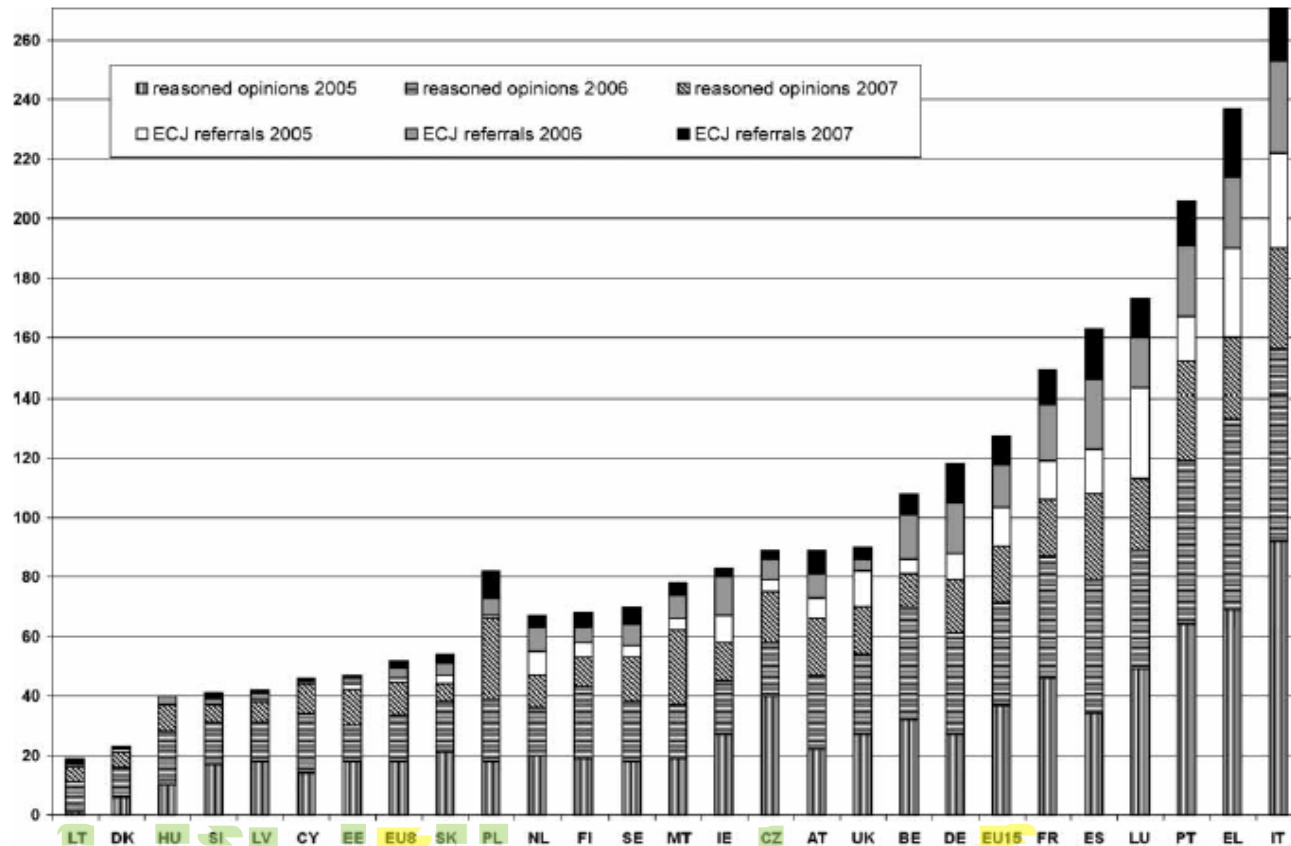


Compliance Leaders and Laggards within the EU-8

by Daniela Chodorowska,
Ph.D. Student at Freie Universität Berlin

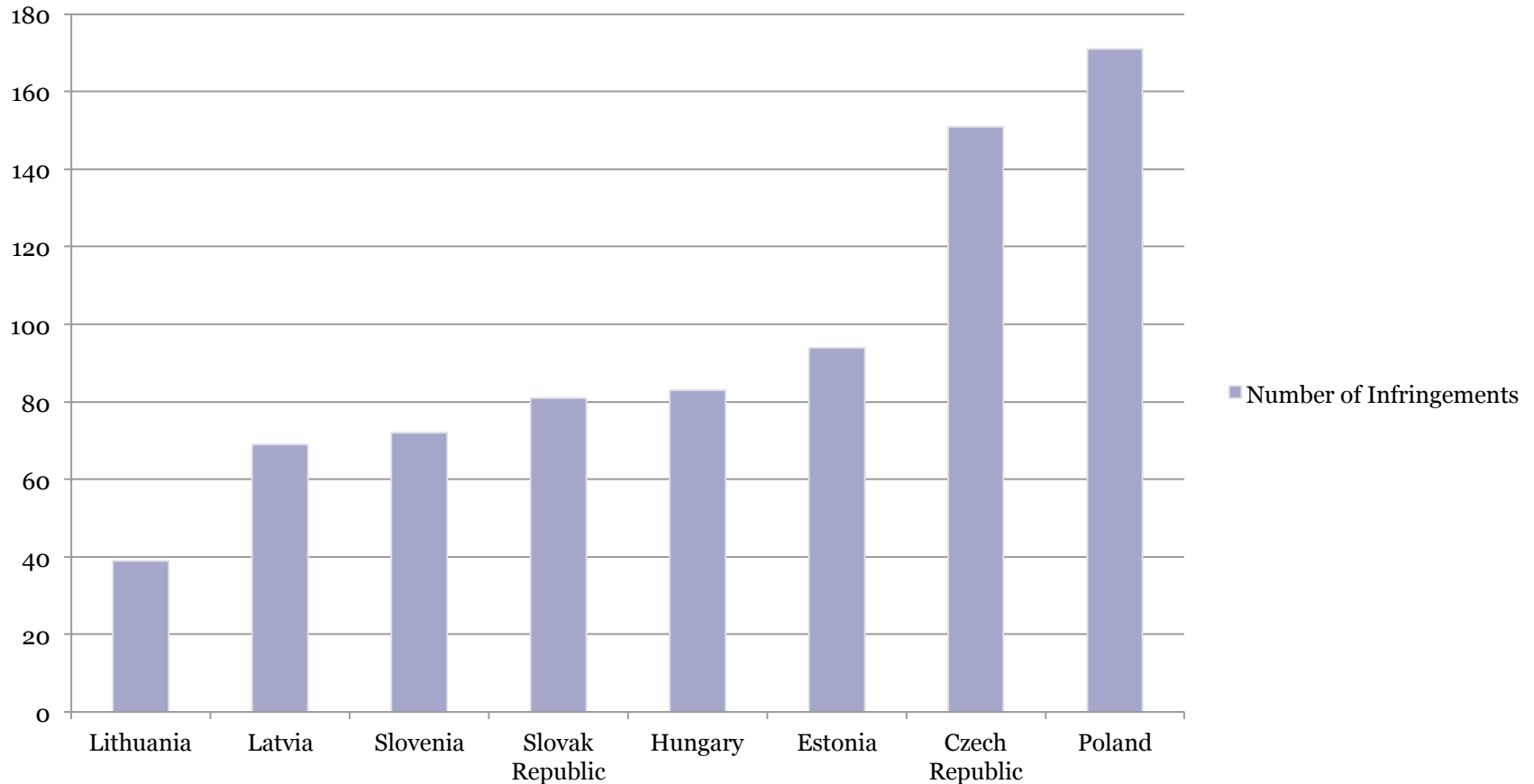


Variation EU-25 2005-2007



Source: Sedelmeier, U. 2008: After conditionality: post-accession compliance with EU law in East Central Europe. *Journal of European Public Policy* 15 (6), S. 814.

Variation EU-8 2004 - 2011



Source: own compilation from European Commission: Recent Decisions, cf. online: http://ec.europa.eu/eu_law/infringements/infringements_decisions_en.htm.

Research question

Why do compliance patterns vary among the eight new EU member states?

Compliance research overview



Management

- Capacities

Enforcement

- Sensitivity

Legitimacy

- Norms

Institutionalists & their three logics of action

Rational
Institutionalists

Instrumental

Sociological
Institutionalists

Normative

Discursive
Institutionalists

Argumentative

Theoretical framework: Persuasion hypotheses

- **Quality of arguments**
 - Consistency
 - Comprehensibility
 - Rhetorical linkage
- **Situation**
 - Iteration
 - Intimacy

Theoretical framework: Persuasion hypotheses

- **Properties of socializer**
 - Authority, Authenticity
 - Partnership
 - Common features
- **Properties of socializee**
 - Wish for Peer Group adherence
 - Novice
 - Competence
 - Ingrained attitudes

Empirical plausibility probe

Cases of EIA Non-Compliance 2004 - 2011

| Case description | EU member state |
|---------------------|---------------------------------|
| Non-Conformity | Poland, Czech Republic, Hungary |
| Non-Communication | Slovenia, Slovak Republic |
| Below the threshold | Latvia, Lithuania |

Source: own compilation from European Commission: Recent Decisions, cf. online: http://ec.europa.eu/eu_law/infringements/infringements_decisions_en.htm.

Interpretative Analysis

| Persuasion-Hypotheses | POLAND | LITHUANIA |
|------------------------------|--------------------|---------------------|
| Quality | - | Excellent Twinners |
| Situation | Strict formalities | Intimate atmosphere |
| Relationship | Hostile feelings | Partnership |

Conclusion

- only preliminary evidence, but:
- Hints of persuasion relevance
- Psychological impacts of communication



THANK YOU
FOR YOUR ATTENTION!