão et al. (2019).<sup>48</sup>

The choice between RI and asymptotic approaches involves tradeoffs. An advantage of RI is its validity even with relatively few or concentrated shocks, when the asymptotics approximation may not be accurate. At the same time, RI requires specification of the shock assignment process, rather than its first moment only, and thus assumptions of homoskedasticity (or a known parametric form of heteroskedasticity, as in Appendix A.5), distribution symmetry, or similar conditions which are not required for asymptotic exposure-robust inference. On other dimensions the two approaches are hard to compare in general: they both require constant treatment effects (and their sensitivity to treatment effect heterogeneity is not known), and their power may differ.<sup>49</sup>

We therefore examine the power and robustness properties of RI in a Monte Carlo simulation. Our simulation is based on the influential SSIV study by Autor et al. (2013), who estimate the effects of import competition with China on U.S. local labor markets. The simulation process follows Borusyak et al. (2019) in redrawing import competition shocks according to a wild bootstrap (to preserve shock heteroskedasticity), holding fixed the exposure shares and estimated structural residuals (see Appendix B.4 for details). We consider two asymptotic approaches to SSIV inference: the conventional "exposure-robust" standard errors of Adão et al. (2019) (obtained via the equivalent shock-level regression in Borusyak et al. (2019)) and a version designed for better finite-sample coverage by imposing the null hypothesis. We contrast these approaches with an RI procedure based on randomly flipping the signs of the simulated shocks, which leverages a known symmetry of the shock distribution shape.

Panel A of Figure 4 presents a simulated power curve for the main Autor et al. (2013) datagenerating process with 794 industry-by-period shocks (for 397 manufacturing SIC4 industries in two periods). We plot simulated rejection rates for each of the three modes of inference across both a

<sup>&</sup>lt;sup>47</sup>More robust linear SSIVs may more generally be obtained by taking the nonlinear transformation before averaging. Derenoncourt (2019), for example, addresses a skewed distribution of shocks by taking the sample percentiles of a shiftshare instrument, yielding a nonlinear SSIV. Taking instead an exposure-weighted average of shock percentiles yields a linear SSIV that is valid without recentering, provided these percentiles are as-good-as-randomly assigned and the weights sum to one.

 $<sup>^{48}</sup>$ Adão et al. (2019) consider an asymptotic sequence with many uncorrelated (or weakly correlated) shocks and sufficiently dispersed exposure. Linearity of the instrument is indispensable for their results. This is clear from the equivalence result in Borusyak et al. (2019), which shows that the Adão et al. (2019) standard errors can be obtained from conventional calculations after transforming the data to the level of shocks. For nonlinear SSIV no such equivalence generally exists, making it difficult to draw on conventional asymptotic theory.

 $<sup>^{49}</sup>$  Adão et al. (2019) show that when treatment effects vary their standard errors are asymptotically conservative, but this result only applies to reduced-form SSIV regressions under certain conditions on the exposure shares. We know of no such guarantees in the IV case.

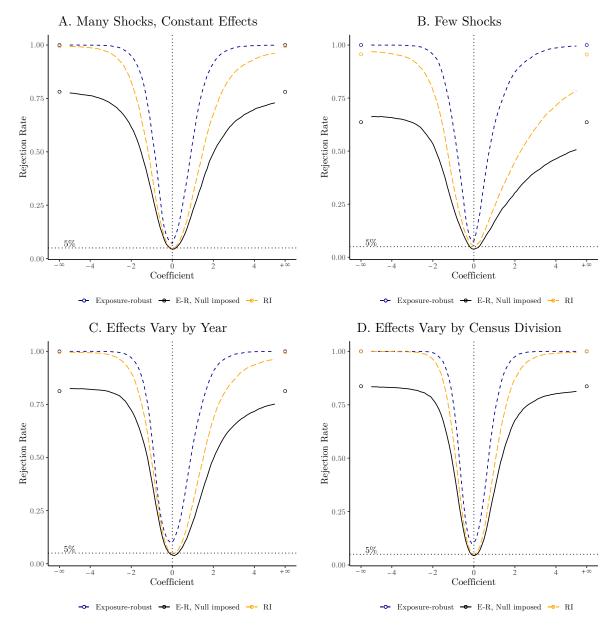


Figure 4: Simulated Size and Power of Alternative Shift-Share IV Inference Procedures

Notes: This figure plots simulated power curves for different shift-share IV inference procedures. The baseline data-generating process in Panel A comes from Autor et al. (2013), as described in Section 4.4 and Appendix B.4. In Panel B we reduce the number of industry shocks in each period from 397 to 20. In Panels C and D we specify a data-generating process with heterogeneous effects by period or Census division. Exposure-robust tests are obtained from the equivalent shock-level regressions of Borusyak et al. (2019). Hollow circles indicate the power at  $\beta = \pm \infty$ , approximated by  $\beta = \pm 1,000$ .

true causal effect of  $\beta = 0$  and a range of alternative hypotheses (normalized such that the SSIV estimate in the data has  $\beta = 1$ ). Consistent with Borusyak et al. (2019) we find that conventional exposure-robust standard errors yield a mild overrejection of the nominal 5% level test (see their Table C6, rows (b)), while the other two procedures exhibit no significant size distortions. Despite correct coverage, power of the null-imposed asymptotic inference procedure is low, failing to reject arbitrarily large values of  $\beta$  (i.e. yielding infinite 95% confidence intervals) over 20% of the time. In contrast the RI procedure has power similar to that of conventional exposure-robust asymptotics, if a bit smaller.

In Panel B of Figure 4 we consider a modified data-generating process with fewer shocks by aggregating manufacturing industries to their SIC2 groups (yielding 20 shocks in each period), again following Borusyak et al. (2019). The size of all three methods is similar to that in Panel A, with the overrejection of conventional exposure-robust standard errors increasing slightly. Here the power of RI is asymmetric: similar to that of conventional exposure-robust inference for negative values of  $\beta_0$ , but weaker for positive values. Still, it is again uniformly much stronger than that of the null-imposed procedure which (approximately) shares the RI property of correct size.

Finally, Panels C and D of Figure 4 explore robustness of the three methods to treatment effect heterogeneity, either across the two periods (Panel C) or nine geographic regions (Census divisions, Panel D), with the original 794 shocks. The data-generating process here is based on the heterogeneous effects estimated in the Autor et al. (2013) data and demeaned in such a way that sets the median SSIV estimate to zero to make coverage well-defined (see Appendix B.4 for details). Although there is no theoretical guarantee for either RI nor the asymptotic approximations in this case, the results are surprisingly similar to those in Panel A: RI coverage is correct and its power is close to that of exposure-robust inference, while substantially exceeding that of the null-imposed version.

# 4.5 Other Settings

We conclude this section by discussing implications for model-implied optimal instruments (Adão et al. 2020), instruments generated by centralized assignment mechanisms (Abdulkadiroglu et al. 2017; 2019), and instruments based on weather shocks (Gomez et al. 2007; Madestam et al. 2013). We explain how our framework can relax certain restrictions for identification and suggest an alternative basis for inference.

Adão et al. (2020) develop a spatial general equilibrium model and propose a novel way to identify its parameters. They assume that a researcher observes shifters g to some model's primitives, such as trade costs. They then propose log-linearizing the model around the initial equilibrium to derive an estimating equation for the changes in some regional outcome  $y_{\ell}$ , of

$$y_{\ell} = \sum_{n} m_{\ell n} \left( w, \beta \right) g_n + \varepsilon_{\ell}, \tag{15}$$

where  $m_{\ell n}(w,\beta)$  represents the general-equilibrium elasticity of  $y_{\ell}$  with respect to  $g_n$  as a function of predetermined equilibrium variables in w, and  $\varepsilon_{\ell}$  captures unobserved shocks. Adão et al. (2020) treat w as non-stochastic and impose exogeneity of the observed shifters by assuming<sup>50</sup>

$$\mathbb{E}\left[\varepsilon \mid g\right] = 0. \tag{16}$$

They then directly apply the classic efficiency result of Chamberlain (1987) to derive an optimal "model-implied" generalized method of moments estimator of  $\beta$ .

Our framework clarifies and permits a relaxation of an assumption that predetermined equilibrium is exogenous, which Adão et al. (2020) implicitly make in this setting. The identification assumption (16) is stronger than it might appear because the predetermined equilibrium variables in w are implicitly conditioned on, and therefore treated as exogenous. To see this assumption clearly, note that (16) implies  $\mathbb{E}[\varepsilon_{\ell}] = 0$  by the law of iterated expectations. While innocuous under *iid*-sampling, this condition is strong in the interdependent economy, as it requires the unobserved shocks to be on average the same for each region  $\ell$ , regardless of the local characteristics in w like industry composition or migration shares.<sup>51</sup> Our framework allows for a weaker assumption of  $\mathbb{E}[\varepsilon \mid g] = \mathbb{E}[\varepsilon]$ (Assumption 2(i)) without restricting  $\mathbb{E}[\varepsilon_{\ell}] = 0$ , and therefore allows the predetermined equilibrium to be endogenous; identification then follows from appropriate recentering. Since the treatment in (15) is linear in shocks, recentering simply requires recentering  $g_n$  by their conditional expectation (as in Section 4.4; see also Appendix A.8 for a discussion of how the Section 3 framework is extended to nonlinear equations). Our generalization of Chamberlain (1987) (similarly extended in Appendix A.8) further shows how optimal recentered instruments can be constructed in this setting to allow for both endogeneity of the predetermined equilibrium as well as potential non-*iid*ness of the unobserved error  $\varepsilon_{\ell}$ . As always, randomization inference can be used to account for unspecified error dependence.

Next, our approach applies to settings in which instruments arise centralized assignment mechanisms, such as those used to allocate public school seats to students. Abdulkadiroglu et al. (2017) first show how centralized school assignments can be used as valid instruments when generated by mechanisms satisfying the "equal treatment of equals" property, in which students with the same school preferences and administrative priorities face the same assignment propensity. They use market design theory to derive large-sample approximations to this assignment risk in deferred acceptance mechanisms and further show how such assignment propensity scores can be simulated by redrawing the randomized lottery numbers which break ties between students with the same preferences and priorities. Abdulkadiroglu et al. (2019) extend this framework to mechanisms with discontinuities in assignment rules (e.g. over scores from a school entrance exam) by showing how assignment risk can

<sup>&</sup>lt;sup>50</sup>More precisely, they use the property of their model that  $g_n$  enter (15) via particular shift-share averages  $\eta = (\eta_\ell)_{\ell=1}^L$ , and assume  $\mathbb{E}\left[\varepsilon \mid \eta\right] = 0$ . This detail does not affect our discussion of this setting.

<sup>&</sup>lt;sup>51</sup>This point is more clearly seen in our framework, which views w as potentially stochastic and writes (16) as  $\mathbb{E} [\varepsilon | g, w] = 0$ , which in turn implies  $\mathbb{E} [\varepsilon | w] = 0$ .

be derived from a local randomization approach.

Our framework nests this setting by writing indicators for assignment of student  $\ell$  to a given school as  $z_{\ell} = f_{\ell}(g; w)$ , where (g; w) partitions the inputs of a given assignment mechanism. The shock vector g might for example contain the set of tie-breaking lottery numbers in a stochastic deferred acceptance mechanism, with w containing the set of students' rankings over schools and administrative school priorities. Our expected instrument  $\mu_{\ell}$  would then coincide with the assignment propensity scores defined in this literature.

Our analysis offers two new insights to this setting. First, expected assignments may be generated by simulating any mechanism with a random or locally random component g, whether or not it satisfies equal treatment of equals. The validity of assignment instruments that recenter by or control for these propensity scores arises simply from the exogenous variation in g. Second, valid finite-sample tests and confidence intervals can also be obtained by simulating the mechanism. This RI approach accounts for the inherent dependencies of school offers across students. It remains valid when potential outcomes are not independent, as when applicants with similar school preferences and priorities are similar in other unobserved ways, or are affected by common unobserved shocks.

Finally, our approach applies to empirical designs leveraging spatial variation in weather, such as rainfall on the days of elections and other political events. It is standard in this literature to measure "normal weather" in each location as the average of historical data and then subtract it from the actual weather (e.g. Gomez et al. 2007) or control for it (e.g. Madestam et al. 2013). These two approaches to the OVB problem directly parallel our general solutions, given an assumption of stationary weather. Our framework implies that this assumption is not important for identification: any meteorological model that yields a weather distribution for the event days could similarly be used for recentering. Further, randomization inference has not been applied in this context, while Lind (2019) has shown that conventional modes of inference have severely distorted coverage because of the spatial correlation in both weather and residuals. The only exception we are aware of is Madestam et al. (2013), whose placebo test uses historical weather maps to preserve the correlation structure of the data. Applying such simulations to construct confidence intervals for the actual estimates would be in line with our general RI framework.

# 5 Conclusion

Many studies in economics construct treatments or instruments that combine exogenous shocks from randomized or natural experiments with predetermined measures of shock exposure. We develop a general econometric framework for such settings that allows for the possibility that shock exposure is endogenous. Except in special cases, such endogeneity generates bias in conventional regression estimators, while standard modes of statistical inference may also be invalid when observed and unobserved shocks affect observations jointly. We show how these identification and inference problems can be solved by specifying an assignment process for the exogenous shocks: namely, a set of counterfactual shocks that might as well have been realized.

This general framework has concrete implications for a large number of settings. First, we illustrate the usefulness of specifying counterfactuals for new railroad construction when leveraging this variation to estimate market access effects. Estimates of the effects of high-speed rail on local employment in China are reduced to a statistical zero when adjusting for a region's expected market access growth. Second, we show how our framework can be used to construct instruments which may be a more powerful alternative to simulated eligibility IVs. Estimates of Medicaid take-up and crowd-out effects are more than twice as precise when obtained by an instrument incorporating both as-good-as-random policy variation and non-random individual exposure. Third, we provide Monte Carlo evidence that randomization inference with linear shift-share IVs can be a valid and powerful alternative to more traditional asymptotics. Finally, we show how our approach allows a researcher to make formal identification arguments and conduct valid randomization inference with network spillover regressions, nonlinear shift-share instruments, and in other settings.

We conclude with a discussion of two important assumptions in our framework and avenues for future research. First, while we show in Appendix A.4 that our solution to OVB applies under general treatment effect heterogeneity, validity of the randomization inference procedure is only guaranteed under constant effects. Valid inference with heterogeneous effects and interdependent data is a difficult challenge, even in a more standard asymptotic approach (Adão et al. 2019), and the RI approach has historically struggled to accommodate such heterogeneity. In simulations of shift-share IVs we do not find that RI yields poor coverage and power under simple departures from constant effects. We recommend that researchers run similar simulations in the context of their own applications.

Second, specifying shock counterfactuals can be challenging in settings with no true randomization. In the paper we illustrate how these challenges can be overcome in a variety of settings by finding appropriate exchangeability of the shocks. For example, permuting the timing of railroad upgrades within observably similar groups may yield a plausible set of counterfactuals for gauging the potential for OVB. We also show how such specifications can be tested. We further consider some partly-specified shock assignment processes in Appendix A.5; future research may yield more flexible approaches.

In our view, specifying shock counterfactuals has innate value in observational studies that claim to leverage a natural experiment, understood as a serendipitous randomized trial (DiNardo 2008). A virtue of randomized trials is that valid causal inference can be conducted without restricting the unobserved residuals (e.g., potential outcomes in simple settings). In the settings we consider, including with observational data, this property is only maintained when an expected instrument adjustment is performed, which generally requires an explicit shock assignment process. Methods that instead rely on properties of the structural residuals, such as a parallel trends assumption, are instead referred to as quasi-experimental by DiNardo (2008). An instructive example can be found in the setting of Redding and Sturm (2008) who study the effects of German reunification—an event for which parallel trends may plausibly hold while no obvious counterfactuals exist, and thus a natural experiment may not be a fitting term. Generalizing our framework to augment specifications of shock counterfactuals with plausible restrictions on the residual appears a fruitful area for future work and may yield new "double-robust" identification results, in a sense similar to that of Arkhangelsky and Imbens (2019).

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# Appendix to "Non-Random Exposure to Exogenous Shocks: Theory and Applications"

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# **Appendix Figures and Tables**

# A Theoretical Appendix

# A.1 Randomization Inference

We begin by considering a test of some null hypothesis  $\beta = b$ . With b = 0, for example, we test that outcomes  $y_{\ell}$  are unaffected by treatment  $x_{\ell}$ . We consider a scalar test statistic  $T = \mathcal{T}(g, y - bx, w)$ , where y and x are  $L \times 1$  vectors collecting the outcome and treatment observations. When  $b = \beta$ ,  $T = \mathcal{T}(g, \varepsilon, w)$ , and under Assumption 1 the distribution of this T conditional on  $\varepsilon$  and w is given by the shock assignment process  $G(g \mid w)$ . We may simulate this distribution under Assumption 3, by redrawing (e.g., permuting) the shocks in g and recomputing T (sometimes this distribution can be known analytically). If the original value of T is far in the tails of the simulated distribution, we then have grounds to reject the null that  $\beta = b$ .

Formally, we have the following result on hypothesis testing:

**Proposition A1.** Suppose Assumptions 1 and 3 hold, let  $\alpha \in (0, 1)$ , and for some  $b \in \mathbb{R}$  and scalarvalued  $\mathcal{T}(\cdot)$  let  $T = \mathcal{T}(g, y - bx, w)$  and  $T^* = \mathcal{T}(g^*, y - bx, w)$ , where  $g^*$  is distributed according to  $G(\cdot \mid w)$ , independently of (g, x, y) conditionally on w. Under the null of  $\beta = b$ ,

$$Pr\left(T \in \left[T_{\alpha/2}, T_{1-\alpha/2}\right]\right) \ge 1 - \alpha,\tag{A1}$$

where the acceptance region is constructed for a given b as

$$T_{\alpha/2} = \sup\left\{t \in \mathbb{R} \cup \{-\infty\}: \ Pr(T^* < t \mid y, x, w) \le \frac{\alpha}{2}\right\}$$
(A2)

$$T_{1-\alpha/2} = \inf\left\{t \in \mathbb{R} \cup \{+\infty\}: \ Pr(T^* \ge t \mid y, x, w) \le \frac{\alpha}{2}\right\}.$$
 (A3)

Equation (A1) further holds with equality when  $T^* \mid (y, x, w)$  is continuously distributed under the null.

#### *Proof.* See Appendix C.4.

This result shows that when shocks are as-good-as-randomly assigned, a test of  $\beta = b$  which rejects when  $T \notin [T_{\alpha/2}, T_{1-\alpha/2}]$  has size of exactly  $\alpha$  in finite samples provided the test statistic is conditionally continuously distributed under the null. When this distribution is not continuous, the test is still guaranteed to be conservative with a rejection rate of no greater than  $\alpha$ .<sup>52</sup> The lowerand upper-bounds of the test region,  $T_{\alpha/2}$  and  $T_{1-\alpha/2}$ , are given by the shock assignment process (Assumption 3) and represent the lower- and upper  $\frac{\alpha}{2}$ th percentile tails of the known conditional distribution of  $T^*$ . With exchangeable shocks, for example,  $T_{\alpha/2}$  and  $T_{1-\alpha/2}$  are given by the tails

 $<sup>5^2</sup>T \mid w$  will be discretely distributed when  $g \mid w$  is discrete, such as when the support of  $g \mid w$  represents some set of permutations of g. It is straightforward to show that in such cases one can construct a test of exact size by introducing randomness in  $\mathcal{T}(\cdot)$ ; see, e.g., Lehmann (1986, p. 233).

of the permutation distribution of  $\mathcal{T}(g^*, y - bx, w)$  where  $g^* = \pi(g)$  for random permutations  $\pi(\cdot) \in \Pi$ , holding (y, x, w) fixed. These tails can be computed from all permutations or from a random sample (Lehmann and Romano 2006, p. 636).<sup>53</sup> We note that while the previous intuition for such a testing procedure conditioned on  $\varepsilon$  and w, Proposition A1 establishes correct unconditional coverage of the test. This follows by the law of iterated expectations: the unconditional coverage  $Pr(T \in [T_{\alpha/2}, T_{1-\alpha/2}])$  is the expectation, across realizations of  $\varepsilon$  and w, of the controlled conditional coverage  $Pr(T \in [T_{\alpha/2}, T_{1-\alpha/2}] | \varepsilon, w).^{54}$ 

It follows from Proposition A1 that one can construct confidence intervals for  $\beta$  with correct coverage in finite samples under Assumptions 1 and 3. Formally, we have the following result:

**Corollary 1.** Suppose Assumptions 1 and 3 hold and let CI denote the set of  $b \in \mathbb{R}$  that are not rejected by the test in Proposition A1. Then  $Pr(\beta \in CI) \geq 1 - \alpha$ , with equality if  $T^* \mid (y, x, w)$  is continuously distributed under the null.

*Proof.* Follows from Proposition A1 by the standard logic of test inversion.  $\Box$ 

In some settings, the confidence interval (or, more precisely, confidence set) CI obtained from inverting randomization tests may be infinite on one or both sides or empty, with the last possibility providing evidence against correct specification (Imbens and Rosenbaum 2005).

# A.2 Consistency of Recentered IVs

This appendix establishes conditions under which the recentered IV estimator and associated RI tests are consistent. We give a high-level condition regarding the cross-sectional variation in the instrument conditional on w, then provide lower-level sufficient conditions, and finally consider the case when wincludes the permutation class of shocks  $\Pi(g)$ .

We study consistency of a recentered IV estimator,

$$\tilde{\beta} = \beta + \frac{\frac{1}{L} \sum_{\ell} \tilde{z}_{\ell} \varepsilon_{\ell}}{\frac{1}{L} \sum_{\ell} \tilde{z}_{\ell} x_{\ell}},\tag{A4}$$

by considering a sequence of data-generating processes implicitly indexed by L. As usual,  $\tilde{\beta} \xrightarrow{p} \beta$  as  $L \to \infty$  provided  $\frac{1}{L} \sum_{\ell} \tilde{z}_{\ell} \varepsilon_{\ell}$  and  $\frac{1}{L} \sum_{\ell} \tilde{z}_{\ell} x_{\ell}$  weakly converge to zero and a non-zero constant, respectively. We focus here on the former exclusion restriction, maintaining a general condition of instrument relevance:

 $<sup>^{53}</sup>$ When a random sample of permutations is used, the realized g (i.e. identity permutation) should be added to this sample. The test then remains exact, or slightly conservative because of discreteness (Lehmann and Romano 2006, p. 636; Hemerik and Goeman 2018). In contrast to identification (see footnote 15) randomness of the chosen permutations is important here: non-random permutation sets do not generally guarantee valid inference (e.g. Southworth et al. 2009).

<sup>&</sup>lt;sup>54</sup>It is instructive to highlight how exactly the knowledge of the shock assignment process matters in Proposition A1. Suppose that g is incorrectly assumed to be exchangeable, i.e. a uniform distribution is imposed over the N! elements of g's permutation class. By construction, the test is guaranteed to reject the true  $\beta$  in some set of at most  $\alpha \cdot N!$  permutations regardless of the true assignment process. However, unless the true conditional distribution of g is uniform, the probability of the realized shocks g being in the true rejection set need not be  $\alpha$ , leading to size distortions.

Assumption A1. (*Relevance*):  $\frac{1}{L} \sum_{\ell} \tilde{z}_{\ell} x_{\ell} \xrightarrow{p} M \neq 0$ .

In practice, the relevance of a given recentered instrument may be tested by extending the RI procedures in the previous section. That is, to test that  $z_{\ell}$  has no first-stage effect on  $x_{\ell}$  (for any  $\ell$ ) one may leverage knowledge of the shock assignment process to construct randomization-based rejection regions for statistics involving  $z_{\ell}$  and  $x_{\ell}$ .

The potentially complex correlation structure across observations of  $\tilde{z}_{\ell}\varepsilon_{\ell}$  precludes the use of traditional weak laws of large numbers or standard extensions to show that  $\frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}\varepsilon_{\ell} \xrightarrow{p} 0$ . To restrict those correlations, assumptions can be imposed on either the  $\tilde{z}_{\ell}$ , the  $\varepsilon_{\ell}$ , or both. In the recentered IV approach, which draws on substantial knowledge of the shock process (e.g. Assumption 3), it is natural to make further assumptions on the observed  $\tilde{z}_{\ell}$ . In doing so, we impose only a weak regularity condition on the unobserved  $\varepsilon_{\ell}$ :

**Assumption A2.** (Regularity):  $\mathbb{E}\left[\varepsilon_{\ell}^2 \mid w\right] \leq B$  for finite B.

We start by establishing recentered IV consistency under a high-level condition that limits mutual dependence of  $\tilde{z}_{\ell}$ ; we then establish lower-level sufficient conditions that are easier to verify in specific designs. The high-level condition intuitively states that observations are well-differentiated, in terms of their exposure to the shocks g through the recentered instrument:

Assumption A3. (Weak IV dependence):  $\mathbb{E}\left[\frac{1}{L^2}\sum_{\ell,m} |\operatorname{Cov}\left[\tilde{z}_{\ell}, \tilde{z}_m \mid w\right]|\right] \to 0.$ 

Given this assumption, we may show the consistency of both the recentered IV estimator and its associated RI test:

#### Proposition A2.

(i) Suppose Assumptions 2, 3, and A1-A3 hold. Then  $\tilde{\beta} \xrightarrow{p} \beta$ .

(ii) Suppose Assumptions 1, 3, and A1-A3 hold with  $\mathbb{E}\left[x_{\ell}^{2} \mid w\right]$  and  $\mathbb{E}\left[x_{\ell}\varepsilon_{\ell} \mid w\right]$  uniformly bounded. Then the randomization test of Proposition A1 with  $T = \frac{1}{L}\sum_{\ell} f_{\ell}\left(g,w\right)\left(y_{\ell}-bx_{\ell}\right)$  is consistent, i.e. for any  $b \neq \beta$  we have  $Pr\left(T \notin \left[T_{\alpha/2}, T_{1-\alpha/2}\right]\right) \rightarrow 1$ .

*Proof.* See Appendix C.5.

The key condition of weak IV dependence states that the average absolute value of mutual covariances of the recentered instrument  $\tilde{z}_{\ell}$  converges to zero as L grows. Typically, this would require the number of shocks N to grow with L, so that only a small fraction of observation pairs are most exposed to the same shocks in g. When this condition holds, Proposition A2 shows that  $\tilde{\beta}$  is consistent even when unobserved shocks affect observations jointly (through  $\varepsilon_{\ell}$ ), in an unspecified manner.<sup>55</sup> Proposition

<sup>&</sup>lt;sup>55</sup>We note that the recentering of  $z_{\ell}$  is key for this result: the non-recentered IV estimator may not converge to  $\beta$  even when  $z_{\ell}$  is valid in the sense of  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell} z_{\ell}\varepsilon_{\ell}\right] = 0$ . For instance, suppose observations with systematically high  $z_{\ell}$  (i.e., high  $\mu_{\ell}$ ) are similarly exposed to an unobserved aggregate shock in  $\varepsilon_{\ell}$ : the variance in  $\frac{1}{L}\sum_{\ell} z_{\ell}\varepsilon_{\ell}$  due to this shock may not vanish, even in large samples when Assumption A3 holds. This problem does not arise for recentered IV which does not systematically vary across observations. See Appendix A.11 for an example and Lee and Ogburn (2019) for a related discussion.

A2 applies to the recentered IV; Appendix A.6 extends it to the alternative  $\mu_{\ell}$ -controlled IV regression (see Proposition A6(v)).

Our two sufficient conditions for Assumption A3 are non-nested:

#### Lemma A1.

(i) Suppose  $\operatorname{Cov} [\tilde{z}_{\ell}, \tilde{z}_m \mid w] \geq 0$  almost-surely for all  $(\ell, m)$  and Assumption 1 holds. Then Assumption A3 holds if  $\operatorname{Var} \left[\frac{1}{L}\sum_{\ell} \tilde{z}_{\ell}\right] \to 0$ . Moreover, if  $f_{\ell}(g; w)$  is weakly monotone in g for all  $\ell$  and components of g are jointly independent conditionally on w, then  $\operatorname{Cov} [\tilde{z}_{\ell}, \tilde{z}_m \mid w] \geq 0$  almost-surely.

(ii) Suppose  $G_{\ell} \subseteq \{1, \ldots, N\}$  is such that  $f_{\ell}(\cdot; w)$  does not depend on  $g_n$  for any  $n \notin G_{\ell}$  almostsurely. Then Assumption A3 holds if  $\frac{1}{L^2} \sum_{\ell,m} \mathbf{1} [G_{\ell} \cap G_m \neq \emptyset] \to 0$ , the components of g are jointly independent conditionally on w, and  $\mathbb{E} [\tilde{z}_{\ell}^2 \mid w]$  is uniformly bounded.

*Proof.* See Appendix C.5.

The first condition applies to the setting when all shocks affect all observations in the same direction, but to different extents. This holds, for example, for shift-share instruments with nonnegative exposure weights. More generally nonlinear  $f_{\ell}(\cdot)$  may also be monotone in the shock vector; for example each transportation infrastructure upgrade may weakly improve market access everywhere. In these cases, the recentered IV estimator is consistent when the first-stage covariance converges to a non-zero constant M and the average instrument  $\frac{1}{L}\sum_{\ell} \tilde{z}_{\ell}$  converges to its expectation of zero in the  $l_2$  norm. For linear shift-share IV this extra condition requires the number of shocks to grow with L with the average exposure to each individual shock becoming vanishingly small, as in Borusyak et al. (2019) and Adão et al. (2019). The assumption of independent shocks can be weakened, for instance to allow for shocks that are independent across many clusters. The second condition in Lemma A1 follows Aronow and Samii (2017) in assuming that for most pairs of observations the two instruments  $\tilde{z}_{\ell}$  and  $\tilde{z}_m$  rely on non-overlapping sets of shocks g. This would be the case, for example, when each observation receives its own random shock, and  $f_{\ell}(\cdot)$  only depends on  $\ell$ 's shock and those of its neighbors up to a fixed network distance.

**Consistency with Permutations** Assumption A3 and Lemma A1 may be difficult to apply when the distribution of shocks is known conditionally on  $w_c = (w, \Pi(g))$ , which includes some function  $\Pi(g)$  of shocks, such as a permutation class (see Section 3.3). Even if shock components  $g_n$  are *iid* conditionally on w, they can be dependent conditionally on  $\Pi(g)$  (negatively correlated, in the scalar  $g_n$  case with  $\Pi(g)$  denoting permutation classes). For completeness we next present a version of Proposition A3 that applies in that case, with similar conditions but some of them applied with wand others to  $w_c$ .

In this setting one may consider two expected instruments:  $\mu_{\ell}^{u} = \mathbb{E}\left[f_{\ell}\left(g,w\right) \mid w\right]$  and  $\mu_{\ell}^{c} = \mathbb{E}\left[f_{\ell}\left(g,w\right) \mid w, \Pi(g)\right]$ , with corresponding recentered instruments  $\tilde{z}_{\ell}^{u}$  and  $\tilde{z}_{\ell}^{c}$ . Here u and c stand for

"unconditional" and "conditional" on  $\Pi(g)$ . Similarly, the above assumptions can be invoked in two different ways; we will adopt the convention that "Assumption 3c" is Assumption 3 with w replaced by  $w_c$ , and similarly for other assumptions.

We establish consistency of the feasible conditional estimator  $\hat{\beta}^c = \frac{\frac{1}{L} \sum_{\ell} (z_{\ell} - \mu_{\ell}^c) y_{\ell}}{\frac{1}{L} \sum_{\ell} (z_{\ell} - \mu_{\ell}^c) x_{\ell}}$  with Assumption A3 instead of A3c. The problem this proposition solves is that conditioning on  $\Pi(g)$  creates dependencies across shock components, making Cov  $[\tilde{z}_{\ell}, \tilde{z}_m | w_c]$  more difficult to bound; for example Lemma A1 is not useful conditionally on  $w_c$ . We show that when Assumption A3 can be verified, consistency still follows under several regularity conditions. For simplicity we work with the stronger notion of shock exogeneity from Assumption 1.

**Proposition A3.** Suppose Assumptions 1, 3c, A1c, A2, and 2 hold. Then the feasible conditional estimator is consistent:

$$\hat{\beta}^c = \frac{\frac{1}{L} \sum_{\ell} \left( z_{\ell} - \mu_{\ell}^c \right) y_{\ell}}{\frac{1}{L} \sum_{\ell} \left( z_{\ell} - \mu_{\ell}^c \right) x_{\ell}} \xrightarrow{p} \beta.$$

*Proof.* See Appendix C.6.

#### A.3 Asymptotic Efficiency

This appendix formalizes the efficiency result discussed in Section 3.5. We first define some useful asymptotic concepts. For a non-random sequence  $r_L \to \infty$ , we say that an estimator  $\tilde{\beta}$  converges to  $\beta$  at rate  $r_L$  when  $r_L (\tilde{\beta} - \beta)$  converges to a non-degenerate distribution with zero mean and variance V > 0 as  $L \to \infty$ . We refer to V as the asymptotic variance of  $\tilde{\beta}$ , and say that the convergence rate  $r_L^*$  is faster than  $r_L$  when  $\lim_{L\to\infty} \frac{r_L}{r_L^*} = 0.5^6$  We consider IV estimators of the form  $\tilde{\beta} = \frac{1}{L}\tilde{z}'y/\frac{1}{L}\tilde{z}'x$  where  $\tilde{z} = f(g, w)$  for an  $L \times 1$  vector of functions f such that  $\mathbb{E}[\tilde{z} \mid w] = 0$ ; the last condition requires that  $\tilde{z}$  is a recentered instrument. We say that  $\tilde{\beta}$  is "regular" if (i) it converges to  $\beta$  at some rate  $r_L$ , (ii) it has an asymptotic first stage, i.e.  $\frac{1}{L}\tilde{z}'x \xrightarrow{P} M$  for some  $M \neq 0$ , and (iii) the sequences of  $\frac{1}{L}\tilde{z}'x$  and  $(r_L \frac{1}{L}\tilde{z}'\varepsilon)^2$  are uniformly integrable. These definitions yield the following result:

**Proposition A4.** Suppose Assumption 2 holds and  $\mathbb{E} [\varepsilon \varepsilon' | w]$  is almost-surely invertible. Consider the recentered instrument  $z^*$  defined by equation (9). Then if the associated estimator  $\beta^* = \frac{1}{L} z^{*'} y / \frac{1}{L} z^{*'} x$  is regular, it has the smallest asymptotic variance of all regular recentered IV estimators  $\tilde{\beta}$ : there is no  $\tilde{\beta}$  that converges at a rate faster than that of  $\beta^*$ , and any  $\tilde{\beta}$  converging at the same rate has an asymptotic variance at least as large as that of  $\beta^*$ .

*Proof.* See Appendix C.3.

This result characterizes the efficient instrument under weak conditions.<sup>57</sup>

<sup>&</sup>lt;sup>56</sup>In general, the asymptotic variance concept is useful when the limiting distribution of  $\tilde{\beta}$  is normal. However, it can be considered more broadly; in particular, a researcher with a quadratic loss function will generally value reductions in V outside the normal case. We therefore do not restrict the shape of the asymptotic distribution until this is required in Proposition A5.

<sup>&</sup>lt;sup>57</sup>If  $\mathbb{E}\left[\varepsilon\varepsilon' \mid w\right]$  were not invertible the unobservables would be unusually dependent, in that there would exist a function c(w) satisfying  $c(w)'\varepsilon = 0$  and revealing  $\beta$  almost-surely provided  $c(w)'x \neq 0$ .

We next show that under additional conditions the variance-minimizing instrument  $z^*$  also maximizes the local power of the associated RI test. The theoretical argument closely follows Lehmann and Romano (2006, Section 5.2.2), except without assuming that the distribution of shocks is the permutation distribution or that the data are *iid*. The proposition requires asymptotic normality of the estimator, for which we do not have low-level conditions because of the generality of our framework but which should hold in typical applications. For simplicity we here treat w as non-stochastic, but the argument generalizes naturally since the characterization of efficient recentered IV in Proposition A4 applies conditionally on w.

We consider a regular recentered IV estimator  $\tilde{\beta} = \frac{1}{L}\tilde{z}'y/\frac{1}{L}\tilde{z}'x$ , for  $\tilde{z} = f(g)$  satisfying  $\mathbb{E}[\tilde{z}] = 0$ (suppressing dependence on w throughout), that converges at rate  $r_L$  and has asymptotic first-stage M and asymptotic variance V. The asymptotic variance of  $\frac{1}{L}\tilde{z}'\varepsilon$  is thus  $\tilde{V} = M^2 V$ . We consider the following condition:

**Assumption A4.** Let  $T(g^*,\varepsilon) = r_L \frac{1}{L} f(g^*)' \varepsilon$ . For  $g_1^*$  and  $g_2^*$  distributed according to  $G(\cdot)$ , with  $g_1^*, g_2^*$ , and  $\varepsilon$  mutually independent,  $(T(g_1^*,\varepsilon), T(g_2^*,\varepsilon)) \xrightarrow{d} (\sqrt{\tilde{V}}Z_1, \sqrt{\tilde{V}}Z_2)$ , where  $Z_1$  and  $Z_2$  are independent standard normal variables.

This assumption requires that  $T = r_L \frac{1}{L} \tilde{z}' \varepsilon$  is (i) asymptotically normal and (ii) asymptotically independent of  $T(g^*, \varepsilon)$  when g and  $g^*$  are independent. The latter part rules out cases where mutual correlation in the residuals is so strong that the randomization distribution of T depends on a particular realization of  $\varepsilon$ . From these conditions we have the following proposition:

**Proposition A5.** Suppose the assumptions of Proposition A4 hold, along with Assumption A4. Fix  $\alpha \in (0,1)$  and  $\delta \neq 0$ . Then the limiting power of an RI test of size  $\alpha$  based on  $T(g, y - b_L x) = r_L \frac{1}{L} f(g^*)'(y - b_L x)$ , against a sequence of local alternatives  $b_L = \beta - \delta/r_L$ , is a decreasing function of only the recentered IV estimator's asymptotic variance, V.

*Proof.* See Appendix C.7.

#### A.4 Potential Outcomes and Heterogeneous Treatment Effects

This appendix recasts our key assumptions in a general potential outcomes framework and extends classic results on IV identification in the presence of heterogeneous treatment effects (e.g., Imbens and Angrist 1994) to our setting. We first derive an appropriate "first-stage monotonicity" condition under which recentered IV regressions estimate a convex average of heterogeneous effects. We then show how certain recentered IVs which are appropriately "reweighted" yield a more conventional weighted average under the same monotonicity condition.

With g viewed as the source of the natural experiment, we define potential treatments and outcomes as  $x_{\ell} = x_{\ell} (g, w, u)$  and  $y_{\ell} = y_{\ell} (g, w, \varepsilon, u)$ , where u and  $\varepsilon$  capture sources of unobserved first- and second-stage heterogeneity, respectively. We do not require that the functions  $x_{\ell}(\cdot)$  and  $y_{\ell}(\cdot)$  are known. We can now formalize the exclusion restriction:

# **Assumption A5.** (Exclusion): $y_{\ell}(g, w, \varepsilon, u) = y_{\ell}(x_{\ell}(g, w, u), w, \varepsilon)$ almost-surely.

Given exclusion only, we define marginal treatment effects as  $\beta_{\ell}(x, w, \varepsilon) = \frac{\partial}{\partial x} y_{\ell}(x, w, \varepsilon)$ . Here for notational simplicity we assumed that  $x_{\ell}$  is continuous and of full support, with  $y_{\ell}(x, w, \varepsilon)$  differentiable in x, though below and in Appendix C.8 we show that these are both straightforward to relax. In contrast to the parametric model (2), we do not impose any restrictions on  $\beta_{\ell}(\cdot)$ , allowing for arbitrary heterogeneity (across w and  $\varepsilon$ ) and nonlinearity in x.

We now have the following recentered IV identification result:

**Proposition A6.** Suppose Assumptions A5 and 1 hold and  $Pr(x_{\ell} \ge x \mid z_{\ell} = z, \varepsilon, w)$  is weakly increasing in z for each x almost-surely over  $(\varepsilon, w)$ . Then the estimand of the recentered IV is

$$\frac{\mathbb{E}\left[\frac{1}{L}\sum_{\ell}(z_{\ell}-\mu_{\ell})y_{\ell}\right]}{\mathbb{E}\left[\frac{1}{L}\sum_{\ell}(z_{\ell}-\mu_{\ell})x_{\ell}\right]} = \mathbb{E}\left[\frac{1}{L}\sum_{\ell}\int\beta_{\ell}(\gamma,\varepsilon)\omega_{\ell}(\gamma,\varepsilon)d\gamma\right],\tag{A5}$$

where  $\omega_{\ell}(\gamma, \varepsilon)$  gives a convex weighting:  $\omega_{\ell}(\gamma, \varepsilon) \ge 0$  almost-surely and  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell}\int \omega_{\ell}(\gamma, \varepsilon)d\gamma\right] = 1$ . *Proof.* See Appendix C.8.

Proposition A6 imposes a first-stage monotonicity condition: that  $x_{\ell}$  is stochastically increasing in  $z_{\ell}$  conditional on  $\varepsilon$  and w. This condition is substantially more general than conventional ones (e.g., Angrist et al. 2000). Conventional monotonicity specifies a causal and monotone relationship between the treatment and the instrument: i.e.,  $x_{\ell} = x_{\ell}(z_{\ell}, \eta)$  with  $z \perp \eta$  and  $\frac{\partial}{\partial z} x_{\ell}(z, \eta) \ge 0$  almostsurely. This is sufficient for our stochastic monotonicity (with  $\eta$  included in the list of unobservables  $\varepsilon$ , which is without loss of generality). However, our condition also applies to settings where the shocks g affect many observations of  $z_{\ell}$  and  $x_{\ell}$  jointly and differentially, such that a causal first stage does not exist. For example, in the linear shift share case of  $z_{\ell} = \sum_{n} w_{\ell n} g_n$ , we may suppose that the shares are partially misspecified, such that  $x_{\ell} = \sum_{n} \pi_{\ell n} g_n + \eta_{\ell}$  for unobserved  $(\pi, \eta) \perp g \mid w$ . Proposition A6 shows that the recentered IV regression remains causal in this case provided  $x_{\ell}$  is stochastically increasing in  $z_{\ell}$  conditional on  $\varepsilon$  and w. This holds, for example, when the  $w_{\ell n}$  and  $\pi_{\ell n}$  are almost-surely non-negative and the  $g_n$  are mutually independent; Proposition A6 can thus be seen to generalize a monotonicity condition for shift-share IV established by Borusyak et al. (2019).

Proposition A6 shows that the recentered IV combines heterogeneous treatment effects with an intuitive convex weighting scheme under this monotonicity condition, exclusion, and shock exogeneity. Appendix C.8 shows that the weights  $\omega_{\ell}(\gamma, \varepsilon)$  are proportional to the conditional-on- $(\varepsilon, w)$  covariance of  $z_{\ell}$  and  $\mathbf{1}[x_{\ell} > \gamma]$ . Thus, the recentered IV gives more weight to treatment effects  $\beta_{\ell}(\gamma, \varepsilon)$  at margins  $\gamma$  with a larger first-stage response to the IV, given  $\varepsilon$  and w.

At the same time, Proposition A6 shows that even in conventional treatment effect settings this weighting scheme may not identify the most policy-relevant average of causal effects, such as the overall average treatment effect (ATE) or local average treatment effect (LATE). To show this simply, consider the case where  $x_{\ell}$  and  $z_{\ell}$  are binary, such that there are two potential outcomes,  $y_{\ell}(0,\varepsilon)$  and  $y_{\ell}(1,\varepsilon)$ , with each observation having a single heterogeneous treatment effect of  $\beta_{\ell}(\varepsilon) = y_{\ell}(1,\varepsilon) - y_{\ell}(0,\varepsilon)$ . We further adopt a causal first stage relationship, writing  $x_{\ell} = x_{\ell}(0)(1 - z_{\ell}) + x_{\ell}(1)z_{\ell}$  with the potential treatments  $(x_{\ell}(0), x_{\ell}(1))$  included in  $\varepsilon$  without loss. A version of Proposition A6 adapted to this setting is as follows:

**Proposition A7.** Suppose Assumptions A5 and 1 holds, that  $x_{\ell}$  and  $z_{\ell}$  are binary, and that  $p_{\ell} = Pr(x_{\ell}(1) > x_{\ell}(0) \mid w)$  is almost-surely non-negative. Then the estimand of the recentered IV is

$$\frac{\mathbb{E}\left[\frac{1}{L}\sum_{\ell}(z_{\ell}-\mu_{\ell})y_{\ell}\right]}{\mathbb{E}\left[\frac{1}{L}\sum_{\ell}(z_{\ell}-\mu_{\ell})x_{\ell}\right]} = \mathbb{E}\left[\frac{1}{L}\sum_{\ell}\mathbb{E}\left[\beta_{\ell}(\varepsilon) \mid x_{\ell}(1) > x_{\ell}(0), w\right]\tilde{\omega}_{\ell}\right],\tag{A6}$$

where  $\tilde{\omega}_{\ell}$  gives a convex weighting and is proportional to  $p_{\ell}\sigma_{\ell}^2$ , where  $\sigma_{\ell}^2 = \operatorname{Var}[z_{\ell} \mid w]$ .

Proof. See Appendix C.8.

Proposition A7 shows that in this case the recentered IV identifies a weighted average of conditional treatment effects for "compliers" (defined by  $x_{\ell}(1) > x_{\ell}(0)$ ), with weights given by the conditional variance of the instrument,  $\sigma_{\ell}^2$ . In the reduced form special case, where  $x_{\ell} = z_{\ell}$  and  $x_{\ell}(1) > x_{\ell}(0)$  by construction, this result shows that the recentered IV identifies a variance-weighted average of conditional treatment effects  $\mathbb{E} \left[ \beta_{\ell}(\varepsilon) \mid w \right]$ . Only when the  $\sigma_{\ell}^2$  are uncorrelated with the heterogeneous causal effects will these weighted averages identify conventional LATEs or ATEs, respectively.

A general and practical solution to obtaining more traditional causal estimands is to "reweight" the recentered IV by its conditional variance  $\sigma_{\ell}^2$ . Given an overlap condition of  $\sigma_{\ell}^2 > 0$  for all  $\ell$ , the resulting instrument  $(z_{\ell} - \mu_{\ell})/\sigma_{\ell}^2$  is well-defined and is still a recentered IV. Since the conditional variance of this instrument equals one by construction, it is furthermore immediate from Proposition A7 that then we obtain with this instrument a conventional ATE or LATE:

$$\frac{\mathbb{E}\left[\frac{1}{L}\sum_{\ell}\left(\frac{z_{\ell}-\mu_{\ell}}{\sigma_{\ell}^{2}}\right)y_{\ell}\right]}{\mathbb{E}\left[\frac{1}{L}\sum_{\ell}\left(\frac{z_{\ell}-\mu_{\ell}}{\sigma_{\ell}^{2}}\right)x_{\ell}\right]} = \frac{1}{L}\sum_{\ell}\mathbb{E}\left[\beta_{\ell}(\varepsilon) \mid x_{\ell}(1) > x_{\ell}(0)\right].$$

In practice, reweighting a binary  $z_{\ell}$  is no more difficult than recentering it by  $\mu_{\ell}$  since  $\sigma_{\ell}^2 = \mu_{\ell}(1-\mu_{\ell})$ . More generally  $\sigma_{\ell}^2$  is given by the shock assignment process (i.e., Assumption 3).<sup>58</sup>

<sup>&</sup>lt;sup>58</sup>Note that in the conventional reduced-form treatment effects setting the recentered and reweighted instrument coincides with a conventional inverse-propensity score weight (Horvitz and Thompson (1952); Hirano et al. (2003)):  $\frac{z_{\ell}-\mu_{\ell}}{\sigma_{z,\ell}^2} = \frac{x_{\ell}-Pr(x_{\ell}=1|w)}{Pr(x_{\ell}=1|w)(1-Pr(x_{\ell}=1|w))},$  since here  $\mu_{\ell} = Pr(x_{\ell} = 1 \mid w)$  has the interpretation of a treatment propensity score (Rosenbaum and Rubin (1983)).

We finally note that IV inference may be challenging when treatment effects vary. For testing the so-called "sharp null" of  $\beta_{\ell}(x,\varepsilon) = 0$ , almost surely, the randomization-based tests in Section 3.4 still apply but may reject under the "weak null" of no average effect (i.e. that the estimand in Proposition A6 is zero). Inverting RI tests to form confidence intervals for  $\beta$  is also no longer sensible with heterogeneous effects. This issue is not specific to RI, as asymptotic inference may also be challenging in this case. For example in the linear shift-share setting, Adão et al. (2019) derive conservative asymptotic variance estimators only for a reduced-form estimator  $\tilde{z}'y/\tilde{z}'x$ , under strong conditions. Aronow and Samii (2017) similarly construct conservative asymptotic variance estimators in the network interference setting. We view generalizing these approaches as a potentially fruitful area for future research.

# A.5 Assignment Processes with Unknown Parameters

This appendix considers the case where the shock assignment process is known up to a finitedimensional vector of parameters  $\theta$ . For example, instead of assuming that each railroad line in a transportation plan has an equal chance of being opened by a given date, a researcher may model the probability of line completion as a logistic function of the line length with an unknown coefficient  $\theta$ . Similarly, instead of assuming that some industry shocks (e.g., to productivity) are fully exchangeable one may allow for parameterized heteroskedasticity: larger industries, for example, may have less dispersed shocks than small industries. We propose a plug-in estimator for the structural parameter  $\beta$ in which  $\theta$  is estimated and used for recentering. We then adapt the Berger and Boos (1994) approach to inference with nuisance parameters to build conservative finite-sample confidence intervals.

We consider extensions of Assumption 3 where the distribution of  $g \mid w$  is given by by a known function  $G(g; w, \theta)$  of unknown  $\theta$ . For example, one may assume conditionally independent binary shocks  $g_n$  with  $Pr(g_n = 1 \mid w, \theta) = \Lambda(r'_n \theta)$  for a  $K \times 1$  vector of shock-level observables  $r_n$  (including a constant) included in w, where  $\Lambda(\cdot) = \frac{\exp(\cdot)}{1 + \exp(\cdot)}$  is the logistic function. In this class of models,  $\theta$  can be estimated from (g, w) by maximum likelihood (MLE), which is consistent under standard conditions, although other estimators may also be available. Given an estimate  $\hat{\theta}$  a recentered IV instrument  $\hat{z}_{\ell} = z_{\ell} - \mu_{\ell}(\hat{\theta}, w)$  can be measured, for  $\mu_{\ell}(\theta_0, w) = \mathbb{E}_{\theta_0}[z_{\ell} \mid w] \equiv \int f_{\ell}(g, w) dG(g; w, \theta_0)$ . We establish the conditions for large-sample consistency for this plug-in estimator for  $\beta$  below.

Valid, but likely quite conservative confidence intervals for  $\beta$  in such cases can be obtained by a simple extension of the previous randomization inference procedure. Given a value of  $\theta$ , the randomization test for  $\beta = b$  of Proposition A1 applies. Thus using the maximum p-value of this test across all possible values of  $\theta$  yields a conservative test for  $\beta$  (with a corresponding confidence interval).<sup>59</sup> However, these confidence intervals are likely to be quite wide: even if the observed g is very

<sup>&</sup>lt;sup>59</sup>An equivalent view on this procedure is to test joint hypotheses  $\beta = b$  and  $\theta = \theta_0$  using the test of Proposition A1 and then project the resulting confidence interval on the space of  $\beta$ .

informative about the precise value of  $\theta$ , this test still searches through values very far from  $\hat{\theta}$ .

We propose an alternative two-step approach following Berger and Boos (1994) that is likely to be much less conservative but still valid (see Ding et al. (2016) for another application of this idea to RI). In the first step, a confidence interval  $CI_{\theta}$  for  $\theta$  with coverage  $1 - \gamma$  is constructed for some  $\gamma \in (0, \alpha)$ ; Berger and Boos (1994) recommend  $\gamma = 0.001$ . Such tests are easy to build since the distribution of g is fully specified given  $\theta$ ; thus an exact RI-based confidence interval for  $\theta$  can be constructed from any statistic  $S = S(g; w, \theta_0)$  by rerandomizing g according to  $G(\cdot; w, \theta_0)$ . As usual, the choice of Sdetermines the power of the test and the length of the confidence interval. We propose a statistic that corresponds to the score test,  $S = \frac{\partial}{\partial \theta} \log G(g; w, \theta_0)$ , since the Hodges-Lehmann estimator induced by it is the MLE.<sup>60</sup> For vector-valued  $\theta$ , S can be converted to a scalar LM statistic  $S' \mathbb{E}_{\theta_0} [SS' | w]^{-1} S$ ; a value  $\theta_0$  is rejected if the LM statistic is in the right tail of its distribution. In the second step, the maximum p-value of the Proposition A1 test is taken across  $\theta_0 \in CI_{\theta}$  only—a much smaller set in large samples than the entire parameter set used in the more conservative procedure. The p-value of the Berger and Boos (1994) test is the obtained maximum plus  $\gamma$ . A value of  $\beta$  is therefore rejected at significance level  $\alpha$  if it is rejected under all  $\theta_0 \in CI_{\theta}$  with significance  $\alpha - \gamma$ .

The following proposition establishes the conditions for the plug-in estimator consistency and derives an exact confidence interval for  $\theta$  using the Berger and Boos (1994) approach.

#### Proposition A8.

(i) Suppose Assumptions 1 holds,  $\hat{\theta}$  is consistent for  $\theta$ , and  $\mu_{\ell}(\theta_0, w)$  is almost-surely differentiable with respect to  $\theta_0$  in a convex parameter space  $\Theta$  and with a bounded gradient  $\frac{\partial \mu_{\ell}}{\partial \theta}$ . Then when Assumptions A1-A3 hold at the true value of  $\theta$ , and the sequences  $\frac{1}{L} \sum_{\ell} |x_{\ell}|$  and  $\frac{1}{L} \sum_{\ell} |\varepsilon_{\ell}|$  are bounded in probability, the plug-in recentered IV estimator with instrument  $\hat{z}_{\ell}$  is consistent.

(ii) Suppose Assumption 1 holds. Let  $p_{\beta}(\beta; \theta_0)$  be the p-value of the randomization test of Proposition A1 for a given value of  $\theta$  and let  $CI_{\theta}$  denote a confidence interval for  $\theta$  such that  $Pr(\theta \in CI_{\theta}) \geq 1 - \gamma$ for  $\gamma < \alpha$ . Construct  $CI_{\beta} = \{b \in \mathbb{R} : \max_{\theta_0 \in CI_{\theta}} p_{\beta}(\beta, \theta_0) + \gamma > \alpha\}$ . Then  $CI_{\beta}$  is conservative for  $\beta$ , i.e.  $Pr(\beta \in CI_{\beta}) \geq 1 - \alpha$ .

*Proof.* See Appendix C.9 for part (i). Part (ii) follows directly from Berger and Boos (1994).  $\Box$ 

Five remarks are due. First, while the Berger and Boos (1994) test is conservative in finite samples only when  $CI_{\theta}$  is, using an asymptotic confidence interval for  $\theta$  will generally yield an asymptotically conservative interval for  $\beta$ . This simplifies computation: constructing the conventional Wald confidence interval for the MLE estimator of  $\theta$  is much easier than inverting the score-based randomization test. Second, in some cases even simpler RI confidence intervals for  $\beta$  which plug in the estimate of  $\hat{\theta}$ as if it was known are asymptotically correct (Shaikh and Toulis 2019), although general conditions

<sup>&</sup>lt;sup>60</sup>This follows because  $\frac{\partial}{\partial \theta} \log G(g; w, \hat{\theta}_{\text{MLE}}) = 0 = \mathbb{E}_{\theta} \left[ \frac{\partial}{\partial \theta} \log G(g^*; w, \theta) \right]$  for the MLE estimator  $\hat{\theta}_{\text{MLE}}$  and  $g^*$  randomly drawn from G.

for this are unknown. Third, as discussed in Berger and Boos (1994), in some cases the nuisance parameter  $\theta$  can be eliminated by using sufficient statistics which also yields a simpler exact confidence interval. In the above binary shocks example, if  $r_n$  captures a saturated set of dummy variables then elements of g are exchangeable within the clusters corresponding to them and it is not necessary to know or estimate  $\theta$ . <sup>61</sup> Fourth, for a consistent  $\hat{\theta}$ , including  $\mu_\ell \left(\hat{\theta}, w\right)$  as a linear control (with an additional coefficient in front of it) may produce a consistent estimator of  $\beta$ , as long as the slope of the auxiliary regression of  $z_\ell$  on  $\mu_\ell \left(\hat{\theta}, w\right)$  converges. This is because Cov  $[z_\ell, \mu_\ell(\theta, w)] = \text{Var} [\mu_\ell(\theta, w)]$  by definition of  $\mu_\ell(\theta, w)$ , such that the slope coefficient will converge to one and the regression will asymptotically use the recentered  $\tilde{z}_\ell$  as an instrument (by the Frisch-Waugh-Lovell theorem).<sup>62</sup>

Finally, a closely related way to incorporate  $\theta$  is by assuming that some one-to-one transformation of shocks  $\tilde{g} = h(g; w, \theta)$  has a known nuisance parameter-free distribution conditionally on w (with wthat may itself depend on  $\theta$ , such as when it includes permutation classes of  $\tilde{g}$ ). An intuitive case is when  $\tilde{g}_n = (g_n - \rho_n(\theta, w))/\sigma_n(\theta, w)$  is exchangeable, after recentering and rescaling shocks according to a parametric model; here the conditional distribution of  $\tilde{g}$  over its permutation class is uniform. Again, RI yields exact permutation-based confidence intervals for  $\theta$  as well as corresponding Hodges-Lehmann estimators  $\hat{\theta}$ , and the Berger and Boos (1994) approach yields a conservative confidence interval for  $\beta$ . We discuss the choice of powerful randomization statistics next.

Suppose first that  $\tilde{g}_n = g_n - \rho_n(\theta, w)$  is exchangeable across n. Here the expression for the mean  $\rho_n(\theta, w)$  does not include an unknown constant because a constant is redundant:  $\tilde{g}_n$  is exchangeable if and only if  $\tilde{g}_n - \zeta$  is exchangeable for constant  $\zeta$ . To estimate  $\theta$ , one may consider the nonlinear least squares estimator of  $\theta$  from a model  $g_n = \zeta + \rho_n(\theta, w) + u_n$ , which is consistent as N grows under standard assumptions given conditionally mutually independent  $u_n$ . It is then straightforward to verify that this is the Hodges-Lehmann estimator corresponding to the RI statistic  $T_{\theta} = \frac{1}{N} \sum_n \tilde{g}_n \frac{\partial \rho_n}{\partial \theta}$ . Therefore, one may use this statistic to construct an exact confidence interval for  $\theta$ . In the second step, the expected instrument given  $\theta$  is constructed by the following simulation:  $\tilde{g}_n$  are randomly permuted to get  $\tilde{g}_n^*$  and  $g_n^* = \rho_n(\theta, w) + \tilde{g}_n^*$  is then used in constructing  $z_{\ell}^* = f_{\ell} \left( (g_n^*)_{n=1}^N, w \right)$ .

The second case is heteroskedasticity, and for simplicity we assume that shocks are known to have a constant mean. One may therefore be willing to assume that  $\tilde{g}_n = g_n/\sigma_n(\theta, w)$  is exchangeable; in this case a multiplicative constant is redundant in the formulation of the shock conditional variance,  $\zeta \sigma_n^2(\theta, w)$ . As usual, a variety of RI statistics can be used, and one reasonable choice is  $T_{\theta} = \frac{1}{N} \sum_n \tilde{g}_n^2 \sigma_n^2 \frac{\partial \sigma_n^2}{\partial \theta}$  as it induces the Hodges-Lehmann estimator that corresponds to the moment of nonlinear least squares estimation for the model  $g_n^2 = \zeta^2 \sigma_n^2(\theta, w) + u_n$ .<sup>63</sup> With an estimate of  $\theta$ ,

<sup>&</sup>lt;sup>61</sup>Rosenbaum (1984) shows how this idea can be extended in the logit model with arbitrary discrete observables  $r_n$ . He exploits the property of logit that, regardless of  $\theta$ ,  $G(g \mid w)$  is the same for any binary vector g that yields the same vector  $\sum_n g_n r_n$ .

vector  $\sum_{n} g_n r_n$ . <sup>62</sup>At the same time, including  $\mu_{\ell}(\theta, w)$  as a nonlinear control and jointly estimating  $(\beta, \theta)$  will not generally work because there is no appropriate Frisch-Waugh-Lovell theorem for nonlinear IV.

<sup>&</sup>lt;sup>63</sup>To be precise, the Hodges-Lehmann estimator solves  $\sum_{n} \left(g_n^2 - \zeta^2 \sigma_n^2\right) \frac{\partial \sigma_n^2}{\partial \theta} = 0$  for  $\zeta^2 = \frac{1}{N} \sum_{n} g_n^2 / \sigma_n^2$ . This estimator is consistent for  $\theta$  when  $u_n$  are conditionally mutually independent and under standard regularity conditions.

recentering is performed by permuting  $\tilde{g}_n^*$  and simulating  $g_n = \tilde{g}_n^* \sigma_n\left(\hat{\theta}, w\right)$ , and the Berger and Boos (1994) confidence interval for  $\beta$  is obtained similarly.

# A.6 Efficiency Controls

This appendix considers the case where a researcher wishes to include an  $R \times 1$  vector of predetermined controls  $a_{\ell}$  (which includes a constant) that absorb some of residual variation in  $y_{\ell}$  to increase the efficiency of estimating  $\beta$ . Here we show, following Rosenbaum (2002), that our recentered IV estimation and RI results generalize directly to this case. This section also justifies the approach proposed in Section 3.2 of controlling for  $\mu_{\ell}$  instead of recentering the instrument by it. We abstract away from the assignment process parameters  $\theta$  for clarity but those can be straightforwardly incorporated.

The following result extends Propositions 1, A1, 2, and A2(i) to the case of efficiency controls:

**Proposition A9.** Suppose  $g \perp (a, \varepsilon) \mid w$  where a collects the  $a_{\ell} = (a_{\ell 1}, \ldots, a_{\ell r})$ . Let  $v_{\ell}^{\perp}$  denote the sample projection of a variable  $v_{\ell}$  on  $a_{\ell}$ : i.e.,  $v_{\ell}^{\perp} = v_{\ell} - \hat{\alpha}'_{v}a_{\ell}$  for  $\hat{\alpha}_{v} = \left(\frac{1}{L}\sum_{\ell}a_{\ell}a'_{\ell}\right)^{-}\frac{1}{L}\sum_{\ell}a_{\ell}v_{\ell}$  and  $(\cdot)^{-}$  denoting a generalized inverse of a matrix. Then:

(i)  $\beta$  is identified by  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell} \tilde{z}_{\ell} y_{\ell}^{\perp}\right] / \mathbb{E}\left[\frac{1}{L}\sum_{\ell} \tilde{z}_{\ell} x_{\ell}^{\perp}\right]$ , assuming  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell} \tilde{z}_{\ell} x_{\ell}^{\perp}\right] \neq 0$ ;

(ii) The randomization test based on the statistic  $T = \frac{1}{L} \sum_{\ell} z_{\ell} \left( y_{\ell}^{\perp} - b x_{\ell}^{\perp} \right)$  is valid;

(iii) The Hodges-Lehmann estimator induced by this RI statistic is the recentered IV estimator of  $y_{\ell}$ on  $x_{\ell}$  instrumented by  $\tilde{z}_{\ell}$  and with the  $a_{\ell}$  controls,  $\tilde{\beta}_{\perp} = \frac{1}{L} \sum_{\ell} \tilde{z}_{\ell} y_{\ell}^{\perp} / \frac{1}{L} \sum_{\ell} \tilde{z}_{\ell} x_{\ell}^{\perp}$ ;

(iv) Recentering the instrument does not affect the estimator when  $\mu_{\ell}$  is included in  $a_{\ell}$ .

(v)  $\tilde{\beta}_{\perp} \xrightarrow{p} \beta$  if Assumptions 3 and A1-A3 hold,  $\mathbb{E}\left[a_{\ell r}^{2} \mid w\right] \leq B_{a}$  almost surely for all  $\ell$  and  $r = 1, \ldots, R$ ,  $\frac{1}{L} \sum_{\ell} a_{\ell} a_{\ell}'$  is almost surely invertible (such that  $\hat{\alpha}_{v}$  is unique),  $\hat{\alpha}_{x} = O_{p}(1)$ , and  $\hat{\alpha}_{\varepsilon} = O_{p}(1)$ .

**Proof:** See Appendix C.10.

The independence condition of the proposition is automatically satisfied when a is non-random conditionally on w. The first two results of the proposition exploit the fact that  $\varepsilon^{\perp}$  is constructed from  $\varepsilon$  and a, both conditionally independent of g. The third result directly follows Rosenbaum's (2002) result on covariate adjustment in randomization inference. It is a consequence of the Frisch-Waugh-Lovell theorem: an IV estimator with controls can be represented as the bivariate IV estimator for  $y_{\ell}$ and  $x_{\ell}$  residualized on the controls but with the original instrument  $\tilde{z}_{\ell}$ . The fourth result restates the fact that recentering by  $\mu_{\ell}$  is not necessary when  $y_{\ell}$  and  $x_{\ell}$  have been residualized on it. The final result provides regularity conditions for estimator consistency.

#### A.7 Multiple Treatments and Instruments

This appendix considers the case when the outcome equation includes several endogenous variables. For example, in network spillover regressions of Section 4.3 the researcher may specify both a direct effect of the shock to the unit and the spillover effect from other units. We show that the main results of the paper apply in that case: instrument recentering restores instrument validity, and randomization inference yields a joint confidence interval for the coefficient vector. We then discuss several special cases where separate confidence intervals may be obtained for individual coefficients, more efficiently than by projecting the joint interval. Notably, one set of shocks arising from the natural experiment is generally sufficient to identify multiple causal effects, as long as endogenous variables differ in their exposure to the same shocks. Finally, we discuss how most of the results in our framework generalize to the overidentified case, with multiple instruments.

Consider a just-identified IV estimator of a constant-effect regression

$$y_{\ell} = \boldsymbol{\beta}' \boldsymbol{x}_{\ell} + \varepsilon_{\ell},\tag{A7}$$

where  $\boldsymbol{x}_{\ell} = (x_{1\ell}, \ldots, x_{M\ell})'$  is an  $M \times 1$  vector of endogenous variables ("treatments") instrumented by a vector of instruments  $\boldsymbol{z}_{\ell} = (z_{1\ell}, \ldots, z_{M\ell})'$  for  $z_{m\ell} = f_{m\ell}(g, w), m = 1, \ldots, M$ . A constant term and other "efficiency" controls are allowed as in Appendix A.6, and are assumed to have been partialled out. For each m we define the expected instrument  $\mu_{m\ell} = \mathbb{E}[z_{m\ell} \mid w]$  and the recentered instrument  $\tilde{z}_{m\ell} = z_{m\ell} - \mu_{m\ell}$  collected into vectors  $\boldsymbol{\mu}_{\ell}$  and  $\tilde{\boldsymbol{z}}_{\ell}$ , respectively.

Lemma 1 and Proposition 1 extend trivially to this setup, establishing identification of  $\beta$  provided the first-stage matrix  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell} \tilde{z}_{\ell} x_{\ell}'\right]$  is of full rank. Interestingly, only one set of exogenous shocks g is generally sufficient to satisfy the rank condition and identify multiple coefficients when different treatments have different exposure to the same shocks. For example, when  $z_{1\ell} = g_{\ell}$  is the random treatment status of network node  $\ell$ ,  $z_{2\ell}$  is the average treatment of  $\ell$ 's neighbors, and a reduced-form regression is considered ( $x_{\ell} = z_{\ell}$ ),  $\tilde{z}_{1\ell}$  and  $\tilde{z}_{2\ell}$  have independent variation identifying both effects.

Now consider randomization inference. As before, the distribution of any scalar or vector-valued statistic  $\mathcal{T}(g, y - xb, w)$ , where  $\mathbf{x} = (\mathbf{x}_1, \dots, \mathbf{x}_L)'$ , is known conditional on w and  $\varepsilon$  under the null of  $\boldsymbol{\beta} = \mathbf{b}$ , which can be used to construct valid tests and confidence intervals for  $\boldsymbol{\beta}$  as in Proposition A1. The only complication here is that the natural choice of test statistic that extends Proposition 2,  $T = \frac{1}{L} \sum_{\ell} \tilde{\mathbf{z}}'_{\ell}(y_{\ell} - \mathbf{b}'\mathbf{x}_{\ell})$ , is vector-valued and requires to pick a rejection region in  $\mathbb{R}^M$ . A natural approach is to map T into the scalar Lagrange Multiplier (LM) statistic  $T_{LM} = TV(\mathbf{b})^{-1}T$ , where  $V(\mathbf{b})$  is the randomization variance matrix of T that imposes the null  $\boldsymbol{\beta} = \mathbf{b}$ . That is, V is computed by re-randomizing g according to  $G(g \mid w)$  while holding  $\varepsilon_{\ell} = y_{\ell} - \mathbf{b}'\mathbf{x}_{\ell}$  fixed. The null  $\boldsymbol{\beta} = \mathbf{b}$  is then rejected when  $T_{LM}$  exceeds its  $1 - \alpha$  randomization quantile, which is equivalent to T being outside a particular ellipsoid in  $\mathbb{R}^M$  centered at zero. This test follows the Hodges-Lehmann approach: the RI p-value is maximized at the recentered IV estimator at which T = 0 and thus  $T_{LM} = 0.^{64}$  The exact joint confidence interval for  $\boldsymbol{\beta}$  is constructed by inverting this test, as usual.

<sup>&</sup>lt;sup>64</sup>One may notice that for M = 1 this test slightly differs from the one in Section 3.4 as it is based on  $T^2$  rather than T. The two tests coincide when the randomization distribution of T is symmetric around its mean of zero.

One problem with applying classical randomization inference in this extension is that it yields joint confidence intervals for the multiple coefficients in  $\beta$ , rather than separate confidence intervals for each  $\beta_m$ . This is because only sharp nulls of  $\beta = b$  can be tested, and not partial nulls of  $\beta_m = b_m$ . One may of course take a projection of the joint confidence interval on each component: i.e. reject  $\beta_m = b_m$ when it is rejected for all values of  $b_{-m}$ . However, the implied intervals for individual coefficients can be very conservative or even infinite. The problem is particularly important when M > 2 and thus the joint interval cannot be easily visualized. We therefore describe several approaches how more powerful confidence intervals for individual coefficients can be constructed in special cases. For notational simplicity, we suppose M = 2 and that we are interested in inference on  $\beta_1$ .

A first approach to marginal confidence interval construction applies when one of the endogenous variables can be isolated by an appropriate randomization test. For a simple example, suppose an interacted outcome equation is specified, with  $x_{2i} = x_{1i}r_i$  for some some predetermined variable  $r_i$  satisfying  $Pr(r_i = 0) > 0$  (e.g. a dummy variable). In the subsample with  $r_i = 0$  the second term vanishes, and a confidence interval for  $\beta_1$  is obtained by standard RI. Following Aronow (2012), one can also consider a more elaborate situation in which the reduced-form spillover effect  $\beta_1$  of some exogenous shock is of interest. Here  $x_{1\ell}$  may be, for instance, the average treatment of  $\ell$ 's neighbors on a network g, but a direct effect  $\beta_2$  of  $\ell$ 's own randomly assigned shock,  $x_{2\ell} = g_{\ell}$ , is also allowed for. Then the following procedure can be used: fix some subset of units  $\overline{L} \subset \{1, \ldots, L\}$  and condition the distribution of g on the observed shocks to the units in  $\overline{L}, \ \overline{g} = (g_\ell)_{\ell \in \overline{L}}$ . Then  $y_\ell - \beta_1 x_{1\ell}$  is independent of g conditionally on  $\overline{g}$  because the direct effects are the same across these realizations of g. Yet, there is conditional variation in  $x_{1\ell}$  arising from shocks to other units  $\ell \notin \overline{L}$ , and it allows for identification of  $\beta_1$  and randomization tests on this coefficient separately.

Second, if a confidence interval for one coefficient is obtained (e.g. in one of the situations discussed above), the approach of Berger and Boos (1994) and Ding et al. (2016) can be used to get conservative marginal confidence intervals for the remaining coefficient. Specifically, let  $CI_2$  be an exact interval for  $\beta_2$  with coverage  $1-\gamma$  for some  $\gamma \in (0, \alpha)$ , e.g.  $\gamma = 0.001$ . Then  $\beta_1 = b_1$  is rejected if  $\beta = (b_1, b_2)$  is rejected by the RI-based LM test for every  $b_2 \in CI_2$  at significance level  $\alpha - \gamma$ . In other words, the pvalue of the test for  $\beta_1$  is the maximum p-value of the joint test across  $b_2 \in CI_2$ , plus  $\gamma$ . When  $\gamma \to 0$ ,  $CI_2$  becomes uninformative, and this procedure converges to the projection of the joint confidence interval. However, for a given  $\gamma CI_2$  may be narrow in large samples, and taking the maximum across  $b_2 \in CI_2$  rather than the entire real line may result in a much more powerful test for  $\beta_1$ .

We also conjecture that the following asymptotic approach may apply in many applications, though we leave a formal analysis of this approach to future research. One may expect under certain regularity conditions that some central limit theorem applies to  $\frac{1}{\sqrt{L}} \sum_{\ell} \tilde{z}_{\ell} (y_{\ell} - \beta' x_{\ell})$ , such that it converges to a jointly normal distribution. Moreover, under some conditions, this unconditional distribution may be well approximated by the randomization distribution across g only (see Lehmann (1986), Theorem 15.2.3). Furthermore, estimating this distribution at a consistent estimate  $\hat{\beta}$  instead of  $\beta$  may be asymptotically innocuous (see Shaikh and Toulis (2019)). In such cases,  $\hat{\beta}$  is asymptotically normal and an asymptotically valid confidence interval for each coefficient separately can easily be obtained by delta method, using the randomization variance matrix of  $\frac{1}{\sqrt{L}} \sum_{\ell} \tilde{z}_{\ell} \left( y_{\ell} - \hat{\beta}' x_{\ell} \right)$  as an estimate of the asymptotic variance of  $\frac{1}{\sqrt{L}} \sum_{\ell} \tilde{z}_{\ell} \varepsilon_{\ell}$ .

We finally note that while this discussion has focused on the just-identified case, some aspects easily generalize to the case where M instruments are used for J < M endogenous treatments (including where J = 1). The identification results (Lemma 1 and Proposition 1) for the recentered IV and RIbased LM tests extend to that case without modification. One difference is in the Hodges-Lehmann estimator corresponding to this LM test, i.e. the value of  $\boldsymbol{b}$  which minimizes  $TV(\boldsymbol{b})^{-1}T$ . While in the just-identified case this is the recentered IV estimator, with overidentification it is more similar to a continuously updating general method of moments estimator, since the variance matrix is also a function of  $\boldsymbol{b}$ .

# A.8 Nonlinear Outcome Models

This appendix considers settings where the parameter of interest is specified in terms of a nonlinear model:

$$y_{\ell} = m_{\ell}(x;\beta) + \varepsilon_{\ell},\tag{A8}$$

where  $\{m_{\ell}(\cdot)\}_{\ell=1}^{L}$  is a set of known functions and x includes an unrestricted set of observables. We show that our results on identification, inference, and asymptotic efficiency generalize naturally to this setup.

For ease of exposition we assume the parameter  $\beta$  is one-dimensional, as in the main text; extensions to the multidimensional case are given by integrating the insights in Appendix A.7. We continue to assume an instrument of  $z_{\ell} = f_{\ell}(g; w)$ . IV identification of  $\beta$  typically requires instrument recentering, as in the linear case. When Assumption 2(i) holds, it is immediate that

$$\mathbb{E}\left[\frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}\left(y_{\ell}-m_{\ell}(x;\beta)\right)\right]=0,\tag{A9}$$

and identification follows when  $\beta$  uniquely solves this moment condition. In particular, local identification (uniqueness in a neighborhood of  $\beta$ ) follows when  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}\frac{\partial}{\partial\beta}m_{\ell}(x;\beta)\right]$  is non-zero. As in Lemma 1, identification fails absent instrument recentering, unless the expected instrument  $\mu_{\ell} =$  $\mathbb{E}\left[f_{\ell}(g;w) \mid w\right]$  is orthogonal to the structural residual  $\varepsilon_{\ell}$  in the sense of  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell}\mu_{\ell}\varepsilon_{\ell}\right] = 0.$ 

Valid finite-sample inference on  $\beta$  is similarly obtained as in the linear case. The test statistic

which induces as a Hodges-Lehmann estimator the solution to the sample analog of (A9) is

$$T = \frac{1}{L} \sum_{\ell} \left( f_{\ell}(g, w) - \mu_{\ell} \right) \left( y_{\ell} - m_{\ell}(x; b) \right),$$
(A10)

which can be used to form randomization tests and confidence intervals from specified counterfactual shocks.

Derivation of the efficient instrument also follows similarly. As in Proposition A4, we consider the class of recentered instruments yielding IV estimators that converge at some rate. Given analogous regularity conditions, it is straightforward to verify that the asymptotically variance-minimizing instrument in this class is

$$z^* = \mathbb{E}\left[\varepsilon\varepsilon' \mid w\right]^{-1} \left(\mathbb{E}\left[\frac{\partial}{\partial\beta}m(x;\beta) \mid g, w\right] - \mathbb{E}\left[\frac{\partial}{\partial\beta}m(x;\beta) \mid w\right]\right),\tag{A11}$$

where we write m(x; b) as the collection of  $m_{\ell}(x; b)$ . This nests equation (9) in the linear case, where  $\frac{\partial}{\partial\beta}m(x;\beta) = x$ . Outside of this case, the optimal instrument generally depends on  $\beta$ . A two-step optimal instrument could then be obtained by applying a first-step estimate of  $\beta$  to this formula, given its consistency and additional regularity conditions.

### A.9 Identification with Exogenous Exposure

In this section we discuss identification when shock exposure is exogenous but recentering of  $z_{\ell}$  is not possible either because shocks are endogenous or because the shock assignment process is not known. We first present a high-level condition and then discuss a more intuitive condition for the linear shift-share setting. We connect both conditions to identification in market access regressions with endogenous transportation upgrades.

We formalize exogeneity of shock exposure by  $\mathbb{E} [\varepsilon_{\ell} \mid w] = 0$ , which makes any function of w a valid instrument for estimating  $\beta$ .<sup>65</sup> The instrument is however constructed as  $z_{\ell} = f_{\ell}(g, w)$  which may depend on endogenous shocks. We allow for such endogeneity by letting  $\mathbb{E} [\varepsilon_{\ell} \mid g, w] = \xi_{\ell}$  be non-zero, in violation of Assumption 1 (and, in particular, Assumption 2(i)).

We first consider two high-level assumptions:

Assumption A6. (i)  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell}\xi_{\ell}^2\right] \to 0$ ; and (ii)  $\frac{1}{L}\sum_{\ell}z_{\ell}^2 \leq B_z$  almost-surely for fixed  $B_z$ .

The first part of Assumption A6 requires that the endogeneity of shocks is asymptotically weak, in the mean-squared sense. Intuitively, this condition is satisfied when the number of shocks is small and the residuals are sufficiently mutually independent, such that g cannot have strong dependence

<sup>&</sup>lt;sup>65</sup>A more general formulation is that  $\mathbb{E}\left[\varepsilon_{\ell} \mid w\right]$  is known and can be used to recenter  $y_{\ell}$ , as in the control functions approach. One might further assume  $\mathbb{E}\left[\varepsilon_{\ell} \mid w\right] = w'_{\ell}\alpha$  for unknown  $\alpha$  and some observed exposure variables  $w_{\ell}$ , such that controlling for  $w_{\ell}$  identifies  $\beta$ .

with many  $\varepsilon_{\ell}$  at once. The second part of Assumption A6 is a regularity condition on  $z_{\ell}$  that can be straightforwardly relaxed.

We then have the following result:

Lemma A2. If Assumption A6 holds,

$$\mathbb{E}\left[\frac{1}{L}\sum_{\ell} z_{\ell}\varepsilon_{\ell}\right] \to 0,\tag{A12}$$

such that  $\beta$  is identified by the instrument  $z_{\ell}$  in large samples, provided  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell} z_{\ell} x_{\ell}\right] \rightarrow M \neq 0$ .

*Proof.* See Appendix C.11.

Here large-sample identification follows in the sense of the IV moment restriction  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell} z_{\ell}(y_{\ell} - bx_{\ell})\right] = 0$  having a limiting solution of  $\beta$  as  $L \to \infty$ .

Since the key Assumption A6(i) is high-level, we complement it with lower-level conditions sufficient for exposure share exogeneity to identify  $\beta$  with linear shift-share instruments. The result generalizes that of Goldsmith-Pinkham et al. (2020), which is obtained when the shocks are non-stochastic and their number does not grow with the sample size.

Consider a shift-share instrument  $z_{\ell} = \sum_{n} w_{\ell n} g_n$  with  $w_{\ell n} \ge 0$ . Let  $w_n = \frac{1}{L} \sum_{\ell} w_{\ell n}$  denote the average exposure to the *n*th shock and  $\bar{\varepsilon}_n = \frac{\sum_{\ell} w_{\ell n} \varepsilon_{\ell}}{\sum_{\ell} w_{\ell n}}$  be the average residual of observations exposed to that shock. Borusyak et al. (2019) establish a simple representation for the sample covariance between the instrument and the residual at the shock level:

$$\frac{1}{L}\sum_{\ell} z_{\ell}\varepsilon_{\ell} = \sum_{n} w_{n}g_{n}\bar{\varepsilon}_{n}.$$
(A13)

We impose the following lower-level analog of Assumption A6:

Assumption A7. (i)  $\mathbb{E}\left[\sum_{n} w_{n} \bar{\varepsilon}_{n}^{2} / \sum_{n} w_{n}\right] \to 0$  and (ii)  $\sum_{n} w_{n} g_{n}^{2} \leq B_{g}$  and  $\sum_{n} w_{n} \leq B_{w}$  almostsurely for fixed  $B_{g}$  and  $B_{w}$ .

The substantive first part of this assumption requires the  $\bar{\varepsilon}_n$  to be sufficiently close to zero in the mean-squared sense. Since  $\mathbb{E}\left[\bar{\varepsilon}_n\right] = \mathbb{E}\left[\mathbb{E}\left[\sum_{\ell} \frac{w_{\ell n} \varepsilon_{\ell}}{\sum_{\ell} w_{\ell n}} \mid w\right]\right] = 0$  for all n, this assumption (like Assumption A6(i)) requires that the law of large numbers applies to  $\bar{\varepsilon}_n$ , i.e. that there are sufficiently many observations exposed to each given shock and their residuals are sufficiently independent. This condition holds, for example, when the number of shocks does not grow with L, and exposure is wellbalanced across them. Under this assumption we show that the shift-share IV estimator identifies  $\beta$  without strong substantive assumptions on the shocks (specifically, with a regularity condition in Assumption A6(ii) only that can be further relaxed):

**Lemma A3.** If Assumption A7 holds, then  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell} z_{\ell} \varepsilon_{\ell}\right] \to 0.$ 

In the market access setting,  $\xi_{\ell}$  may be non-zero when line placement g is strategic (i.e., dependent on the productivity shocks  $\varepsilon_{\ell}$ ) even when geography w is exogenous in the sense of  $\mathbb{E}[\varepsilon_{\ell} | w] = 0$ . Lemma A2 shows how conventional market access regressions can be nevertheless identified in large samples provided this endogeneity is not too strong. Lemma A3 can be used to build intuition for this condition by taking a first-order approximation of the nonlinear market access measure in the set of potential upgrades:  $\Delta \log MA_{\ell} \approx \sum_{n} w_{\ell n} g_n$  where  $w_{\ell n} \ge 0$  captures the predicted increase in market access in region  $\ell$  when only line n is constructed. Assumption A7 may then hold when each line affects market access of many regions with sufficiently uncorrelated residuals, such that the average productivity shock of lines exposed to each given line (or at least most of them) is close to zero. This assumption is likely to hold when there is a small number of lines which are long and cross diverse regions. It is more restrictive when lines are shorter and regions with similar unobservables.

### A.10 Recentering in General Simulated Instrument Settings

This appendix discusses extensions to our baseline approach to simulated eligibility instruments, presented in Section 4.2. We further discuss advantages of our recentered IV relative to a controlling strategy used in the literature estimating eligibility effects of unemployment insurance.

We first note that the recentered IV approach may generate power gains over conventional simulated instruments when not all determinants of eligibility are observed and included in  $v_{\ell}$ . Cohodes et al. (2016), for example, use a simulated instrument to study the long-term effects of Medicaid eligibility on children without observing a key eligibility determinant (parental income). Their instrument assigns to each individual  $\ell$  the average eligibility of a nationally representative sample of individuals with the same observed demographics (age, race, and birth year), if they were subject to the policy in  $\ell$ 's state of residence (see Currie and Gruber (2001) for a similar approach). This instrument is a function of the state policy and observed demographics only and overlooks useful variation in the state of residence which is likely correlated with the error term but predictive of unobserved parental income. Our IV framework therefore suggests one might use the average eligibility of individuals with similar demographics who are residing in the same state as the instrument, while adjusting for its average value over permutations of state policies.

This approach is also useful when all eligibility determinants are observed, but a researcher does not wish to include them in  $v_{\ell}$ . This would be the case when, for example, parental income responds endogenously to the state policy, violating Assumption 1. Indeed, Currie and Gruber (1996) discuss this as one of the motivations for their original simulated instrument construction. In such cases predictors of such determinants that cannot respond to the natural experiment, such as parental income from before a state policy change, may be instead used to boost asymptotic power. East and Kuka (2015) use a similar approach to augment simulated instrument construction in evaluating the effects of unemployment insurance eligibility.

Our framework also yields insights to an alternative approach in the related literature on the eligibility effects of unemployment insurance (e.g., Cullen and Gruber 2000; East and Kuka 2015). This approach regresses outcomes on true or predicted eligibility while flexibly controlling for individual characteristics  $v_{\ell}$ . When policies are exchangeable across states, this approach is also justified within the Section 3 framework since the expected instrument is a function of  $v_{\ell}$ . Flexible controls for individual characteristics have an additional benefit of potentially predicting variation in the error term, thus improving asymptotic efficiency. However, this approach is vulnerable to a curse of dimensionality; indeed, Gruber (2003) finds this strategy difficult to implement for Medicaid, where individual characteristics can have complex nonlinear effects on eligibility. Our approach reveals the single expected instrument control needed for valid causal inference under the same exogeneity assumption.

### A.11 Recentering Helps with Consistency: An Example

We provide a minimal statistical example to illustrate the general idea that recentering an instrument substantially weakens the conditions for estimator consistency.

Suppose a sample of observations  $\ell$  is available, and a reduced-form effect  $\beta$  of treatment  $x_{\ell} = z_{\ell}$ on outcome  $y_{\ell} = \beta z_{\ell} + \varepsilon_{\ell}$  is of interest (ignoring the constant for simplicity). Let

$$z_{\ell} = w_{\ell} + g_{\ell} \tag{A14}$$

with  $w_{\ell}$  and  $g_{\ell}$  are independent N(0, 1) variables. Suppose there is a macroeconomic shock  $\nu = \pm 1$ (with equal probabilities) that determines whether high- $\mu_{\ell}$  observations have higher or lower residuals:

$$\varepsilon_{\ell} = \nu w_{\ell}.\tag{A15}$$

All of  $\nu$ ,  $w_{\ell}$ , and  $g_{\ell}$  are jointly independent.

Then the intuitive definition of validity of the non-recentered IV  $z_{\ell}$  holds:

$$\mathbb{E}\left[\varepsilon_{\ell} \mid z_{\ell}\right] = \mathbb{E}\left[w_{\ell}\nu \mid z_{\ell}\right] = \mathbb{E}\left[\nu \mid z_{\ell}\right] \mathbb{E}\left[w_{\ell} \mid z_{\ell}\right] = 0.$$
(A16)

Yet, the corresponding OLS estimator is inconsistent (although unbiased) because the impact of the  $\nu$  shock does not vanish as  $L \to \infty$ :

$$\frac{\sum_{\ell} y_{\ell} z_{\ell}}{\sum_{\ell} z_{\ell}^2} = \beta + \frac{\frac{1}{L} \sum_{\ell} (w_{\ell} + g_{\ell}) w_{\ell} \cdot \nu}{\frac{1}{L} \sum_{\ell} z_{\ell}^2} = \beta + \frac{1}{2} \nu + o_p(1).$$
(A17)

On the other hand, the recentered IV estimator does not suffer from this problem. The expected

instrument here  $\mu_{\ell} = \mathbb{E}[z_{\ell} \mid w_{\ell}] = w_{\ell}$ , this the recentered IV is  $\tilde{z}_{\ell} = z_{\ell} - \mu_{\ell} = g_{\ell}$ . The corresponding IV estimator is now consistent, as guaranteed by Proposition A2:

$$\frac{\sum_{\ell} y_{\ell} \tilde{z}_{\ell}}{\sum_{\ell} z_{\ell} \tilde{z}_{\ell}} = \beta + \frac{\frac{1}{L} \sum_{\ell} g_{\ell} \varepsilon_{\ell} \cdot \nu}{\frac{1}{L} \sum_{\ell} g_{\ell} (w_{\ell} + g_{\ell})} = \beta + o_p(1) \cdot \nu = \beta + o_p(1).$$
(A18)

# **B** Empirical Appendix

#### B.1 Data for Section 4.1

Our analysis of market access effects uses data on 340 prefectures of mainland China. This excludes the islands of Hainan and Taiwan and the special administrative regions of Hong Kong and Macau. At the same time this includes six sub-prefecture-level cities (e.g. Shihezi) that do not belong to any prefecture. We use United Nations shapefiles to geocode each prefecture by the location of its main city (or, in a few cases, by the prefecture centroid).<sup>66</sup>

We use a variety of sources to assemble a comprehensive database of the HSR network in each year between 2003 (when the first new line was completed) and 2016. Our starting points are Map 1.2 of Lawrence et al. (2019), China Railway Yearbooks, and the replication files of Lin (2017). We cross-check network links across these sources and use Internet resources such as Wikipedia and Baidu Baike to confirm and fill in missing information. Our database includes various types of HSR lines, including the National HSR Grid (4+4 and 8+8) and high-speed intercity railways. However, we only consider newly built HSR lines, excluding traditional lines upgraded to higher speeds. We do not put further restrictions on the class of trains (e.g. to G- and D-classes only) or specify an explicit minimum speed. The operating speed therefore ranges between 160 and 380kph, although the majority of lines are at 250kph. For each line we collect the date of its official opening, the date when construction began, its operating speed, and the list of stops (attributed to prefectures). When different sections of the same line opened in a staggered way, we classify each section as a separate line for the purposes of constructing our 999 counterfactuals, following the definition of a line in footnote 24. We include only one contiguous stop per prefecture and drop lines that do not cross prefecture borders.

To measure market access according to the formula given in the text, we compute travel time between all pairs of cities k and  $\ell$  as of the end of each year  $t = 2003, \ldots, 2016$  for both the actual and counterfactual networks. Travel time combines traditional modes of transportation (car or lowspeed train) with HSR, where available. We allow for unlimited changes between different HSR lines and between HSR and traditional modes without a layover penalty, as HSR trains tend to operate frequently and traditional modes also involve downtime. Following the existing literature, we proxy for travel time by traditional modes by the straight-line distance, and specify the speed

<sup>&</sup>lt;sup>66</sup>The shapefiles are obtained from https://data.humdata.org/dataset/province-and-prefecture-capitals-of-china and https://data.humdata.org/dataset/china-administrative-boundaries, accessed on April 4, 2020.

of 100 = 120/1.2kph, where 120kph is their typical speed and the 1.2 adjustment for actual routes that are longer than a straight line. For two prefectures connected by an HSR line, we compute the distance along the line as the sum of straight-line distances between adjacent prefectures on the line. We use the operating speed of each line divided by an adjustment factor of 1.3 to capture the fact that the average speed is lower than the nominal speed we record. Computing market access further requires the population of each of the 340 prefectures from the 2000 population Census, which we obtain from the CityPopulation.de website.<sup>67</sup>

We measure prefecture employment in the 2000–2017 China City Yearbooks.<sup>68</sup> Each yearbook covers the previous year (so our data cover 1999–2016). The yearbooks provide most variables for two spatial definitions: the entire prefecture and the "urban district" (Shixiaqu), which is the main urban area of the prefecture; we use the former in the main analysis but also collect the latter for the robustness analysis. The employment variables we describe below measure urban employment, but they are still measured both for the main urban district as well as the for the entire prefecture which may include other urban areas. The main data in the yearbooks are reported at the prefecture level but some urban district variables are also provided for county-level cities—a finer administrative division. We use county-level city data to complete some missing data in the prefecture-level variables where possible; this however does not apply to our main variable as it is not for urban districts.

Total urban employment data come from two chapters of the Yearbooks: "People's Living Conditions and Social Security" and "Population, Labor Force, and Land Resources." The economic difference between them is not entirely clear. We use the former one, labeled "The Average Number of Staff and Workers", as its whole-prefecture version has by far the lowest number of strong year-to-year deviations which may indicate data quality issues. The other variable, "Persons Employed in Various Units at Year End", is used for robustness checks in Appendix Table A1, together with the urban district versions of both variables. In that table we further use a measure of total rail ridership originating in the prefecture, which is only available until 2014; for this analysis we thus use the 2007–2014 change in ridership instead of 2007–2016 as elsewhere.

We finally apply a data cleaning procedure to all outcome variables used in the analysis. We first mark a prefecture-year observation as a one-off jump, and replace it with a missing value, if (i) the variable changes by more than twice in either direction relative to the previous non-missing value for the prefecture, (ii) it is followed by a change in the opposite direction that is at least 75% as large (in terms of log-changes), and (iii) the previous value has not been marked as a jump. We then mark an observation as a sustained change if condition (i) is satisfied but (ii) is not. We view the outcome change between 2007 and 2016 as valid only if neither 2007 nor 2006 are marked as jumps and there

<sup>&</sup>lt;sup>67</sup>https://www.citypopulation.de/php/china-admin.php, accessed on November 20, 2018.

<sup>&</sup>lt;sup>68</sup>Data for 2000-2015, excluding 2009 and 2011, are from http://oversea.cnki.net.proxy.uchicago.edu/kns55/default.aspx (accessed on January 23, 2019 via a University of Chicago portal). Data from 2009, 2011, 2016, and 2017, are from http://tongji.oversea.cnki.net/chn/navi/HomePage.aspx?id=N2018050234&name=YZGCA (accessed on January 23, 2019). We checked that these two sources agreed in years where both were available.

are no sustained changes in any year in between. For the main outcome variable this reduces the sample from 282 to the final set of 274 prefectures, but for other outcomes the sample reduction is more substantial.

### B.2 Data for Section 4.2

Our application to simulated eligibility instruments uses a repeated cross-section of annual data from the American Community Survey (ACS; Ruggles et al. 2020). Our baseline estimation uses a representative 1% sample of individuals from 2013 and 2014 and we use the analogous 1% sample from 2012 to explore pre-trends. We restrict the sample to non-disabled adults (aged 21-64) residing in one of the 43 states eligible for Medicaid expansion under the ACA. To define this sample of states we follow Frean et al. (2017) in excluding "early expansion" states which had previously expanded Medicaid before 2013, as well as Massachusetts and Vermont who had previously made all adults with household income less than 138% FPL eligible. We also follow Frean et al. (2017) in designating 19 of these states as having expanded under the ACA in 2014, with 24 not expanding.<sup>69</sup>

In each year, we classify an individual as insured under Medicaid when she is covered by Medicaid or an equivalent government-assistance program, excluding Medicare and Veterans' Administration (VA) insurance. We classify an individual as having private insurance when she is covered by a plan purchased through an employer or union or when she purchases this private coverage directly. We further separate individuals covered employer-sponsored insurance and having private insurance that they purchased directly.

Our simulated eligibility instrument is constructed by simulating the average Medicaid eligibility of a representative 10% sample of our analysis data under different state policies. Namely we use the representative sample to simulate two shares: that of individuals who would be eligible had their state expanded eligibility in 2014 to everyone under 138% of FPL, and that of individuals who would be eligible if their state kept 2013 policy intact. We assign the former share (24.5%) to all individuals in 2014 residing in expansion states and the latter share (11.6%) to individuals in 2014 residing in non-expansion states. For individuals in 2013, where there is no as-good-as-random variation, we fix  $z_{\ell}^{CG}$  at 7.1%: the national share of eligible individuals under 2013 policies.

Our recentered IV is constructed by predicting the actual Medicaid eligibility of each individual. In 2013 we use actual 2013 eligibility policies, again following Frean et al. (2017). In 2014 we predict eligibility by combining information on the 2013 policies and a state's decision to expand. An individual is eligible for Medicaid in 2014 if either she was eligible under the 2013 policies of her state (whether or not the state expanded eligibility) or if her household income is below 138% FPL and her

<sup>&</sup>lt;sup>69</sup>Frean et al. (2017) study coverage effects over 2014-2015, designating 24 states as having expanded during this time, 21 states as having not expanded, and 6 states as expanding early. We use their classification system as of 2014, when only 19 of their 24 states have expanded, and additionally exclude two states (Massachusetts and Vermont) where the 2013 eligibility policy already made individuals with a household income of less than 138% FPL eligible for Medicaid.

state expanded eligibility under the ACA. To compute the expected instrument we identify individuals who would have been eligible in 2014 if their state expanded but not otherwise (the "Exposed Sample"). Outside of this sample the expected instrument in 2014 is simply the individual's actual 2014 eligibility, while inside this sample the expected instrument is the fraction of states which expanded conditional on the governor's party. The 2013 expected eligibility IV is actual 2013 eligibility. Political party affiliation of state governors is determined as of December 2013<sup>70</sup>, and in all regressions we control for an indicator for state party affiliation (interacted with year indicators). In robustness checks we control for other time-interacted state characteristics, such as a state's 2012 median income or share insured under Medicaid (both obtained from the ACS).

#### B.3 Robustness Checks for Section 4.2

This appendix describes four additional analyses of recentered IV power gains in the simulated eligibility instrument application.

**Pre-Trend Tests** First, we estimate pre-trends corresponding to in each of the outcomes and specifications of Table 4 by exchanging the cross-section of individuals in 2014 with an equivalent cross-section in 2012. We continue to construct the endogenous variable and instrument as an individual's Medicaid eligibility in 2013 and 2014 for comparability, and also keep all controls unchanged.

Appendix Table A2 shows that we obtain relatively small pre-trend estimates across all specifications, with similar coefficients obtained by conventional simulated IV (odd columns) and recentered IV (even columns). The same efficiency gains we document in Table 4 are found here, with significantly smaller 95% confidence intervals for the recentered IV (again obtained by a wild score bootstrap) which exclude zero for the take-up and crowd-out outcomes. We find no significant pre-trends in the employer-sponsored insurance outcome in columns 5 and 6.

Alternative Assignment Processes Second, we explore the robustness of our estimates to alternative assumptions on the shock assignment process. Specifically we allow a state's decision to expand Medicaid coverage to depend not only on the party of its governor (as in our baseline specification) but additionally on the state's 2012 median income and 2012 level of Medicaid coverage. We accomplish this by including a quadratic in these three state characteristics (including their interaction), interacted with year indicators, in the control vector  $c_{\ell t}$ . This allows the expected instrument to depend flexibly on these characteristics in the exposed sample. Appendix Table A3 shows that we obtain virtually identical estimates, standard errors, and 95% confidence intervals.

Alternative IV Implementations Third, we apply alternative IV estimators implied by our framework. Recall that in the even-numbered columns of Table 4 we restrict the sample to indi-

<sup>&</sup>lt;sup>70</sup>https://en.wikipedia.org/w/index.php?title=List\_of\_United\_States\_governors&oldid=587575534

viduals whose individual characteristics make them exposed to the expansion natural experiment in 2014. A different approach is to recenter the IV  $z_{\ell t}$  by (or control for) the expected instrument  $\mu_{\ell t}$ , while keeping the full sample of individuals. Appendix Table A4 reports estimates from this approach for the three outcomes of interest. Panel B, which includes demographic controls, again finds much narrower confidence intervals relative to the simulated eligibility instrument. However, excluding these controls in Panel A yields an intriguing pattern: confidence intervals for the recentered IV are much wider than those of the simulated instrument.

In this section we explain how a combination of two factors generates the discrepancy between panels A and B of Appendix Table A4. First, the regression residuals are strongly correlated with the indicator for an individual being exposed to the expansion experiment, which is not controlled for in this regression. Second, exogenous shocks are assigned at the level of states, which include both exposed and non-exposed individuals. This discussion reveals why the problem does not arise when focusing on the non-exposed sample or when appropriate controls are included. We further relate this problem to Step 3 of the optimal instrument construction in Section 3.5.

For clarity of the theoretical discussion, we simplify the setup. First, we suppose that a single 2014 cross-section is available and state fixed effects are not included; we correspondingly drop the t subscript throughout. Second, we assume states only change eligibility as prescribed by their expansion decision, i.e.  $x_{\ell t} = z_{\ell t}$ . Finally, we assume that state decisions to expand are independent with a known propensity  $\mathbb{E}[g_n \mid w]$  (e.g., as a function of the state governor's party). Thus, the recentered expansion indicator  $\tilde{g}_n = g_n - \mathbb{E}[g_n \mid w]$  can be computed without permutations.<sup>71</sup>

Under these additional assumptions, using the recentered CG instrument is equivalent to using the recentered expansion indicator:  $\tilde{z}_{\ell}^{CG} = \tilde{g}_{s_{\ell t}}$ . The recentered IV only differs by setting  $\tilde{z}_{\ell t}^{CG}$  to zero for the non-exposed sample:  $\tilde{z}_{\ell} = z_{\ell} - \mathbb{E}[z_{\ell} \mid w] = f_{\ell}\tilde{g}_{s_{\ell}}$ , where  $f_{\ell}$  is an indicator for individual  $\ell$  being in the exposed group. With  $x_{\ell} = z_{\ell}$ , the first stage can be written  $x_{\ell} = \mu_{\ell} + f_{\ell}\tilde{g}_{s_{\ell}}$ , where the expected instrument  $\mu_{\ell}$  equals 0 for individuals who are not eligible regardless of  $g_{s_{\ell}}$ , 1 for those always eligible, and  $\mathbb{E}[g_{s_{\ell}} \mid w]$  for the exposed group.

We now consider the variances of the two estimators, approximated as in the proof of Proposition A4: Var  $\left[\frac{1}{L}\sum_{\ell} \tilde{z}_{\ell}^{CG} \varepsilon_{\ell}^{\perp}\right] / \mathbb{E} \left[\frac{1}{L}\sum_{\ell} \tilde{z}_{\ell}^{CG} x_{\ell}^{\perp}\right]^2$  and Var  $\left[\frac{1}{L}\sum_{\ell} \tilde{z}_{\ell} \varepsilon_{\ell}^{\perp}\right] / \mathbb{E} \left[\frac{1}{L}\sum_{\ell} \tilde{z}_{\ell} x_{\ell}^{\perp}\right]^2$ , respectively, where  $\perp$  denotes the in-sample projection residual on the control variables (including a constant). We focus our attention on the numerators of these expressions because the first-stage covariances in the denominator are asymptotically equivalent (and equal in finite samples without controls).<sup>72</sup> For simplicity of exposition we also consider an individual's state of residence  $s_{\ell}$  as fixed. Letting  $L_n =$ 

<sup>&</sup>lt;sup>71</sup>Formally, we assume that w does not include  $\Pi(g)$ . Under this assumption,  $\tilde{g}_n$  is independent across states conditionally on w, simplifying the analysis.

To hand y on w, simplifying the analysis: <sup>72</sup>Namely, since  $f_{\ell}$  is binary,  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}^{CG}x_{\ell}\right] = \mathbb{E}\left[\frac{1}{L}\sum_{\ell}\tilde{g}_{s_{\ell}}\left(\mu_{\ell}+f_{\ell}\tilde{g}_{s_{\ell}}\right)\right] = \mathbb{E}\left[\frac{1}{L}\sum_{\ell}f_{\ell}\tilde{g}_{s_{\ell}}^{2}\right] = \mathbb{E}\left[\frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}x_{\ell}\right]$ . With conventional controls this equality holds asymptotically, since the difference between  $x_{\ell}$  and  $x_{\ell}^{\perp}$  is uncorrelated with  $\tilde{z}_{\ell}$ .

 $\sum_{\ell} \mathbf{1} [s_{\ell} = n]$  denotes the (fixed) number of individuals in each state n, it can then be shown that

$$\frac{\operatorname{Var}\left[\frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}\varepsilon_{\ell}^{\perp}\right]}{\operatorname{Var}\left[\frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}^{CG}\varepsilon_{\ell}^{\perp}\right]} = \frac{\sum_{n}\left(\frac{L_{n}}{L}\right)^{2}\operatorname{Var}\left[\tilde{g}_{n}\right]\mathbb{E}\left[e_{SEIV,n}^{2}\right]}{\sum_{n}\left(\frac{L_{n}}{L}\right)^{2}\operatorname{Var}\left[\tilde{g}_{n}\right]\mathbb{E}\left[e_{CG,n}^{2}\right]},\tag{A19}$$

where  $e_{SEIV,n} = \frac{1}{L_n} \sum_{\ell: s_\ell = n} \varepsilon_\ell^{\perp} f_\ell$  denotes the sum of residuals of all *exposed* individuals in state *n* (normalized by  $L_n$ ), while  $e_{CG,n} = \sum_{\ell: s_\ell = n} \varepsilon_\ell^{\perp}$  averages over all observations in the state.<sup>73</sup>

Equation (A19) shows that the recentered IV delivers power gains relative to the simulated instrument approach whenever the normalized sum of residuals is closer to zero for a typical state, in the mean-squared sense, when restricting to exposed individuals. The restricted sum has fewer summands, working in favor of the recentered IV. If the expansion shocks were assigned at the individual level, without state clustering, this would guarantee that the recentered IV is more efficient (since  $e_{SEIV,n} = e_{CG,n} = \varepsilon_{\ell}^{\perp}$  in that case).

However, this simplified example shows that the recentered IV is likely to deliver a power loss when the shocks  $g_n$  are clustered and  $\varepsilon_{\ell}^{\perp}$  is strongly correlated with the indicator of exposed sample  $f_{\ell}$  (i.e., exposed individuals have systematically different residuals, and  $f_{\ell}$  is not controlled for). To see this simply, suppose  $\mathbb{E}\left[\varepsilon_{\ell}^{\perp} \mid f_{\ell} = 1, w\right] = \alpha \neq 0$  for all  $\ell$ . In this scenario  $e_{SEIV,n}$  is not mean-zero, even on average across states, which potentially yields a high mean-squared residual:

$$\mathbb{E}\left[e_{SEIV,n}\right] = \mathbb{E}\left[\mathbb{E}\left[e_{SEIV,n} \mid w\right]\right]$$
$$= \mathbb{E}\left[\frac{1}{L_n} \sum_{\ell: s_\ell = n} \mathbb{E}\left[\varepsilon_\ell^{\perp} f_\ell \mid w\right]\right]$$
$$= \mathbb{E}\left[\frac{1}{L_n} \sum_{\ell: s_\ell = n} \mathbb{E}\left[\varepsilon_\ell^{\perp} \mid f_\ell = 1, w\right] f_\ell\right]$$
$$= \alpha \cdot \mathbb{E}\left[\frac{\sum_{\ell: s_\ell = n} f_\ell}{L_n}\right] \neq 0.$$
(A20)

The simulated instrument, which does not condition on  $f_{\ell} = 1$ , does not suffer from this problem since  $\varepsilon_{\ell}^{\perp}$  is mean-zero in the sample. Another interpretation of this problem is that in this case the sums of residuals over the exposed and non-exposed individuals of a given state will tend to have opposite signs, increasing efficiency of the Currie-Gruber instrument that uses both subsamples.

The predictions of this discussion are borne out in the data. In Panel C of Table A4 we verify that the confidence interval of recentered IV become dramatically narrowed with a single control of  $f_{\ell}$  (interacted with the 2014 dummy appropriately for difference-in-differences).<sup>74</sup> Moreover, demographic controls in Panel B of Table A4 capture most of the variation in  $f_{\ell}$ , delivering similar results. Our

$$^{73}\text{Namely Var}\left[\frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}\varepsilon_{\ell}^{\perp}\right] = \sum_{n}\left(\frac{L_{n}}{L}\right)^{2}\mathbb{E}\left[\left(\frac{1}{L_{n}}\sum_{\ell:\ s_{\ell}=n}\tilde{z}_{\ell}\varepsilon_{\ell}^{\perp}\right)^{2}\right] = \sum_{n}\left(\frac{L_{n}}{L}\right)^{2}\mathbb{E}\left[\tilde{g}_{n}^{2}\cdot\left(\frac{1}{L_{n}}\sum_{\ell:\ s_{\ell}=n}f_{\ell}\varepsilon_{\ell}^{\perp}\right)^{2}\right] = \sum_{n}\left(\frac{L_{n}}{L}\right)^{2}\text{Var}\left[\tilde{g}_{n}\right]\mathbb{E}\left[e_{SEIV,n}^{2}\right], \text{ since } \mathbb{E}\left[\frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}\varepsilon_{\ell}^{\perp}\right] = 0 \text{ by Proposition 1, and similarly for Var}\left[\frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}^{CG}\varepsilon_{\ell}^{\perp}\right].$$

$$^{74}\text{The efficiency of the IV that controls for } \mu_{\ell t} \text{ is again lower because this control is not interacted with } f_{\ell}.$$

recentered IV specifications in the main text, by restricting the sample to the exposed individuals, effectively control for state dummies interacted with  $f_{\ell}$  and achieve the best efficiency properties.

We note that here controlling for the exposed sample indicator is closely related to our third step in constructing the optimal recentered IV, discussed in Section 3.5: this control plays the role of the predetermined predictors of the residual,  $\psi$ . Our application therefore highlights that in general there is no guarantee of an efficiency gain from finding a recentered IV with a stronger first stage alone (i.e., performing Steps 1 and 2) if Steps 3 and 4 are not feasible.

Monte Carlo Simulation Finally, we verify large and pervasive power gains from using the recentered IV in a Monte Carlo study, in which the true causal effect and the shock assignment process are known. We draw 999 counterfactual state expansion decisions by choosing random sets of 8 Republican- and 11 Democratic-controlled states as expansion states and use these shocks to compute counterfactual instruments  $\tilde{z}_{\ell t}^{CG}$  and  $\tilde{z}_{\ell t}$ . We do not specify a model of the first stage (i.e., which exact policies states would have implemented if they randomly changed their decision to adopt the ACA Medicaid expansion), instead imagining that states either expand to 138% FPL or keep their 2013 policy. We therefore use  $\tilde{x}_{\ell t} = \tilde{z}_{\ell t}$  as the endogenous variable. Finally, for the Medicaid take-up and ESI crowd-out outcomes we take the second-stage residuals  $\varepsilon_{\ell t}^*$  from columns 2 and 6 of Table 4, panel A. These outcomes are unrelated to the endogenous variable by design, corresponding to the true causal effect of zero for all individuals, while keeping the correlation structure from the actual data. With these generated data, we re-estimate equation (11) with the fixed effects and controls as in our baseline implementation in Panel A of Table 4. By design, both sets of estimates should be centered at the true effects of zero, while we expect the recentered IV procedure to systematically reject a larger set of alternative hypotheses.

Figure A5 first shows the simulated distribution of simulated and recentered IV estimates from this exercise. Both estimators are approximately unbiased, with both distributions in both panels centered around the true effects of zero. However, consistent with the dramatically shorter confidence intervals in Table 4, the distribution of recentered IV coefficients is dramatically tighter around this mean. The estimate standard deviation falls from 0.014 to 0.006 as we move from the simulated IV to recentered IV in Panel A, with a larger decline from 0.020 to 0.007 in Panel B. With minimal bias, these correspond to simulated root mean-squared error reductions of 58.5% and 66.5% with the recentered IV, respectively.

Figure A6 shows that these reductions in estimator variance translate to increased rejection rates of false null hypotheses for both outcomes, while also suggesting the wild bootstrap 95% confidence intervals in Table 4 have approximately correct size. Away from the true null hypothesis of zero the recentered IV power curve is much more steeply sloping, with uniformly higher rejection rates. With the Medicaid take-up outcome, for example, the recentered IV is found to reject coefficients outside

the range of [-0.018, 0.017] with probability of at least 0.8, while the simulated IV only has such high power outside a nearly three times as long range, of [-0.042, 0.056]. For the ESI crowd-out outcome this contrast in minimum detectable effects is even starker, at [-0.022, 0.018] for the recentered IV versus [-0.073, 0.051] for the simulated IV.

### B.4 Data for Section 4.4

Our Monte Carlo simulations of linear SSIV size and power are based on a data-generating process that Borusyak et al. (2019) develop for the setting of Autor et al. (2013). The baseline process, used in Panel A of Figure 4, is calibrated to the IV estimates in column 3 of Table 4 in Borusyak et al. (2019) with a second and first stage of

$$y_{\ell t} = \beta x_{\ell t} + \gamma' r_{\ell t} + \varepsilon_{\ell t}, \tag{A21}$$

$$x_{\ell t} = \pi z_{\ell t} + \rho' r_{\ell t} + u_{\ell t}.$$
 (A22)

The outcome  $y_{\ell t}$  corresponds to the change in manufacturing employment as a fraction of the workingage population in U.S. commuting zone  $\ell$  in decade t (either 1990-2000 or 2000-2007), the treatment  $x_{\ell t}$  is a measure of regional import competition with China, and the shift-share instrument  $z_{\ell t} = \sum_n s_{\ell n t} g_{nt}$  is constructed by combining the industry-level growth of China imports in eight developed economies  $g_{nt}$  with lagged regional employment weights of different industries  $s_{\ell n t}$ . The vector  $r_{\ell t}$ includes the sum of lagged employment shares, interacted with period indicators, and other pretreatment controls as described in Borusyak et al. (2019). The sum-of-share controls linearly span the expected instrument when the industry shocks have a common mean in each period, and without loss we demean  $g_{nt}$  by period. There are a total of 1,444 observations (722 commuting zones in two periods) and estimation is weighted by the start-of-period population of the commuting zone.

Each draw of the baseline simulation generates 1,444 new observations of  $(y_{\ell t}, x_{\ell t}, z_{\ell t})$  by holding fixed the employment shares, pre-treatment controls, and estimated coefficients and residuals of equations (A21) and (A22) but redrawing the industry shocks  $g_{nt}$ . We generate new shocks from a wild bootstrap of  $g_{nt}^* = g_{nt}\nu_{nt}^*$  by multiplying the original year-demeaned shocks by a standard normal  $\nu_{nt}^*$ . This process preserves the heteroskedasticity of the shocks, and corresponds to the process in row (b) of Table C6 in Borusyak et al. (2019).

In Panel B of Figure 4 we modify the baseline process to reduce the number of shocks in each period, from N = 397 manufacturing SIC industries to 20 two-digit industries. This modification corresponds to the process in row (g) of Table C6 in Borusyak et al. (2019). We aggregate imports from China to the U.S. and either developed economies as well as the number of U.S. workers by manufacturing industry to construct the new  $g_{nt}$ ,  $z_{\ell t}$ , and  $x_{\ell t}$ , as described in Appendix A.10 of Borusyak et al. (2019), holding fixed other variables. We then redraw shocks again by a wild bootstrap, In Panels C and D of Figure 4 we modify the baseline process to add treatment effect heterogeneity, by period and Census division. We use the original number of shocks but instead estimate versions of equations (A21) and (A22) which interact both  $x_{\ell t}$  and  $z_{\ell t}$  with period or division fixed effects. In Panel C the estimated second-stage effects are -0.491 for the 1990s and -0.225 for the 2000s, replicating Table C3 of Borusyak et al. (2019). In Panel D the estimated effects vary between -0.609 for the East North Central Census division and -0.135 for the West North Central division. We then generate data as before, with a wild bootstrap for shocks.

In each panel we simulate power curves for three inference procedures: the "exposure-robust" asymptotic approach of Adão et al. (2019), this approach with the null hypothesis imposed, and randomization inference. We implement the two asymptotic tests by the equivalent industry-level regressions described in Borusyak et al. (2019). RI is based on the test statistic  $\sum_{\ell t} z_{\ell t} (y_{\ell t}^{\perp} - bx_{\ell t}^{\perp})$  which residualizes on the control vector and leverages the known symmetry of  $g_{nt}^*$  around zero to specify counterfactual shocks as  $\check{g}_{nt} = g_{nt}^* \xi_{nt}$  where  $\xi_{nt}$  equals 1 or -1 with equal probability. We normalize the true value of  $\beta$  to zero in each simulation of Panels A and B; for Panels C and D we normalize the heterogeneous true effects by subtracting a constant in such a way that the median of the second-stage coefficients across simulations is zero.

# C Proofs of Propositions

### C.1 Proof of Proposition 1

For the recentered IV regression,

$$\mathbb{E}\left[\frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}\varepsilon_{\ell}\right] = \mathbb{E}\left[\frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}\mathbb{E}\left[\varepsilon_{\ell} \mid g, w\right]\right]$$
$$= \mathbb{E}\left[\frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}\mathbb{E}\left[\varepsilon_{\ell} \mid w\right]\right]$$
$$= \mathbb{E}\left[\frac{1}{L}\sum_{\ell}\mathbb{E}\left[\tilde{z}_{\ell} \mid w\right]\mathbb{E}\left[\varepsilon_{\ell} \mid w\right]\right]$$
$$= 0.$$
(A23)

The first and third equalities follow from the law of iterated expectations. The second equality follows from Assumption 2, and the final equality follows from the fact that  $\mathbb{E}\left[\tilde{z}_{\ell} \mid w\right] = 0$ .

The alternative approach that regression-adjusts by  $\mu_{\ell}$  while using the uncentered  $z_{\ell}$  as an instrument identifies  $\beta$  when

$$\mathbb{E}\left[\frac{1}{L}\sum_{\ell} z_{\ell} \varepsilon_{\ell}^{\perp}\right] = \mathbb{E}\left[\frac{1}{L}\sum_{\ell} z_{\ell} y_{\ell}^{\perp}\right] - \beta \cdot \mathbb{E}\left[\frac{1}{L}\sum_{\ell} z_{\ell} x_{\ell}^{\perp}\right] = 0,$$
(A24)

by the Frisch-Waugh-Lovell theorem. Here  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell} z_{\ell}\varepsilon_{\ell}^{\perp}\right] = \mathbb{E}\left[\frac{1}{L}\sum_{\ell} (z_{\ell} - \mu_{\ell})\varepsilon_{\ell}^{\perp}\right]$  since  $\frac{1}{L}\sum_{\ell} \mu_{\ell}\varepsilon_{\ell}^{\perp} = 0$  by construction. Moreover, in matrix form,

$$\mathbb{E}\left[\varepsilon^{\perp} \mid g, w\right] = (I - P_{\mu}) \mathbb{E}\left[\varepsilon \mid g, w\right]$$
$$= (I - P_{\mu}) \mathbb{E}\left[\varepsilon \mid w\right]$$
$$= \mathbb{E}\left[\varepsilon^{\perp} \mid w\right], \qquad (A25)$$

where  $P_{\mu}$  denotes the sample projection matrix for  $\mu_{\ell}$  and a constant (which is fixed conditional on w). Following the same steps as before, we thus have

$$\mathbb{E}\left[\frac{1}{L}\sum_{\ell} z_{\ell} \varepsilon_{\ell}^{\perp}\right] = \mathbb{E}\left[\frac{1}{L}\sum_{\ell} (z_{\ell} - \mu_{\ell}) \mathbb{E}\left[\varepsilon_{\ell}^{\perp} \mid g, w\right]\right]$$
$$= \mathbb{E}\left[\frac{1}{L}\sum_{\ell} \mathbb{E}\left[\tilde{z}_{\ell} \mid w\right] \mathbb{E}\left[\varepsilon_{\ell}^{\perp} \mid w\right]\right]$$
$$= 0, \tag{A26}$$

showing that the alternative  $\mu_{\ell}$ -controlled regression also identifies  $\beta$ .

### C.2 Proof of Proposition 2

The Hodges-Lehmann estimator of interest solves:

$$\frac{1}{L}\sum_{\ell} f_{\ell}(g,w) \left(y_{\ell} - bx_{\ell}\right) = \mathbb{E}\left[\frac{1}{L}\sum_{\ell} f_{\ell}\left(g^{*},w\right)\left(y_{\ell} - bx_{\ell}\right) \mid w, y, x\right]$$
$$= \frac{1}{L}\sum_{\ell} \mu_{\ell}\left(y_{\ell} - bx_{\ell}\right), \qquad (A27)$$

since  $g^* \sim G\left(\cdot \mid w\right) \mid (y, x, w)$ . This linear equation has a unique solution:

$$\hat{\beta} = \frac{\frac{1}{L} \sum_{\ell} (f_{\ell}(g, w) - \mu_{\ell}) y_{\ell}}{\frac{1}{L} \sum_{\ell} (f_{\ell}(g, w) - \mu_{\ell}) x_{\ell}},$$
(A28)

which coincides with the recentered IV estimator.

For the statistic that uses the  $\mu_{\ell}$ -residualized outcome and treatment the result follows similarly:

$$\frac{1}{L} \sum_{\ell} f_{\ell}(g, w) \left( y_{\ell}^{\perp} - bx_{\ell}^{\perp} \right) = \mathbb{E} \left[ \frac{1}{L} \sum_{\ell} f_{\ell}(g^*, w) \left( y_{\ell}^{\perp} - bx_{\ell}^{\perp} \right) \mid w, y, x \right]$$

$$= \frac{1}{L} \sum_{\ell} \mu_{\ell} \left( y_{\ell}^{\perp} - bx_{\ell}^{\perp} \right).$$
(A29)

The resulting estimator  $\frac{\frac{1}{L}\sum_{\ell}(f_{\ell}(g,w)-\mu_{\ell})y_{\ell}^{\perp}}{\frac{1}{L}\sum_{\ell}(f_{\ell}(g,w)-\mu_{\ell})x_{\ell}^{\perp}} = \frac{\frac{1}{L}\sum_{\ell}f_{\ell}(g,w)y_{\ell}^{\perp}}{\frac{1}{L}\sum_{\ell}f_{\ell}(g,w)x_{\ell}^{\perp}}$  equals the recentered IV estimator with the instrument  $z_{\ell}$  and controlling for  $\mu_{\ell}$ , as in the Appendix C.1 proof.

## C.3 Proof of Proposition A4 and Lemma 3

**Proposition A4** Consider some recentered IV  $\tilde{z}$  associated with a regular estimator  $\tilde{\beta}$  that converges at rate  $\tilde{r}_L$  to an asymptotic distribution  $\tilde{\mathcal{D}}$  with variance  $\tilde{V}$ . Uniform integrability of  $\frac{1}{L}\tilde{z}'x$  implies that  $\mathbb{E}\left[\frac{1}{L}\tilde{z}'x\right] \to M$ . Then, by the continuous mapping theorem,

$$\tilde{r}_L \frac{\frac{1}{L} \tilde{z}' \varepsilon}{\mathbb{E} \left[\frac{1}{L} \tilde{z}' x\right]} = \tilde{r}_L \left( \tilde{\beta} - \beta \right) \cdot \frac{\frac{1}{L} \tilde{z}' x}{M} \cdot \frac{M}{\mathbb{E} \left[\frac{1}{L} \tilde{z}' x\right]} \Rightarrow \tilde{\mathcal{D}},$$
(A30)

as  $r_L\left(\tilde{\beta}-\beta\right) \Rightarrow \tilde{\mathcal{D}}, \frac{\frac{1}{L}\tilde{z}'x}{M} \xrightarrow{p} 1$ , and  $\frac{M}{\mathbb{E}\left[\frac{1}{L}\tilde{z}'x\right]} \rightarrow 1$ . Furthermore, by the uniform integrability of  $\left(r_L \frac{1}{L}\tilde{z}'\varepsilon\right)^2$ ,

$$\operatorname{Var}\left[\tilde{r}_{L}\frac{\frac{1}{L}\tilde{z}'\varepsilon}{\mathbb{E}\left[\frac{1}{L}\tilde{z}'x\right]}\right] = \tilde{r}_{L}^{2}\frac{\operatorname{Var}\left[\frac{1}{L}\tilde{z}'\varepsilon\right]}{\mathbb{E}\left[\frac{1}{L}\tilde{z}'x\right]^{2}} \to \tilde{V}.$$
(A31)

The same argument applies to  $\beta^*$ :

$$\operatorname{Var}\left[r_{L}^{*}\frac{\frac{1}{L}z^{*'\varepsilon}}{\mathbb{E}\left[\frac{1}{L}z^{*'x}\right]}\right] = r_{L}^{*2}\frac{\operatorname{Var}\left[\frac{1}{L}z^{*'\varepsilon}\right]}{\mathbb{E}\left[\frac{1}{L}z^{*'x}\right]^{2}} \to V^{*},\tag{A32}$$

where  $r_L^*$  and  $V^*$  denote its convergence rate and asymptotic variance, respectively. Combining the two statements yields

$$\frac{\tilde{r}_L^2/\tilde{V}}{r_L^{*\,2}/V^*} \cdot \frac{\operatorname{Var}\left[\frac{1}{L}\tilde{z}'\varepsilon\right]/\mathbb{E}\left[\frac{1}{L}\tilde{z}'x\right]^2}{\operatorname{Var}\left[\frac{1}{L}z^{*\prime}\varepsilon\right]/\mathbb{E}\left[\frac{1}{L}z^{*\prime}x\right]^2} \to 1.$$
(A33)

We prove below that

$$\frac{\operatorname{Var}\left[\frac{1}{L}\tilde{z}'\varepsilon\right]}{\mathbb{E}\left[\frac{1}{L}\tilde{z}'x\right]^2} \ge \frac{\operatorname{Var}\left[\frac{1}{L}z^{*\prime}\varepsilon\right]}{\mathbb{E}\left[\frac{1}{L}z^{*\prime}x\right]^2}.$$
(A34)

whenever the denominators on both sides are not equal to zero (which holds for large enough L, since both  $\tilde{z}$  and  $z^*$  have asymptotic first-stages). This concludes the proof, since (A33) and (A34) jointly imply that

$$\limsup_{L \to \infty} \frac{\tilde{r}_L^2 / \tilde{V}}{r_L^{*2} / V^*} \le 1.$$
(A35)

This, in turn, implies that  $\lim_{L\to\infty} \frac{\tilde{r}_L}{r_L^*} \neq \infty$  and, if  $\tilde{r}_L = r_L^*$ , then  $\tilde{V} \ge V^*$ .

To establish (A34), first note that by the law of iterated expectations and Assumption 2,

$$\mathbb{E}\left[\tilde{z}'\varepsilon\varepsilon'z^*\right] = \mathbb{E}\left[\mathbb{E}\left[\tilde{z}'\varepsilon\varepsilon'z^* \mid g, w\right]\right]$$
$$= \mathbb{E}\left[\tilde{z}'\left(\mathbb{E}\left[x \mid g, w\right] - \mathbb{E}\left[x \mid w\right]\right)\right]$$
$$= \mathbb{E}\left[\tilde{z}'\mathbb{E}\left[x \mid g, w\right]\right]$$
$$= \mathbb{E}\left[\tilde{z}'x\right], \tag{A36}$$

where the third line uses the fact that  $\mathbb{E}\left[\tilde{z}'\mathbb{E}\left[x \mid w\right]\right] = \mathbb{E}\left[\mathbb{E}\left[\tilde{z}' \mid w\right]\mathbb{E}\left[x \mid w\right]\right] = 0$  since  $\mathbb{E}\left[\tilde{z}' \mid w\right] = 0$ , and the fourth line follows because  $\tilde{z}$  is non-stochastic given g and w. For  $\tilde{z} = z^*$ , this shows that

$$\frac{\operatorname{Var}\left[\left(z^{*}\right)'\varepsilon\right]}{\mathbb{E}\left[\left(z^{*}\right)'x\right]^{2}} = \operatorname{Var}\left[\left(z^{*}\right)'\varepsilon\right]^{-1} = \mathbb{E}\left[\left(z^{*}\right)'x\right]^{-1}$$
$$= \mathbb{E}\left[\left(\mathbb{E}\left[x\mid g, w\right] - \mathbb{E}\left[x\mid w\right]\right)'\mathbb{E}\left[\varepsilon\varepsilon'\mid g, w\right]^{-1}\left(\mathbb{E}\left[x\mid g, w\right] - \mathbb{E}\left[x\mid w\right]\right)\right]^{-1}.$$
(A37)

It also shows that with

$$U = \frac{\tilde{z}'\varepsilon}{\mathbb{E}\left[\tilde{z}'x\right]} - \frac{\left(z^*\right)'\varepsilon}{\mathbb{E}\left[\left(z^*\right)'x\right]}$$
(A38)

we have

$$\frac{\operatorname{Var}\left[\tilde{z}'\varepsilon\right]}{\mathbb{E}\left[\tilde{z}'x\right]^{2}} - \frac{\operatorname{Var}\left[\left(z^{*}\right)'\varepsilon\right]}{\mathbb{E}\left[\left(z^{*}\right)'x\right]^{2}} = \frac{\operatorname{Var}\left[\tilde{z}'\varepsilon\right]}{\mathbb{E}\left[\tilde{z}'x\right]^{2}} - 2\frac{\mathbb{E}\left[\tilde{z}'\varepsilon\varepsilon'z^{*}\right]}{\mathbb{E}\left[\tilde{z}'x\right]\mathbb{E}\left[\left(z^{*}\right)'x\right]} + \frac{\operatorname{Var}\left[\left(z^{*}\right)'\varepsilon\right]}{\mathbb{E}\left[\left(z^{*}\right)'x\right]^{2}}$$
$$= \mathbb{E}\left[U^{2}\right]$$
$$\geq 0, \qquad (A39)$$

implying equation (A34).

**Lemma 3** By the law of total variance,  $\mathbb{E}[\varepsilon\varepsilon' | w] = \Omega + \psi\psi'$ . Since  $\mathbb{E}[\varepsilon\varepsilon' | w]$  is almost-surely invertible,  $\Omega$  is also invertible since  $\psi\psi'$  has a rank of one (assuming L > 1). By the Sherman-Morrison formula in linear algebra,

$$(\Omega + \psi \psi')^{-1} = \Omega^{-1} - \Omega^{-1} \psi \frac{\psi' \Omega^{-1}}{1 + \psi' \Omega^{-1} \psi}.$$
 (A40)

Thus,

$$z^* = (\Omega + \psi \psi')^{-1} \tilde{z}$$
  
=  $\Omega^{-1} \left( \tilde{z} - \frac{\psi' \Omega^{-1} \tilde{z}}{1 + \psi' \Omega^{-1} \psi} \psi \right)$   
=  $\Omega^{-1} \left( \tilde{z} - \hat{\rho} \hat{\nu} \psi \right),$  (A41)

as required.

# C.4 Proof of Proposition A1

Suppose the null  $\beta = b$  holds. The acceptance region  $R = [T_{\alpha/2}, T_{1-\alpha/2}]$  is non-stochastic conditionally on  $(\varepsilon, w)$ . Thus

$$Pr\left(T^* \in R \mid \varepsilon, w\right) = Pr\left(T^* \in R \mid y, x, w\right) \ge 1 - \alpha \tag{A42}$$

by construction, with equality if  $T^* \mid (\varepsilon, w)$  is continuous.

By Assumption 1, the distribution  $g \mid (\varepsilon, w)$  is the same as  $g \mid w$ , which in turn is the same as the distribution of  $g^* \mid (\varepsilon, w)$  as  $g^* \perp \varepsilon \mid w$ . Therefore, conditionally on  $(\varepsilon, w)$ , T and  $T^*$  have the same distribution, yielding

$$Pr\left(T \in R \mid \varepsilon, w\right) = Pr\left(T^* \in R \mid \varepsilon, w\right) \ge 1 - \alpha.$$
(A43)

## C.5 Proof of Proposition A2

**Proof of**  $\hat{\beta}$  **consistency.** We have

$$\tilde{\beta} - \beta = \frac{\frac{1}{L} \sum_{\ell} \tilde{z}_{\ell} \varepsilon_{\ell}}{\frac{1}{L} \sum_{\ell} \tilde{z}_{\ell} x_{\ell}}$$
$$= \frac{\frac{1}{L} \sum_{\ell} \tilde{z}_{\ell} \varepsilon_{\ell}}{M} (1 + o_p(1))$$
(A44)

since  $\frac{1}{L}\sum_{\ell} \tilde{z}_{\ell} x_{\ell} \xrightarrow{p} M$ . Here  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell} \tilde{z}_{\ell} \varepsilon_{\ell}\right] = 0$ ; moreover by conditional independence of g and the Cauchy-Schwartz inequality

$$\operatorname{Var}\left[\frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}\varepsilon_{\ell}\right] = \mathbb{E}\left[\left(\frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}\varepsilon_{\ell}\right)^{2}\right]$$
$$= \frac{1}{L^{2}}\sum_{\ell,m}\mathbb{E}\left[\tilde{z}_{\ell}\tilde{z}_{m}\varepsilon_{\ell}\varepsilon_{m}\right]$$
$$= \frac{1}{L^{2}}\sum_{\ell,m}\mathbb{E}\left[\mathbb{E}\left[\tilde{z}_{\ell}\tilde{z}_{m} \mid w\right]\mathbb{E}\left[\varepsilon_{\ell}\varepsilon_{m} \mid w\right]\right]$$
$$\leq \frac{1}{L^{2}}\sum_{\ell,m}\mathbb{E}\left[|\mathbb{E}\left[\tilde{z}_{\ell}\tilde{z}_{m} \mid w\right]|\sqrt{\mathbb{E}\left[\varepsilon_{\ell}^{2} \mid w\right]\mathbb{E}\left[\varepsilon_{m}^{2} \mid w\right]}\right]$$
$$\leq B\mathbb{E}\left[\frac{1}{L^{2}}\sum_{\ell,m}|\operatorname{Cov}\left[\tilde{z}_{\ell},\tilde{z}_{m} \mid w\right]|\right] \to 0$$
(A45)

Thus  $\frac{1}{L} \sum_{\ell} \tilde{z}_{\ell} \varepsilon_{\ell} \xrightarrow{p} 0$ , and  $\tilde{\beta} \xrightarrow{p} \beta$ .

**Proof of RI test consistency.** Assumption 1 is stronger than the shock exogeneity assumptions of part (i), hence  $\frac{1}{L} \sum_{\ell} \tilde{z}_{\ell} \varepsilon_{\ell} \xrightarrow{p} 0$ . Note that

$$T = \frac{1}{L} \sum_{\ell} \tilde{z}_{\ell} (y_{\ell} - bx_{\ell}) = \frac{1}{L} \sum_{\ell} \tilde{z}_{\ell} \varepsilon_{\ell} + (\beta - b) \frac{1}{L} \sum_{\ell} \tilde{z}_{\ell} x_{\ell}$$
$$\xrightarrow{p} (\beta - b) M \neq 0.$$
(A46)

For the test to be consistent it is then enough that  $\frac{1}{L} \sum_{\ell} \tilde{z}_{\ell}^* (y_{\ell} - bx_{\ell}) \xrightarrow{p} 0$  for  $\tilde{z}_{\ell}^* = f_{\ell} (g^*, w) - \mu_{\ell}$ . For any b,

$$\mathbb{E}\left[\frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}^{*}(y_{\ell}-bx_{\ell})\right] = \mathbb{E}\left[\frac{1}{L}\sum_{\ell}\mathbb{E}\left[\tilde{z}_{\ell}^{*}(y_{\ell}-bx_{\ell})\mid w\right]\right]$$
$$= \mathbb{E}\left[\frac{1}{L}\sum_{\ell}\mathbb{E}\left[\tilde{z}_{\ell}^{*}\mid w\right]\mathbb{E}\left[y_{\ell}-bx_{\ell}\mid w_{\ell}\right]\right]$$
$$= 0$$
(A47)

by the definition of  $\tilde{z}_{\ell}^{*}$  and the law of iterated expectations. Furthermore,

$$\operatorname{Var}\left[\frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}^{*}(y_{\ell}-bx_{\ell})\right] = \mathbb{E}\left[\left(\frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}^{*}(y_{\ell}-bx_{\ell})\right)^{2}\right]$$
$$= \frac{1}{L^{2}}\sum_{\ell,m}\mathbb{E}\left[\mathbb{E}\left[\tilde{z}_{\ell}^{*}\tilde{z}_{m}^{*}\mid w\right]\mathbb{E}\left[(y_{\ell}-bx_{\ell})\left(y_{m}-bx_{m}\right)\mid w\right]\right]$$
$$\leq \frac{1}{L^{2}}\sum_{\ell,m}\mathbb{E}\left[|\mathbb{E}\left[\tilde{z}_{\ell}^{*}\tilde{z}_{m}^{*}\mid w\right]|\sqrt{\mathbb{E}\left[(y_{\ell}-bx_{\ell})^{2}\mid w\right]\mathbb{E}\left[(y_{m}-bx_{m})^{2}\mid w\right]}\right]$$
$$\leq C(b)\mathbb{E}\left[\frac{1}{L^{2}}\sum_{\ell,m}|\operatorname{Cov}\left[\tilde{z}_{\ell},\tilde{z}_{m}\mid w\right]|\right] \to 0,$$
(A48)

where C(b) is such that  $\mathbb{E}\left[(y_{\ell} - bx_{\ell})^2 \mid w\right] \leq C(b)$  uniformly across w and  $\ell$ , and the last line follows because the distributions of  $z^*$  and z are the same conditionally on w. The C(b) bound can be constructed using the bounds for  $\mathbb{E}\left[x_{\ell}\varepsilon_{\ell} \mid w\right]$  and  $\mathbb{E}\left[x_{\ell}^2 \mid w\right]$  from

$$\mathbb{E}\left[\left(y_{\ell} - bx_{\ell}\right)^{2} \mid w\right] = \mathbb{E}\left[\varepsilon_{\ell}^{2} + 2\left(\beta - b\right)x_{\ell}\varepsilon_{\ell} + \left(\beta - b\right)^{2}x_{\ell}^{2} \mid w\right]$$
$$\leq B + 2\left|\beta - b\right| \cdot \left|\mathbb{E}\left[x_{\ell}\varepsilon_{\ell} \mid w\right]\right| + \left(\beta - b\right)^{2}\mathbb{E}\left[x_{\ell}^{2} \mid w\right].$$
(A49)

**Proof of Lemma A1(i).** For the first statement of the lemma, we have

$$\frac{1}{L^2} \sum_{\ell,m} \mathbb{E} \left[ \frac{1}{L^2} \sum_{\ell,m} |\operatorname{Cov} \left[ \tilde{z}_{\ell}, \tilde{z}_m \mid w \right] | \right] = \sum_{\ell,m} \mathbb{E} \left[ \frac{1}{L^2} \sum_{\ell,m} \operatorname{Cov} \left[ \tilde{z}_{\ell}, \tilde{z}_m \mid w \right] \right]$$
$$= \mathbb{E} \left[ \operatorname{Var} \left[ \frac{1}{L} \sum_{\ell} \tilde{z}_{\ell} \mid w \right] \right]$$
$$= \operatorname{Var} \left[ \frac{1}{L} \sum_{\ell} \tilde{z}_{\ell} \right] \to 0, \tag{A50}$$

where the first line uses  $\operatorname{Cov}\left[\tilde{z}_{\ell}, \tilde{z}_{m} \mid w\right] \geq 0$  a.s., the second line rearranges the terms, and the third line follows by the law of total variance because  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell}\tilde{z}_{\ell} \mid w\right] = 0.$ 

For the second statement, we first establish two general lemmas.

**Lemma C1.** If  $h: \mathbb{R}^N \to \mathbb{R}$  is monotone and random variables  $g_1, \ldots, g_N$  are independent, then for any  $k \in \{1, \ldots, N-1\}$  the conditional expectation  $\mathbb{E}[h(g_1, \ldots, g_N \mid g_1, \ldots, g_k)]$  is monotone.

*Proof:* Denote the cumulative distribution function of  $g_n$  by  $G_n(\cdot)$  and consider the  $N \times 1$  vector  $g' = (g'_1, \ldots, g'_k, g_{k+1}, \ldots, g_N)$ , with  $g'_n \ge g_n$  for  $n \le k$ . Then  $h(g') \ge h(g)$  by monotonic-

ity. Therefore,

$$\mathbb{E}\left[h\left(g'\mid g_{1},\ldots g_{k}\right)\right] = \int \cdots \int h\left(g'\right) dG_{k+1}(g_{k+1})\ldots dG_{N}(g_{N})$$
$$\geq \int \cdots \int h\left(g\right) dG_{k+1}(g_{k+1})\ldots dG_{N}(g_{N})$$
$$= \mathbb{E}\left[h(g\mid g_{1},\ldots g_{k})\right], \tag{A51}$$

as required.

**Lemma C2.** For any monotone  $h_1, h_2: \mathbb{R}^N \to \mathbb{R}$ ,  $\text{Cov}[h_1(g), h_2(g)] \ge 0$  for  $g = (g_1, \ldots, g_n)$  with independent components.

*Proof:* For N = 1 this is well known. For N > 1 we prove that by induction. Suppose it is true for N - 1. Then by the law of total covariance

$$\operatorname{Cov} [h_1(g), h_2(g)] = \mathbb{E} [\operatorname{Cov} [h_1(g), h_2(g) \mid g_1]] + \operatorname{Cov} [\mathbb{E} [h_1(g) \mid g_1], \mathbb{E} [h_2(g) \mid g_1]].$$
(A52)

The first term is the expectation of a covariance between two monotone functions of N-1 variables, where monotonicity follows by Lemma C1. The second term, again by Lemma C1, is a covariance of two monotone functions of random scalars. Thus both of the terms are non-negative.

Applying Lemma C2 to  $\tilde{z}_{\ell} = f_{\ell}(g, w) - \mu_{\ell}(w)$  and  $\tilde{z}_m = f_m(g, w) - \mu_m(w)$  and conditioning on w everywhere, we obtain the second result of Lemma A1(i).

**Proof of Lemma A1(ii).** Suppose  $\mathbb{E}\left[\tilde{z}_{\ell}^2 \mid w\right] \leq B_Z$  a.s. for all  $\ell$ . For  $\ell$  and m such that  $\mathbf{1}\left[G_{\ell} \cap G_m = \emptyset\right], \ \tilde{z}_{\ell} \perp \tilde{z}_m \mid w$  because  $f_{\ell}$  and  $f_m$  are functions of two non-overlapping subvectors of g, the components of which are conditionally independent. Thus  $\operatorname{Cov}\left[\tilde{z}_{\ell}, \tilde{z}_m \mid w\right] = 0$  a.s. for such  $(\ell, m)$  pairs. We therefore obtain

$$\frac{1}{L^{2}} \sum_{\ell,m} \mathbb{E} \left[ \frac{1}{L^{2}} \sum_{\ell,m} |\operatorname{Cov}\left[\tilde{z}_{\ell}, \tilde{z}_{m} \mid w\right] | \right] = \frac{1}{L^{2}} \sum_{\ell,m} \mathbf{1} \left[ G_{\ell} \cap G_{m} \neq \emptyset \right] \mathbb{E} \left[ \sum_{\ell,m} |\operatorname{Cov}\left[\tilde{z}_{\ell}, \tilde{z}_{m} \mid w\right] | \right] \\
\leq \frac{1}{L^{2}} \sum_{\ell,m} \mathbf{1} \left[ G_{\ell} \cap G_{m} \neq \emptyset \right] \mathbb{E} \left[ \sqrt{\operatorname{Var}\left[\tilde{z}_{\ell} \mid w\right] \operatorname{Var}\left[\tilde{z}_{m} \mid w\right]} \right] \\
\leq B_{Z} \cdot \frac{1}{L^{2}} \sum_{\ell,m} \mathbf{1} \left[ G_{\ell} \cap G_{m} \neq \emptyset \right] \rightarrow 0.$$
(A53)

### C.6 Proof of Proposition A3

The denominator of  $\hat{\beta}^c - \beta = \frac{\frac{1}{L} \sum_{\ell} (z_{\ell} - \mu_{\ell}^c) \varepsilon_{\ell}}{\frac{1}{L} \sum_{\ell} (z_{\ell} - \mu_{\ell}^c) x_{\ell}}$  converges to  $M \neq 0$  by Assumption A1c, so we focus on the numerator. Because  $\Pi(g)$  is a function of g, Assumption 1 implies Assumption 1c  $(g \perp \varepsilon)$ 

 $(w, \Pi(g)))$ , so  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell} (z_{\ell} - \mu_{\ell}^{c}) \varepsilon_{\ell} \mid w_{c}\right] = 0$  by the law of iterated expectations. Consider the variance now, conditionally on w:

$$\operatorname{Var}\left[\frac{1}{L}\sum_{\ell}\left(z_{\ell}-\mu_{\ell}^{c}\right)\varepsilon_{\ell}\mid w\right] = \mathbb{E}\left[\operatorname{Var}\left[\frac{1}{L}\sum_{\ell}\left(z_{\ell}-\mu_{\ell}^{c}\right)\varepsilon_{\ell}\mid w_{c}\right]\mid w\right]$$

$$\stackrel{a.s.}{\leq} \mathbb{E}\left[\operatorname{Var}\left[\frac{1}{L}\sum_{\ell}\left(z_{\ell}-\mu_{\ell}^{c}\right)\varepsilon_{\ell}+\frac{1}{L}\sum_{\ell}\left(\mu_{\ell}^{c}-\mu_{\ell}^{u}\right)\varepsilon_{\ell}\mid w_{c}\right]\mid w\right]$$

$$= \mathbb{E}\left[\operatorname{Var}\left[\frac{1}{L}\sum_{\ell}\left(z_{\ell}-\mu_{\ell}^{u}\right)\varepsilon_{\ell}\mid w_{c}\right]\mid w\right]$$

$$\stackrel{a.s.}{\leq}\operatorname{Var}\left[\frac{1}{L}\sum_{\ell}\left(z_{\ell}-\mu_{\ell}^{u}\right)\varepsilon_{\ell}\mid w\right]$$

$$\stackrel{a.s.}{\leq}B \cdot \mathbb{E}\left[\frac{1}{L^{2}}\sum_{\ell,m}\left|\operatorname{Cov}\left[z_{\ell},z_{m}\mid w\right]\right|\mid w\right] \xrightarrow{p} 0 \text{ a.s.}$$
(A54)

Here the first line follows by the law of total variance since the conditional expectation is zero. The second line follows because

$$\operatorname{Cov}\left[\frac{1}{L}\sum_{\ell}\left(z_{\ell}-\mu_{\ell}^{c}\right)\varepsilon_{\ell},\frac{1}{L}\sum_{m}\left(\mu_{m}^{c}-\mu_{m}^{u}\right)\varepsilon_{\ell}\mid w_{c}\right] = \mathbb{E}\left[\frac{1}{L}\sum_{\ell}\left(z_{\ell}-\mu_{\ell}^{c}\right)\varepsilon_{\ell}\cdot\frac{1}{L}\sum_{m}\left(\mu_{m}^{c}-\mu_{m}^{u}\right)\varepsilon_{\ell}\mid w_{c}\right]\right]$$
$$=\frac{1}{L^{2}}\sum_{\ell,m}\mathbb{E}\left[\left(z_{\ell}-\mu_{\ell}^{c}\right)\varepsilon_{\ell}\varepsilon_{m}\mid w_{c}\right]\cdot\left(\mu_{m}^{u}-\mu_{m}^{c}\right)\right]$$
$$=\frac{1}{L^{2}}\sum_{\ell,m}\mathbb{E}\left[z_{\ell}-\mu_{\ell}^{c}\mid w_{c}\right]\cdot\mathbb{E}\left[\varepsilon_{\ell}\varepsilon_{m}\mid w_{c}\right]\left(\mu_{m}^{c}-\mu_{m}^{u}\right)\right]$$
$$=0.$$
(A55)

When two random variables are uncorrelated, the variance of the sum exceeds the variance of one. The fourth line of (A54) again follows by the law of total variance, specifically that

$$\mathbb{E}\left[\operatorname{Var}\left[\frac{1}{L}\sum_{\ell}\left(z_{\ell}-\mu_{\ell}^{u}\right)\varepsilon_{\ell}\mid w_{c}\right]\mid w\right] \\
=\operatorname{Var}\left[\frac{1}{L}\sum_{\ell}\left(z_{\ell}-\mu_{\ell}^{u}\right)\varepsilon_{\ell}\mid w\right]-\operatorname{Var}\left[\mathbb{E}\left[\frac{1}{L}\sum_{\ell}\left(z_{\ell}-\mu_{\ell}^{u}\right)\varepsilon_{\ell}\mid w_{c}\right]\mid w\right] \\
\leq\operatorname{Var}\left[\frac{1}{L}\sum_{\ell}\left(z_{\ell}-\mu_{\ell}^{u}\right)\varepsilon_{\ell}\mid w\right].$$
(A56)

Finally, the last line of (A54) directly follows from the proof of Proposition A2 (equation (A45), conditionally on w) using Assumptions 1, A2, and A3.

Since  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell} (z_{\ell} - \mu_{\ell}^{c}) \varepsilon_{\ell} \mid w\right] = 0$ , (A54) implies the unconditional  $\operatorname{Var}\left[\frac{1}{L}\sum_{\ell} (z_{\ell} - \mu_{\ell}^{c}) \varepsilon_{\ell}\right]$  converges to zero as well, yielding consistency of  $\hat{\beta}^{c}$ .

### C.7 Proof of Proposition A5

Let  $\hat{R}(t, e) = \int \mathbf{1} [T(\gamma, e) \leq t] dG(\gamma)$  denote the re-randomization distribution of the normalized RI test statistic. We first prove that when testing the correct null, i.e. for  $e = \varepsilon$ , this cdf converges in probability to  $\Phi\left(t/\sqrt{V}\right)$  for each t, where  $\Phi(\cdot)$  is the cdf of the standard normal distribution. By Assumption A4 and the Law of Iterated Expectations

$$\mathbb{E}\left[\hat{R}\left(t,\varepsilon\right)\right] = \Pr\left(T\left(g^*,\varepsilon\right) \le t\right) \to \Phi\left(t/\sqrt{\tilde{V}}\right).$$
(A57)

Similarly,

$$\mathbb{E}\left[\hat{R}(t,\varepsilon)^{2}\right] = \mathbb{E}\left[\int\int\mathbf{1}\left[T\left(\gamma_{1},\varepsilon\right)\leq t\right]\mathbf{1}\left[T\left(\gamma_{2},\varepsilon\right)\leq t\right]dG\left(\gamma_{1}\right)dG\left(\gamma_{2}\right)\right]$$
$$= Pr\left(T\left(g_{1}^{*},\varepsilon\right)\leq t,\ T\left(g_{2}^{*},\varepsilon\right)\leq t\right)$$
$$\to \Phi^{2}\left(t/\sqrt{\tilde{V}}\right),$$
(A58)

where the last line again uses Assumption A4. Thus  $\operatorname{Var}\left[\hat{R}\left(t,\varepsilon\right)\right] = \mathbb{E}\left[\hat{R}^{2}\left(t,\varepsilon\right)\right] - \mathbb{E}\left[\hat{R}\left(t,\varepsilon\right)\right]^{2} \to 0$ , showing that  $\hat{R}\left(t,\varepsilon\right) \xrightarrow{p} \Phi\left(t/\sqrt{\tilde{V}}\right)$ .

Since the normal distribution is continuous, convergence of the re-randomization cdf implies convergence in probability of the RI critical values  $T_{\alpha/2}$  and  $T_{1-\alpha/2}$  by Lemma 11.2.1(ii) of Lehmann and Romano (2006):  $T_{\alpha/2} \xrightarrow{p} \sqrt{\tilde{V}} \Phi^{-1}(\alpha/2)$  and  $T_{1-\alpha/2} \xrightarrow{p} \sqrt{\tilde{V}} \Phi^{-1}(1-\alpha/2)$  where  $\Phi^{-1}(\cdot)$  denotes the standard normal quantile function.

Now consider the RI procedure for testing the local alternative  $b_L$ . The randomization test is based on the statistic

$$T(g^*, y - b_L x) = r_L \frac{1}{L} f(g^*)'(\varepsilon + x \cdot \delta/r_L)$$
  
=  $r_L T(g^*, \varepsilon) + \delta \frac{1}{L} f(g^*)' x.$  (A59)

While the first term converges to a distribution as before, the second term converges to zero in probability under the assumptions of Proposition A1(ii) (see equation (A48)). Thus, by contiguity, the RI critical values are asymptotically the same and converge in probability to  $\sqrt{\tilde{V}}\Phi^{-1}(\alpha/2)$  and  $\sqrt{\tilde{V}}\Phi^{-1}(1-\alpha/2)$ . In contrast, the asymptotic distribution of the test statistic is shifted by  $\delta M$ :

$$T(g, y - b_L x) = r_L \frac{1}{L} z'(\varepsilon + x \cdot \delta/r_L)$$
  
=  $r_L T(g, \varepsilon) + \delta \frac{1}{L} f(g)' x$   
 $\xrightarrow{d} \mathcal{N}\left(\delta M, \sqrt{\tilde{V}}\right).$  (A60)

Therefore, with Z denote a standard normal variable, the limiting power of the RI test equals

$$Pr\left(\delta M + \sqrt{\tilde{V}} \cdot Z < \sqrt{\tilde{V}} \Phi^{-1}(\alpha/2)\right) + Pr\left(\delta M + \sqrt{\tilde{V}} \cdot Z > \sqrt{\tilde{V}} \Phi^{-1}(1-\alpha/2)\right)$$
$$= Pr\left(Z < \Phi^{-1}(\alpha/2) - \delta M/\sqrt{\tilde{V}}\right) + Pr\left(-Z < \delta M/\sqrt{\tilde{V}} - \Phi^{-1}(1-\alpha/2)\right)$$
$$= \Phi\left(\Phi^{-1}(\alpha/2) - \delta/\sqrt{\tilde{V}}\right) + \Phi\left(\Phi^{-1}(\alpha/2) + \delta/\sqrt{\tilde{V}}\right),$$
(A61)

by symmetry of  $\Phi(\cdot)$ . Differentiating (A61) by V yields

$$-\frac{1}{2}V^{-3/2} \cdot \delta \left[ \Phi' \left( \Phi^{-1}(\alpha/2) + \delta/\sqrt{V} \right) - \Phi' \left( \Phi^{-1}(\alpha/2) - \delta/\sqrt{V} \right) \right].$$
 (A62)

It is clear that this derivative is negative, since the standard normal density  $\Phi'(\cdot)$  is an even function that increases towards zero, and  $\Phi^{-1}(\alpha/2) + \delta/\sqrt{V}$  is closer to zero than  $\Phi^{-1}(\alpha/2) - \delta/\sqrt{V}$  if and only if  $\delta > 0$ , since  $\Phi^{-1}(\alpha/2) < 0$ . This concludes the proof.

## C.8 Proof of Propositions A6 and A7

**Proposition A6** Letting  $\kappa_{\ell}(\varepsilon) = \lim_{x \to -\infty} y_{\ell}(x, \varepsilon)$ , we have  $y_{\ell} = \kappa_{\ell}(\varepsilon) + \int_{-\infty}^{x_{\ell}} \beta_{\ell}(\gamma, \varepsilon) d\gamma$ . Note that  $\mathbb{E}\left[\tilde{z}_{\ell}\kappa_{\ell}(\varepsilon)\right] = \mathbb{E}\left[\mathbb{E}\left[\tilde{z}_{\ell}\kappa_{\ell}(\varepsilon) \mid w\right]\right] = 0$  by the law of iterated expectations and Assumption 1. Thus,

$$\mathbb{E}\left[\tilde{z}_{\ell}y_{\ell}\right] = \mathbb{E}\left[\tilde{z}_{\ell}\int_{-\infty}^{x_{\ell}}\beta_{\ell}(\gamma,\varepsilon)d\gamma\right]$$
$$= \mathbb{E}\left[\mathbb{E}\left[\int_{-\infty}^{x_{\ell}}\beta_{\ell}(\gamma,\varepsilon)\tilde{z}_{\ell}d\gamma \mid \varepsilon,w\right]\right]$$
$$= \mathbb{E}\left[\mathbb{E}\left[\int_{-\infty}^{\infty}\beta_{\ell}(\gamma,\varepsilon)\tilde{z}_{\ell}\mathbf{1}\left[x_{\ell} \geq \gamma\right]d\gamma \mid \varepsilon,w\right]\right]$$
$$= \mathbb{E}\left[\int_{-\infty}^{\infty}\beta_{\ell}\left(x,\varepsilon\right)\phi_{\ell}(\gamma,\varepsilon)d\gamma\right]$$
(A63)

where, since  $\mathbb{E}\left[\tilde{z}_{\ell} \mid \varepsilon, w\right] = 0$  by Assumption 1,

$$\phi_{\ell}(x,\varepsilon) = \mathbb{E}\left[\tilde{z}_{\ell}\mathbf{1}\left[x_{\ell} \ge x\right] \mid \varepsilon, w\right]$$
$$= \operatorname{Cov}\left[\tilde{z}_{\ell}, \mathbf{1}\left[x_{\ell} \ge x\right] \mid \varepsilon, w\right].$$
(A64)

By similar steps we can write  $\mathbb{E}\left[\tilde{z}_{\ell}x_{\ell}\right] = \mathbb{E}\left[\int_{-\infty}^{\infty}\phi_{\ell}(x,\varepsilon)dx\right]$ . Note that

$$\phi_{\ell}(x,\varepsilon) = \operatorname{Cov}\left[\tilde{z}_{\ell}, \Pr\left(x_{\ell} \ge x \mid z_{\ell}, \varepsilon, w\right) \mid \varepsilon, w\right]$$
$$= \operatorname{Cov}\left[z_{\ell}, \Pr\left(x_{\ell} \ge x \mid z_{\ell}, \varepsilon, w\right) \mid \varepsilon, w\right],$$
(A65)

again by the law of iterated expectations. Thus when  $Pr(x_{\ell} \ge x \mid z_{\ell} = z, \varepsilon, w)$  is weakly increasing in z for each x almost-surely,  $\phi_{\ell}(x, \varepsilon) \ge 0$  almost-surely and

$$\frac{\mathbb{E}\left[\frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}y_{\ell}\right]}{\mathbb{E}\left[\frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}x_{\ell}\right]} = \mathbb{E}\left[\frac{1}{L}\sum_{\ell}\int_{-\infty}^{\infty}\beta_{\ell}\left(\gamma,\varepsilon\right)\omega_{\ell}(\gamma,\varepsilon)d\gamma\right],\tag{A66}$$

where

$$\omega_{\ell}(\gamma,\varepsilon) = \frac{\phi_{\ell}(\gamma,\varepsilon)}{\mathbb{E}\left[\frac{1}{L}\sum_{\ell}\int_{-\infty}^{\infty}\phi_{\ell}(\tau,\varepsilon)d\tau\right]}$$
(A67)

gives a weighting scheme satisfying  $\omega_{\ell}(\gamma, \varepsilon) \geq 0$  almost-surely and  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell}\int_{-\infty}^{\infty}\omega_{\ell}(\gamma, \varepsilon)d\gamma\right] = 1.$ 

Proposition A7 Here

$$y_{\ell} = y_{\ell}(0,\varepsilon) + \beta_{\ell}(\varepsilon)x_{\ell}$$
  
=  $y_{\ell}(0,\varepsilon) + \beta_{\ell}(\varepsilon)x_{\ell}(0) + \beta_{\ell}(\varepsilon)(x_{\ell}(1) - x_{\ell}(0))z_{\ell}$   
=  $y_{\ell}(0,\varepsilon) + \beta_{\ell}(\varepsilon)x_{\ell}(0) + \beta_{\ell}(\varepsilon)(x_{\ell}(1) - x_{\ell}(0))(\tilde{z}_{\ell} + \mu_{\ell})$  (A68)

and

$$\mathbb{E}\left[\tilde{z}_{\ell}\left(y_{\ell}(0,\varepsilon) + \beta_{\ell}(\varepsilon)x_{\ell}(0) + \beta_{\ell}(\varepsilon)\left(x_{\ell}(1) - x_{\ell}(0)\right)\mu_{\ell}\right)\right]$$
  
=  $\mathbb{E}\left[\mathbb{E}\left[\tilde{z}_{\ell}\left(y_{\ell}(0,\varepsilon) + \beta_{\ell}(\varepsilon)x_{\ell}(0) + \beta_{\ell}(\varepsilon)\left(x_{\ell}(1) - x_{\ell}(0)\right)\mu_{\ell}\right) \mid w\right]\right]$   
= 0, (A69)

by the law of iterated expectations and Assumption 1. Thus,

$$\mathbb{E}\left[\tilde{z}_{\ell}y_{\ell}\right] = \mathbb{E}\left[\beta_{\ell}(\varepsilon)\left(x_{\ell}(1) - x_{\ell}(0)\right)\tilde{z}_{\ell}^{2}\right]$$

$$= \mathbb{E}\left[\mathbb{E}\left[\beta_{\ell}(\varepsilon)\left(x_{\ell}(1) - x_{\ell}(0)\right)\tilde{z}_{\ell}^{2} \mid w\right]\right]$$

$$= \mathbb{E}\left[\mathbb{E}\left[\beta_{\ell}(\varepsilon)\left(x_{\ell}(1) - x_{\ell}(0)\right) \mid w\right]\mathbb{E}\left[\tilde{z}_{\ell}^{2} \mid w\right]\right]$$

$$= \mathbb{E}\left[\mathbb{E}\left[\beta_{\ell}(\varepsilon) \mid x_{\ell}(1) > x_{\ell}(0), w\right]p_{\ell}\sigma_{\ell}^{2}\right]$$
(A70)

where the second equality again uses the law of expectations, the third equality follows by Assumption 1, and the fourth equality follows by definition of  $\sigma_{\ell}^2$  and when  $p_{\ell}$  is almost-surely non-negative. Similar steps show that  $\mathbb{E}\left[\tilde{z}_{\ell}x_{\ell}\right] = \mathbb{E}\left[p_{\ell}\sigma_{\ell}^2\right]$ , so

$$\frac{\mathbb{E}\left[\frac{1}{L}\sum_{\ell}(z_{\ell}-\mu_{\ell})y_{\ell}\right]}{\mathbb{E}\left[\frac{1}{L}\sum_{\ell}(z_{\ell}-\mu_{\ell})x_{\ell}\right]} = \mathbb{E}\left[\frac{1}{L}\sum_{\ell}\mathbb{E}\left[\beta_{\ell}(\varepsilon) \mid x_{\ell}(1) > x_{\ell}(0), w\right]\tilde{\omega}_{\ell}\right]$$
(A71)

where

$$\tilde{\omega}_{\ell} = \frac{p_{\ell} \sigma_{\ell}^2}{\mathbb{E}\left[p_{\ell} \sigma_{\ell}^2\right]}.\tag{A72}$$

#### C.9 Proof of Proposition A8

By the mean value theorem,  $\mu_{\ell}\left(\hat{\theta}, w\right) - \mu_{\ell}\left(\theta, w\right) = \frac{\partial \mu_{\ell}}{\partial \theta} \left(\theta^*, w\right)' \left(\hat{\theta} - \theta\right)$  for some  $\theta^* \in \Theta$  and with  $\frac{\partial \mu_{\ell}}{\partial \theta}$  component-wise bounded by a scalar  $B_{\mu}$ . Thus, for any variable  $v_{\ell}$  satisfying  $\frac{1}{L} \sum_{\ell} |v_{\ell}| = O_p(1)$ ,

$$\left|\frac{1}{L}\sum_{\ell} v_{\ell}\left(\mu_{\ell}\left(\hat{\theta}, w\right) - \mu_{\ell}\left(\theta, w\right)\right)\right| \leq \frac{1}{L}\sum_{\ell} \left|v_{\ell}\left(\mu_{\ell}\left(\hat{\theta}, w\right) - \mu_{\ell}\left(\theta, w\right)\right)\right|$$
$$= \frac{1}{L}\sum_{\ell} \left|v_{\ell}\frac{\partial\mu_{\ell}}{\partial\theta}\left(\theta^{*}, w\right)'\left(\hat{\theta} - \theta\right)\right|$$
$$\leq \left(\frac{1}{L}\sum_{\ell} \left|v_{\ell}\right|\right) B_{\mu} \left\|\hat{\theta} - \theta\right\|_{1} \xrightarrow{p} 0.$$
(A73)

Therefore, with  $\hat{z}_{\ell} = z_{\ell} - \mu_{\ell} \left( \hat{\theta}, w \right)$ ,

$$\frac{1}{L}\sum_{\ell}\hat{z}_{\ell}x_{\ell} = \frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}x_{\ell} - \frac{1}{L}\sum_{\ell}x_{\ell}\left(\mu_{\ell}\left(\hat{\theta}, w\right) - \mu_{\ell}\left(\theta, w\right)\right) \xrightarrow{p} M \neq 0$$
(A74)

and

$$\frac{1}{L}\sum_{\ell}\hat{z}_{\ell}\varepsilon_{\ell} = \frac{1}{L}\sum_{\ell}\tilde{z}_{\ell}\varepsilon_{\ell} - \frac{1}{L}\sum_{\ell}\varepsilon_{\ell}\left(\mu_{\ell}\left(\hat{\theta}, w\right) - \mu_{\ell}\left(\theta, w\right)\right) \xrightarrow{p} 0,\tag{A75}$$

where the first line uses Assumption A1 and stochastic boundness of  $\frac{1}{L} \sum_{\ell} |x_{\ell}|$ , and the second line follows from Proposition A2 and stochastic boundness of  $\frac{1}{L} \sum_{\ell} |\varepsilon_{\ell}|$ . Together equations (A74) and (A75) show consistency of the plug-in recentered estimator  $\sum_{\ell} \hat{z}_{\ell} y_{\ell} / \sum_{\ell} \hat{z}_{\ell} x_{\ell}$ .

### C.10 Proof of Proposition A9

For part (i) observe that  $g \perp \varepsilon^{\perp} \mid w$  because  $g \perp (a, \varepsilon) \mid w$ . Therefore,  $\mathbb{E}\left[\frac{1}{L}\sum_{\ell} \tilde{z}_{\ell} \varepsilon_{\ell}^{\perp}\right] = 0$  by the law of iterated expectations, yielding identification. (A proof under a weaker exogeneity assumption  $\mathbb{E}\left[\varepsilon_{\ell} \mid g, a, w\right] = \mathbb{E}\left[\varepsilon_{\ell} \mid a, w\right]$  can be constructed along the lines of Proposition 1, see equation (A25)). Part (ii) follows because under the null the distribution of  $g \mid \varepsilon^{\perp}, w$  is the same as  $g \mid w$ , by independence established in part (i). Part (ii) is analogous to the proof of Proposition 2 for the  $\mu_{\ell}$ -controlled regression (Appendix C.2). Part (iv) follows from the fact that for any variable  $v_{\ell}$ ,  $\frac{1}{L}\sum_{\ell} z_{\ell}v_{\ell}^{\perp} = \frac{1}{L}\sum_{\ell} \tilde{z}_{\ell}v_{\ell}^{\perp}$  because  $\frac{1}{L}\sum_{\ell} \mu_{\ell}v_{\ell}^{\perp} = 0$  by the properties of projection. Finally, for part (v) we write  $\tilde{\beta}_{\perp} - \beta = \frac{1}{L}\sum_{\ell} \varepsilon_{\ell}^{\perp} \tilde{z}_{\ell} / \frac{1}{L}\sum_{\ell} x_{\ell}^{\perp} \tilde{z}_{\ell}$ . We first show that the numerator converges to zero in

probability. We have:

$$\frac{1}{L}\sum_{\ell}\varepsilon_{\ell}^{\perp}\tilde{z}_{\ell} = \frac{1}{L}\sum_{\ell}\varepsilon_{\ell}\tilde{z}_{\ell} - \hat{\alpha}_{\varepsilon}'\left(\frac{1}{L}\sum_{\ell}a_{\ell}\tilde{z}_{\ell}\right).$$
(A76)

By Proposition A2(i),  $\frac{1}{L} \sum_{\ell} \varepsilon_{\ell} \tilde{z}_{\ell} = o_p(1)$ . Moreover, using  $\mathbb{E} \left[ a_{\ell r}^2 \mid w \right] \leq B_a$ ,  $g \perp a \mid w$ , and Assumption A3 and applying the proof of Proposition A2(i) with  $a_{\ell r}$  in place of  $\varepsilon_{\ell}$  yields  $\frac{1}{L} \sum_{\ell} a_{\ell r} \tilde{z}_{\ell} = o_p(1)$  for each  $r = 1, \ldots, R$ . Since  $\hat{\alpha}_{\varepsilon} = O_p(1)$ , we have  $\frac{1}{L} \sum_{\ell} \varepsilon_{\ell}^{\perp} \tilde{z}_{\ell} = o_p(1)$ .

A similar argument implies that the first stage of  $\tilde{\beta}_{\perp}$  converges to  $M \neq 0$ :

$$\frac{1}{L}\sum_{\ell} x_{\ell}^{\perp} \tilde{z}_{\ell} = \frac{1}{L}\sum_{\ell} x_{\ell} \tilde{z}_{\ell} - \hat{\alpha}'_{x} \left(\frac{1}{L}\sum_{\ell} a_{\ell} \tilde{z}_{\ell}\right), \tag{A77}$$

where  $\frac{1}{L}\sum_{\ell} x_{\ell} \tilde{z}_{\ell} = M + o_p(1)$  by Assumption A1 and  $\hat{\alpha}_x = O_p(1)$ . Therefore,  $\tilde{\beta}_{\perp} \xrightarrow{p} \beta$ .

# C.11 Proofs of Lemmas A2 and A3

**Proof of Lemma A2.** With  $\frac{1}{L}\sum_{\ell} z_{\ell}^2 \leq B_z$  almost surely, we have

$$\begin{aligned} \left| \mathbb{E}\left[\frac{1}{L}\sum_{\ell} z_{\ell}\varepsilon_{\ell}\right] \right| &= \left| \mathbb{E}\left[\frac{1}{L}\sum_{\ell} z_{\ell}\mathbb{E}\left[\varepsilon_{\ell} \mid g, w\right]\right] \right| \\ &\leq \mathbb{E}\left[\sqrt{\frac{1}{L}\sum_{\ell} z_{\ell}^{2}} \cdot \sqrt{\frac{1}{L}\sum_{\ell} \xi_{\ell}^{2}}\right] \\ &\leq B_{z} \cdot \sqrt{\mathbb{E}\left[\frac{1}{L}\sum_{\ell} \xi_{\ell}^{2}\right]} \to 0, \end{aligned}$$

where the first line follows by the Law of Iterated Expectations, the second line follows by the Cauchy-Schwartz inequality, and the third line follows by Jensen's inequality.

**Proof of Lemma A3.** We have:

$$\begin{aligned} \left| \mathbb{E} \left[ \frac{1}{L} \sum_{\ell} z_{\ell} \varepsilon_{\ell} \right] \right| &= \left| \mathbb{E} \left[ \sum_{n} w_{n} g_{n} \bar{\varepsilon}_{n} \right] \right| \\ &\leq \mathbb{E} \left[ \sqrt{\sum_{n} w_{n} g_{n}^{2}} \cdot \sqrt{\sum_{n} w_{n} \bar{\varepsilon}_{n}^{2}} \right] \\ &\leq \sqrt{B_{g} B_{w}} \cdot \mathbb{E} \left[ \frac{\sum_{n} w_{n} \bar{\varepsilon}_{n}^{2}}{\sum_{n} w_{n}} \right] \to 0, \end{aligned}$$

where the first line uses the Borusyak et al. 2019 representation, the second line uses the Cauchy-Schwartz inequality, and the third line uses Assumption A7 and Jensen's inequality.

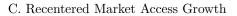
# Appendix Figures and Tables

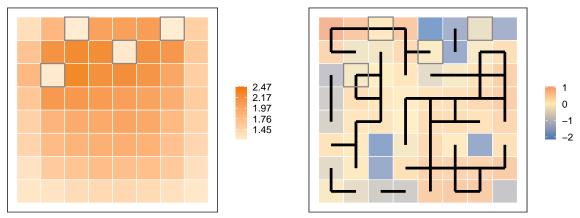
2.81 2.32 2.12 1.98 0.57

Figure A1: Market Access Growth with Unequal Population

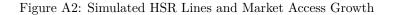
A. Line Construction and Market Access Growth

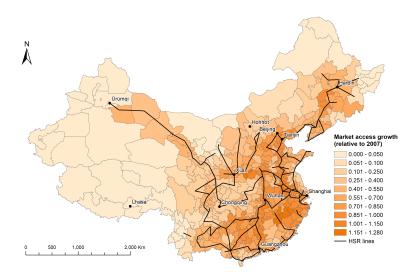
B. Expected Market Access Growth





Notes: This figure parallels Figure 1, except assuming that four highlighted regions have 10 times larger market size than all other regions.





Notes: This figure shows an example map of simulated Chinese HSR lines and market access growth over 2007-2016, obtained by permuting opening dates of lines with the same number of links as described in Section 4.1.

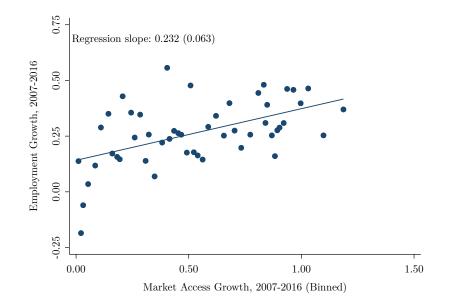
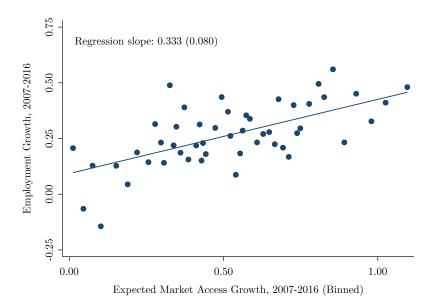


Figure A3: Employment Growth and Market Access Growth

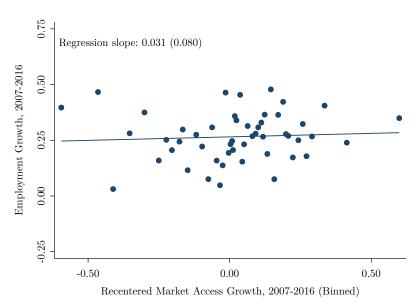
Notes: This figure shows a binned scatterplot of employment growth across 274 prefectures in China, from 2007 to 2016, against market access growth in the same period. Fifty bins of approximately equal size are shown. The regression line of best fit is also indicated, along with the coefficient and spatial-clustered standard error.

Figure A4: Employment Growth and Expected/Recentered Market Access Growth



A. Expected Market Access Growth





Notes: These figures show binned scatterplots of employment growth across 274 prefectures in China, from 2007 to 2016, against the expected and recentered market access growth in the same period. Expected and recentered market access is constructed by permuting opening dates of lines with the same number of links as described in Section 4.1. Fifty bins of approximately equal size are shown. Regression lines of best fit are also indicated, along with coefficients and spatial-clustered standard errors.

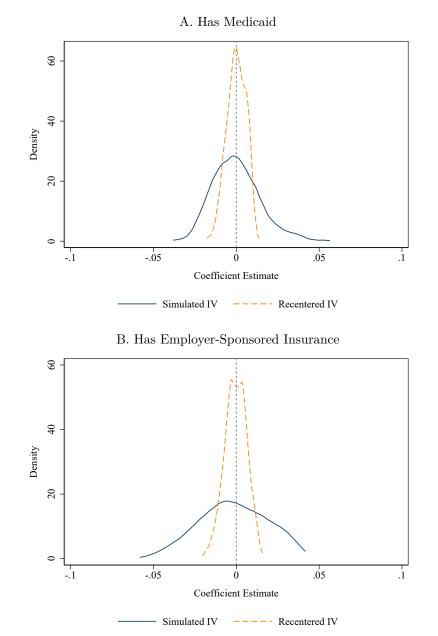
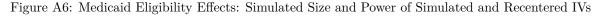
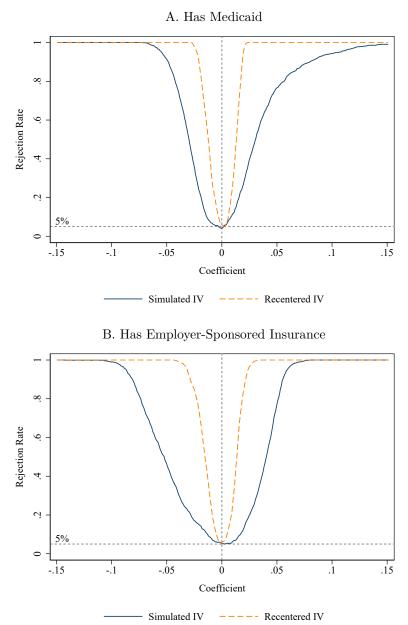


Figure A5: Medicaid Eligibility Effects: Simulated Distributions of Simulated and Recentered IVs

Notes: This figure plots the simulated distributions of IV coefficients from regressions of different measures of health insurance coverage on Medicaid eligibility, instrumented by one of two IVs described in the text: a simulated eligibility instrument and a recentered prediction of Medicare eligibility. See Appendix B.3 for a description of the data-generating process and instruments. The true effect of zero in both panels is indicated by the dashed vertical line.





Notes: This figure plots the simulated rejection rates of IV procedures regressing different measures of health insurance coverage on Medicaid eligibility, instrumented by one of two IVs described in the text: a simulated eligibility instrument and a recentered prediction of Medicare eligibility. See Appendix B.3 for a description of the data-generating process and instruments. Rejection rates are for nominal 5%-level tests of each coefficient based on wild score bootstraps, clustered by state. The true effect of zero in both panels is indicated by the dashed vertical line. The nominal 5% level of the tests is indicated by the dashed horizontal lines.

	Unadjusted OLS	Recentered IV	Controlled OLS
	(1)	(2)	(3)
	0	Employed Staff and We	( /
Market Access Growth	0.179	0.025	0.053
	(0.080)	(0.118)	(0.095)
		[-0.201, 0.205]	[-0.151, 0.234]
Expected Market Access Growth			0.275
			(0.098)
Prefectures	262	262	262
	B. Persons Employed	in Various Units at Ye	( · · · · · · · · · · · · · · · · · · ·
Market Access Growth	0.198	0.047	0.079
	(0.096)	(0.116)	(0.094)
		[-0.175, 0.217]	[-0.112, 0.249]
Expected Market Access Growth			0.283
-			(0.123)
Prefectures	267	267	267
	C. Persons Employed i	n Various Units at Yea	r End (Urban District)
Market Access Growth	0.169	0.027	0.055
	(0.084)	(0.109)	(0.089)
		[-0.216, 0.215]	[-0.169, 0.243]
Expected Market Access Growth			0.256
			(0.107)
Prefectures	263	263	263
	D. Railwa	y Passenger Traffic (W	hole City)
Market Access Growth	0.366	0.231	0.253
	(0.104)	(0.178)	(0.147)
		[-0.126, 0.571]	[-0.057, 0.608]
Expected Market Access Growth			0.455
-			(0.132)
Prefectures	191	191	191
Recentered	No	Yes	Yes

Table A1: Effects of Market Access on Additional Outcomes

Notes: This table reports coefficients from regressing different measures of employment growth and rail ridership on market access growth in Chinese prefectures. Panels A, B, and C use employment growth from 2007–2016, while Panel D uses rail ridership growth from 2007–2014 (see Appendix B.1 for variable definitions). The specifications parallel those of Table 1. Standard errors which allow for linearly decaying spatial correlation (up to a bandwidth of 500km) are reported in parentheses. 95% confidence intervals based on the same HSR assignment process are reported in brackets.

	Has Medicaid		Has Private Insurance		Has Employer-Sponsored Insurance	
	Simulated IV Recentered IV		Simulated IV Rec	Recentered IV	Simulated IV	Recentered IV
	(1)	(2)	(3)	(4)	(5)	(6)
			A. Baselin	ne Controls		
Eligibility	-0.022	-0.020	0.015	0.011	0.011	0.007
	(0.009)	(0.004)	(0.017)	(0.004)	(0.017)	(0.005)
	[-0.042, 0.009]	[-0.028, -0.008]	[-0.021, 0.071]	[0.003, 0.020]	[-0.026, 0.059]	[-0.005, 0.020]
			B. With Demo	ographics x Post		
Eligibility	-0.023	-0.020	0.019	0.014	0.016	0.011
0 1	(0.010)	(0.004)	(0.014)	(0.004)	(0.016)	(0.005)
	[-0.040, 0.012]	[-0.027, -0.009]	[-0.022, 0.056]	[0.005, 0.022]	[-0.029, 0.049]	[-0.002, 0.022]
Exposed Sample	N	Y	N	Y	N	Y
States	43	43	43	43	43	43
Individuals	$2,\!400,\!142$	425,112	2,400,142	425,112	$2,\!400,\!142$	$425,\!112$

Table A2: Simulated and Recentered Medicaid Eligibility Pre-Trends

Notes: This table reports coefficients from IV regressions of different measures of health insurance coverage in 2012 and 2013 on 2014 Medicaid eligibility, instrumented by one of the two IVs described in the text: a simulated eligibility instrument and a recentered prediction of Medicaid eligibility. Columns 1, 3, and 5 estimate regressions in the full sample of individuals in 2012 or 2013, while columns 2, 4, and 6 restrict to the sample of individuals whose individual characteristics make them exposed to the partial ACA Medicaid expansion in 2014. All regressions control for state and year fixed effects and an indicator for Republican-controlled states interacted with year; the regressions in Panel B additionally control for deciles of household income, interacted with indicators for parental and work status and year. Conventional state-clustered SEs are reported in parentheses; 95% confidence intervals, obtained by a wild score bootstrap, are reported in brackets.

	Has Medicaid	Has Private Insurance	Has Employer- Sponsored Insurance (3)		
	(1)	(2)			
	A. Republican Governor and 2012 Median Income				
Eligibility	0.077	-0.018	-0.005		
	(0.011)	(0.008)	(0.006)		
	[0.053, 0.092]	[-0.042, 0.002]	[-0.019, 0.011]		
	B. Republican Governor, 2012 Median Income and 2012 Medicaid Coverage				
Eligibility	0.076	-0.023	-0.009		
	(0.011)	(0.007)	(0.005)		
	[0.054, 0.102]	[-0.040,-0.008]	[-0.020,0.003]		
Exposed Sample	Y	Y	Y		
States	43	43	43		
Individuals	421,042	421,042	421,042		

Table A3: Recentered IV Estimates of Medicaid Eligibility Effects, Alternative Designs

Notes: This table reports coefficients from IV regressions of different measures of health insurance coverage on Medicaid eligibility, instrumented by a recentered prediction of Medicaid eligibility. Estimation is restricted to the sample of individuals whose individual characteristics make them exposed to the partial ACA Medicaid expansion in 2014. All regressions control for state and year fixed effects, an indicator for Republican-controlled states interacted with year, and 2012 state median income interacted with year; the regressions in Panel B additionally control for 2012 state Medicaid coverage rates interacted with year. Conventional state-clustered SEs are reported in parentheses; 95% confidence intervals, obtained by a wild score bootstrap, are reported in brackets.

	Has Medicaid		Has Private Insurance		Has Employer-Sponsored Insurance	
	Recentered	Controlled	Recentered Controlled		Recentered	Controlled
	(1)	(2)	(3)	(4)	(5)	(6)
			A. Baselin	e Controls		
Eligibility	0.032	0.071	0.193	0.098	0.208	0.110
	(0.085)	(0.044)	(0.290)	(0.168)	(0.301)	(0.173)
	[-0.441, 0.148]	[-0.088, 0.140]	[-0.223, 1.805]	[-0.170, 0.675]	[-0.205, 2.023]	[-0.174, 0.745]
			B. With Demo	graphics x Post		
Eligibility	0.116	0.114	-0.029	-0.029	-0.018	-0.018
	(0.012)	(0.012)	(0.013)	(0.013)	(0.012)	(0.014)
	[0.092, 0.151]	[0.082, 0.147]	[-0.051, 0.002]	$\left[-0.053, 0.012\right]$	[-0.040, 0.013]	[-0.041, 0.022]
			C. With Expose	ed Sample x Pos	t	
Eligibility	0.094	0.093	-0.012	-0.011	-0.005	-0.004
	(0.011)	(0.023)	(0.015)	(0.043)	(0.017)	(0.045)
	[0.065, 0.119]	[0.002, 0.129]	[-0.037, 0.034]	[-0.070, 0.167]	[-0.034, 0.048]	[-0.070, 0.189]
Exposed Sample	Ν	Ν	Ν	Ν	Ν	Ν
States	43	43	43	43	43	43
Individuals	$2,\!397,\!313$	$2,\!397,\!313$	$2,\!397,\!313$	$2,\!397,\!313$	$2,\!397,\!313$	$2,\!397,\!313$

Table A4:         Alternative Estimates o	of Medicaid Eligibility Effects
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Notes: This table reports coefficients from IV regressions of different measures of health insurance coverage on Medicaid eligibility, instrumented by different predictions of Medicaid eligibility. Regressions are estimated in the full sample of individuals in 2013 or 2014. Columns 1, 3, and 5 use a recentered instrument while columns 2, 4, and 6 do not recenter but control for expected Medicaid eligibility. All regressions control for state and year fixed effects and an indicator for Republican-controlled states interacted with year. The regressions in Panel B additionally control for deciles of household income, interacted with indicators for parental and work status and year. The regressions in Panel C instead add controls for an individual having characteristics that make them exposed to the partial ACA Medicaid expansion in 2014. Conventional state-clustered SEs are reported in parentheses; 95% confidence intervals, obtained by a wild score bootstrap, are reported in brackets.

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